



First "ThANKS" Fund Scholarship Recipients Selected



Students now supported by a Scholarship made possible from IUJ Alumni Donations through the ThANKS Fund.
www.iuj.ac.jp/alumni/donations

Manisha Kasana

GSIM's 1st recipient



I hope this letter of gratitude finds you well. I would like to take this opportunity to thank all the IUJ Alumni who have made a contribution to this scholarship fund and for offering me your

support in my pursuit to achieve my goals set for IUJ. I would like to share with you a few things about myself as an expression of my respect for your efforts to create this scholarship, and help me, a fellow IUJ'er.

Before coming to IUJ I was an entrepreneur in Tokyo. I helped my family business which involved trading of memory chips. I wanted to contribute to the growth of our family business better by working to develop my skills as an entrepreneur. IUJ gave me an opportunity to make my dreams true. When I decided to join IUJ my two treasures, my kids, had to move to India with their grandparents, since I decided that I had to give the best of myself in order to maximize the opportunities

at IUJ. It was a sacrifice that I had to make. My whole family, now including my IUJ family, is working very hard to support me in every way in my attempt to build a strong career to support them in return, when the time comes.

My prior experiences gave me depth in daily business, but I needed breadth, so I decided to

come to business school. I wanted to learn economics, strategy and get to know in depth about human nature. I also wanted to broaden my network of friends, and wanted to move beyond the Japanese markets. I believe that learning, networking and global exposure were the answers to success and IUJ does not fall short in any of these.

Over the past one and a half years I hit all three goals: I took up a wide range of courses, worked across three continents and also made many global friends. Yet my key takeaways from IUJ are three completely different things:

- (1) Picking the right tools - Over time I realized that what made a difference was not correctly applying a tool, but applying the correct tool.
- (2) Multitasking like never before.
- (3) Learning to accept failure as a necessary learning step: falling is sometimes inevitable, the great trial of strength is to stand up, dust yourself off and move on.

As you begin business school, it feels as though someone is furiously throwing a lot of different things at you. Initially, you fight back and try to meet every challenge; you win some and you lose some. Somewhere along the game, you begin to realize that you are good at some things and not so

Akihiko Nakano

GSIR's 1st recipient



My name is Akihiko Nakano, an IDP second year student. First of all, I am very proud of being selected as a 1st recipient of this special scholarship and would like to express my appreciation to those who donated to the ThANKS fund.

Before I enrolled in IUJ, I worked for an air freight company in Narita for three years. Although I was enjoying the work there, I wanted to study more about development issues, which I had been interested in since undergraduate school. I visited IUJ and was really fascinated with the international environment I saw at Open Day 2006. I decided to quit my job and apply for the International Development Program.

After coming to Urasa, I can definitely say my choice was correct. I really enjoy the life in IUJ although studies are quite tough. I still make time to enjoy the life in Urasa. I climbed Hakkaisan, went to many Onsens, even went to see autumn leaves in Okutadami and hiked in Oze with my friends from all over the world. Through the life in IUJ, I am able to develop leadership skills: As a host country national, I was expected to take initiatives on campus. I think these activities which help to develop future leaders, is what IUJ founder, Nakayama-san, was thinking about when he established IUJ.

Study in IUJ is always challenging. Lectures by knowledgeable faculty or group discussions with my friends from various backgrounds always provide me deep insights. Recently,

About the "ThANKS" Fund: The Alumni NaKayama Scholarship

- Began in May 2006
- Over 200 alumni have donated
- Total amount of donations to date is over ¥8M
- Tax refunds in Japan for donations
- Website at www.iuj.ac.jp/alumni/donations
- Please get involved

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Alumni Reception/Elections Feb. 13, 2009



Special thanks to the outgoing Executive Council Members for their service this past 3 years. They are:

- 1986 GSIR Tomohito Shinoda (Chair)
- 1987 GSIR Shinichi Suzuki
- 1988 GSIR Yoshiharu Asaka
- 1989 GSIR Erol Emed
- 1989 GSIR Yukio Takagaki
- 1991 GSIM Naoyuki Kaneda
- 1993 GSIM Norimasa Teramachi (Treasurer)
- 1995 GSIM Tadashi Inagaki
- 1996 GSIM Yaoyu Yang
- 1997 GSIR Mitsuhiko Kataoka
- 1997 GSIR Adam Bergman (Overseas rep)
- 2002 GSIM Yasutake Kojima
- 2002 GSIM Ken Takai (Vice Chair)
- 2004 GSIM Anand Phanse (Overseas rep)

Nominations for their replacements are now open through January 30.

“Now, search for IUJers by company name. . . . Please do so responsibly.”

Please plan to attend the IUJ Alumni Association annual meeting and reception 2009.

Friday, Feb. 13

6:30 Meeting
7:00 Reception

IUJ Tokyo Office
www.iuj.ac.jp/about/tokyo_office/

This is an important meeting at which we will elect the 10 Executive Council members who will serve our association from April 2009 to March 2012. It is hoped that the next group can increase our global network's effectiveness, continue fundraising for the ThANKS Fund, and provide good help to current students and IUJ leadership alike. The only con-

dition for who can run in this election is that they be an IUJ diploma holder..

As of mid December, 5 alumni have nominated themselves for this election, and we welcome many more. Deadline for nominations is Jan. 30, 2009. Contact the alumni@iuj.ac.jp.

From the EC Members, the Alumni will send 2-6 representatives to the IUJ Board of Councilors meetings which meets 3 times a year in Tokyo. This group helps craft the future course for IUJ. These representatives must be able to attend meetings in Tokyo on weekdays, and in Japanese.

As IUJ faces an ever growing competitive environ-

ment, and as IUJ strives to position itself as one of the leading schools to be recognized by the government to receive more students from overseas, creative problem solving alumni who love our alma mater are asked to step forward for election.

2月13日に開く同窓会総会は、同窓会幹部を選ぶ重要な会合となりますので、皆様のご参加を是非お願いします。また、ますます激しくなる大学院間の競争に生き残るためにも卒業生の応援が必要となります。力をお貸し願える方には、是非同窓会幹部に立候補をお願いします。

*Tomohito Shinoda (IR86)
Out-going Chair, IUJ
Alumni Association*

Alumni Online Directory UPGRADE

Announcing a service* you have requested! You can now search the Online Alumni Directory **by professional affiliation!**

In addition to searching by Name, Year of Graduation (Classmates), and location, you are now able to find alumni working or studying at places you are interested in. Below is a search for “International University of Japan” show-

ing 3 IUJ graduates who work for your alma matre. By clicking on the blue/underlined name, you can then see the contact information for that person.

The information you find is only as good as the information you all provide to us. PLEASE help keep your info up to date.

Please use the online directory responsibly.

<http://www.iuj.ac.jp/alumniadb/>

Login with your registered Primary Email and password. Forget your login? Please use the “Forget your Login” link available on that URL above.

Alumni Online Directory: Search

Please choose the values you would like to search:

Name:

School:

Class:

Residence:

Organization:

3 Records Found

Click on an alumni's name for full contact details. Each column can be sorted by clicking on the sort-direction arrow in the column header (you did not limit residence search to address on record; so city, state, and country fields cannot be sorted).

StudentID	Class	School	Current Name	Country
190028	1992	IR	Cooray, Nawalage	Japan
187022	1989	IR	Shinoda, Gretchen	Japan
184028	1986	IR	Shinoda, Tomohito	Japan

*Special thanks to MLIC's Hosaka-san for making this upgrade possible!

IUJ-GLOBIS Update and IUJ Future Course

As was reported in earlier *Alumni News*, IUJ entered talks with GLOBIS about various ways to collaborate and strengthen each other's current programming. GLOBIS is an entity in Tokyo offering business consulting services, executive education, and recently launched an MBA program.

After a series of negotiations and strategy sessions, it was agreed not to pursue the course of a full merger of the two institutions due to several key points that could not be agreed upon. Nevertheless, the two intuitions agreed to maintain

friendly relations and extend mutual cooperation on an issue by issue basis.

What's ahead for IUJ?

To take IUJ into our next development stage, our first goal is to ensure IUJ will qualify as one of the 30 core universities under the new Japanese government plan to triple the number of overseas students in 10 years. To meet their challenge, we must take a critical look at our educational environment and implement necessary changes. In turn, the inherent improvements will serve to attract dynamic private and sponsored Japanese students.

To carry out this mission, a task force has been organized with Prof. T. Akita as the chair, with 2 faculty members from both the GSIR and GSIM faculty: Profs. Kato and Kakinaka from GSIR, and Profs. Suzuki and Yamazaki from GSIM. With staff support, this Task Force will plot the next phase of IUJ's further development into a leading graduate school in the Asia Pacific region.

Watch for our changes and improvements as we strive to make our Alumni even more proud of their alma matre.

IUJ President's Office

"To meet their challenge, we must take a critical look at our educational environment and implement necessary changes."



Message from the New GSIM Dean

Dr. Philip Sugai

Dear IUJ Alumni,

Hello from snowy Urasa! As you may have already heard, as of September of this year, the management of IUJ asked me to assume the role of Dean of the GSIM after serving two full years as Associate Dean. I am both honored and excited to take on this new responsibility, and am looking forward to working even more closely with the alumni, students, staff, faculty and administration of IUJ to help chart our course for the future.

In light of the global financial crisis, we have a number of incredible opportu-

nities to exhibit to the world our growing value and to demonstrate IUJ's role in training leaders who can excel in such difficult times. However, we are also facing many threats from not responding quickly or effectively enough to the realities that our current business environment brings.

Because of this, I would like to ask for your help. Together with my colleagues here on campus, we have already established a number of new task forces to focus on issues related to Recruitment, Placement, Curriculum Development, etc.

While the faculty and staff of IUJ work together with me to develop our strategy for how best to move GSIM forward, we also are in great need of your feedback and insights as to the following points

- (1) how you have been able to take a more effective leadership role based on the experiences and knowledge you have gained from IUJ, and
- (2) how you believe the IUJ campus should be working even harder to address the specific challenges you are facing in your work.

With answers to these two questions, we will gain the confidence that our plans match with the realities of what our graduates are facing, and be better prepared to clearly and effectively introduce our message to our key constituents.

If you could take the time out of your schedule to write me an email (philip@iuj.ac.jp), I would love the opportunity to hear from you, and integrate your ideas into our current initiatives.

I hope that 2009 is a productive, healthy and happy year for all of you and your families!

GSIR Dean Akita turns 60

By Mitsuhiro Kataoka (IR97)

The 60th birthday marks the beginning of second childhood in Japan. It is an important event commemorated with a large party or family gathering.

In 2008, Professor Akita reached this auspicious age. Some of his students organized a congratulatory party. There were more than 30 participants - former students and his colleagues. A congratula-

tory address and warm-hearted speeches were delivered by Okada-sensei and Shiraishi-sensei who introduced his educational and academic contributions and praised him for his efforts. Tamaru-sensei and Hama-san introduced several humorous episodes to reflect his personality and sparked a small ripple of laughter. Other participants reminisced about his empirical-research-

oriented thesis supervision, informative lectures, enjoyable barbecue parties, hard-hitting tennis matches, and his dynamic skiing. Several who could not attend the party sent the congratulatory message with memorable pictures and gladly made donations for a gift.

At the end of the party, he finished his speech with a lot of smiles.



Akita-sensei's Birthday celebrated by some former students and colleagues in July



An International Career Culminating in Consistent Access to Electricity in Vietnam



Toyofuku-san as CFO of the Phu My 3 BOT Power Company project.

“The project was aimed at addressing Vietnam’s fast expanding need for consistent power sources as the country began to develop so quickly.”

Hisashi Toyofuku (IR87)
Sojitz Corporation

After graduating from the Graduate School of International Relations at IUJ in 1987, I was engaged in planning for auto sales in the US market at Fuji Heavy Industries Ltd. In 1990 I moved to Nissho Iwai Corporation, a general trading firm, and immediately assumed a position in overseas sales for plant instruments, and in 1997 I was stationed at the company’s Islamabad Office in Pakistan. There I was in charge of project finance arrangements and execution for Independent Power Producers (IPP), which was encouraged by the Government of Pakistan then. In Pakistan, I encountered difficulties in developing international projects in a developing country, collaborating with international manufactures and bankers from UK, USA, Japan, France and other countries. However, the knowledge in international economics and international finance I earned at IUJ proved to be very helpful.

In December 2001, Nissho Iwai launched a joint ven-

ture for power generation with Kyushu Electric Power Company, BP (British Petroleum), and SembCorp of Singapore. I joined this US\$4billion project as the CFO. Siemens from Germany was our manufacturer.

The project was aimed at addressing Vietnam’s fast expanding need for consistent power sources as the country began to develop so quickly. Power blackouts affecting Hanoi and HCMC would mean not only no access to air conditioning, but would bring major factories to a stand still. The project we undertook for the World Bank was the development of the "Phu My 3 BOT Power Company," an independent power producer located outside Ho Chi Minh City. The plant would convert the readily available natural gas into electricity.

Mitigating the risks of the major investments that were needed for this independent project, in the Vietnam context, was a major undertaking. MIGA, the Multilateral Investments Guarantee Agency of the World Bank, had a very important role to play in order to help attract

private investments and one of my jobs was to coordinate this risk mitigation in order to bring the project to fruition. Our project went online in 2004 and immediately supplied 10% of the electricity needs. Today it is providing for about 40% of the country’s needs.

My IUJ experience was very useful to manage the multinational group with members from Vietnam, UK, Singapore, Germany, and Japan.

I returned from Vietnam in 2006 to take up long term planning for Sojitz, where I now work after the merger of Nissho Iwai and Nichimen Corporation. But my experiences in Vietnam were very rewarding, and I hope to engage in developing multinational projects again in another country.



IUJers Help Inspire SMBC, Hanoi Launch



Hirayama-san with his IUJ “Kohai” Tran Minh Son in Hanoi opening the new branch of SMBC.

Masaya HIRAYAMA (IM90)
Sumitomo Mitsui Banking Corp., Hanoi

I moved to Hanoi in May from Singapore tasked with setting up our bank’s new branch office here. I met so many surprises and challenges in the process that I often became frustrated and depressed: I nearly gave up the project.

It was IUJ that helped me out from the depths of despair. IUJ alumni in Hanoi had a party and I met 20 to 30 Vietnamese IUJers which refreshed me a lot and gave me new energy and optimism. My classmate Mr. Yoda (IR90) joined me as Hanoian working for his company Maeda Corp, and has been so kind to go for dinner or drinking together. He sup-

ported me so much when I was facing the next hurdle in setting this bank branch up.

A younger generation IUJer, Mr. Tran Minh Son (IM06) joined our bank and he is now helping me on daily business matters. Thanks to these Hanoi IUJers’ support, I am glad to announce that we finally opened our branch on 22 December!!

Vietnam Observations: North vs. South

Kazuo Yoda (IR 90)
MAEDA Corporation

I have been in Hanoi, Vietnam, since August 2008. This is the second time for me to experience working in Vietnam with my company Maeda Corporation. I am in the northern region this time, and was in the southern region the first time from 1998-2004.

I have recently confirmed my earlier assumption that people in the northern region and southern region are quite different. For one simple example, the taste of the food is different. People living in the southern region are likely to take more sweet tasting food than those in the north.

Another difference, the investment behavior of the northern people and southern people, was illustrated during the cooling down stage of Vietnam's economy this year. Since the beginning of this year,

the overheated economic situation due to a tremendous inflow of foreign investment into Vietnam has been pointed out. The Central Bank jumped up their policy rate in order to cool down the economy. Accordingly many of the real estate development activities, especially in apartment house developments, were increasingly frozen in the southern region. This was unexpected for me. I thought that the people in the southern region were richer and the real estate investment activities in the southern region would be less damaged. However the actual situation was different. On the one hand, the people living in the southern region seem more optimistic and less hesitant to get a loan above their means. On the other hand, the people living in the northern region seem more practical and, therefore, more hesitant to take out a loan. Instead they are

likely to make an investment within the amount of their accumulated savings.

It is as if the two regions are different countries. However, I believe that the coexistence of different things in one country is very important to foster further development. This is easier understood when considering how a company can be successful over the long run: many different ways of thinking in a private company is necessary for creating new products and promoting growth in the organization. Surely the same principle applies to a fast developing country like Vietnam.

If you break that down even further, actually, the same thing can be applied in the relationship between husband and wife. I am like people living in the southern region (optimistic) and my wife is like people living in the northern region (practical). I hope our future is as bright as Vietnam's!



Yoda-san with his family

I was looking for a reliable source to get inputs on IT industry in Vietnam and India. IUJ's rich talent and international mix makes it a perfect place to depend upon. The Consulting Club has formed a very competent team for this project. I am looking forward to working with them.

Comments from Nitin Datar (IM00) on his choice to work with the Consulting Club

Consulting Club Active Again

After a hiatus, 2nd year student Sudhanshu Goyal, relaunched the Consulting Club stronger than ever. Here is his description of the club and its plans and activities.

Under its new design, the Consulting Club plans to undertake the following activities:

- Managing/analyzing yourself and improving communication skills for consulting careers
- Understanding different industries and their segments
- Using tools and frameworks to analyze businesses
- Working on real-time projects
- Career guide discussions
- Improving Consulting case analysis
- Special sessions with Faculty and Guests

The club has successfully managed to bag a couple of real-time projects in its first term of operating.

The main project that 8 members from different countries are working on is to develop a consulting report for Vertex (IT services company in Tokyo run by an IUJ alum) and another large Japanese company in the same field. Working on these real time projects help the members to boost their confidence in the management roles they seek after MBA.

Another short project that the club recently took part in was to help the Minami-Uonuma city develop tourism in this region. By sharing some of the rich history and cultures associated with this region in a field

trip, the members were able to learn and contribute with suggestions to attract more tourists to such locations.

Finally in the last week of Fall Term we had a guest lecture from Manuel Kramer, a former exchange student from Germany. He shared his experience of working in Boston Consulting Group and gave us tips for interviews in top consulting companies. With the current economy slowing recruitment activities in financial companies, consulting companies offer everyone an equally competitive environment to work. We all benefitted from this informative session.

Sudhanshu Goyal (IM09)
President Consulting Club



IUJ Consulting Club meets with company officials regarding a major project involving Vietnam and India's IT industries, including Nitin (left).

“... the first company in Japan to specialize in providing high quality licensed tours catering to the needs of individuals who would like to enjoy what Japan has to offer.”

Business Connections

See Japan: Customized Tours

Koichiro Akahori (IM02)

The number of foreign tourists coming to Japan is increasing rapidly as a result of the government's efforts such as the “Yokoso Japan” campaign.

An estimated 9 million foreign tourists will come to Japan in 2009, up 189% from 2000 figures. The government predicts it will reach 10 million in 2010 and 20 million in 2020.

nese, and at hotels, rail stations and ports, it is often difficult to find people who are able to communicate in English. In addition, I often hear complaints about the insufficient information provided on English web sites. Of course you can find some English guided tours, but many travel agencies in Japan still focus on group tours which are their traditional core revenue source. More and more, these tours do not meet the diversifying needs of tourists, specifically of foreign tourists.

An English-speaking tour guide service F.I.T. (Free Individual Tours). We are the first company in Japan to specialize in providing high quality licensed tours catering to the needs of individuals who would like to enjoy what Japan has to offer.

We are dealing with business travelers' with free time too. Many business travelers are too busy preparing their business agendas and have less time to plan any off-time activities. I often see many business travelers hanging around their hotels, not knowing where to go, or what to do. I believe they are missing a very good opportunity to “explore Japan.”

If you are interested in our service as a client or a business partner, please e-mail me at ko.akahori@exjapan.co.jp

In order to solve those problems, I have just started my own business called “Explorers Japan Inc.” It was launched in July after my 16 years of experience with All Nippon Airways (ANA). As a first step, I am introducing



However, there are many problems lying in the way of future development in the tourism industry here. The language barrier is one of the major issues. Especially in the rural areas, information signs are often written only in Japa-

Business Connections

Naruhodoo Promoting Cultural Awareness

Nathaniel Agola (IR95)

Share knowledge of your culture (both old and contemporary) and help others. Come to the place where the world shares what they know about cultures to help each other out. This is the first Questions and Answers

system allowing users to ask or answer questions in text, audio and video format. You can simply type, or speak into your plugged-in microphone, or use your webcam to ask or answer questions.

I was inspired to start this project by the rich cultural diversity and unforgettable experience ‘living with the world’ at IUJ. As Naruhodoo.com builds a larger

user base, I intend to freely carry the IUJ banner so that more people around the world can know about IUJ. Contributions to IUJ are also on the cards should the site be monetized at some point in time. Join us by your participation and invitation to friends and relatives, and we might well be able to make a worthy contribution to IUJ.

www.naruhodoo.com



Business Connections

Report on Earlier Connections!

In a July email, introductions to 2 alumni in the search for partners within the Alumni Network were made. What happened?

Gaby Choi (IR02) sought a Japanese expert in composting and food waste recycling. **Shinichi**

Suzuki (IR87) made contact and is providing some good information on Gaby's project in China which is just getting underway

Gopi Pradhan's (IM02) wife, who sought partners

for her new travel company *The Last Shangrila* reports that a “significant development” with **William Wong (IR93)** who has an import and export business in Shenzhen, China and moving into the tourism business.



Gaby (right) and Suzuki-san (center) meet up along with Gaby's boss.

Business Connections

India-Japan Bridge

Manu Bansal (IM05)

I the investment banking industry and co-started a venture, *Sun and Sands Advisors*, offering strategic, management and financial consulting for cross border businesses between India

and Japan. We work with a wide range of partners, information sources and network of people providing win-win solutions by bridging the cultural, people and information gap. We offer a tailored and

flexible process to cater to client needs. I would like to work and share my experiences with IUJ alumni involved in cross border businesses. I can be contacted at manu.bansal@sunandsands.com (www.sunandsands.com)



Manu Bansal's consulting and advisory firm for India-Japan Partnerships

Business Connections

Japan-India Alumni Networking Event

As the Japan-India relationship becomes more active, so are the IUJ Alumni who are involved.

In early November, campus received a call from IUJ's second graduate from India, Raja Venkataramani (IR87). He was called upon to quickly pull together an itinerary to

bring a delegation from India's business and governmental circles to network with people interested in India-Japan relations. He turned to the IUJ Alumni network.

Within just a few days, 17 alumni in Tokyo responded and made plans to attend a working reception in To-

kyo: 7 Japanese and 10 Non-Japanese alumni ranging from Raja's classmates in 1987 to 2006, and covering fields from banking to IT consulting.

The evening became not only a Class of 1987 mini-reunion, but the chance for alumni spanning 20 years to interact with professionals directly from India.



Some of the alumni who met a delegation including Raja (3rd from left), now with Deloitte Touche Tohmatsu in India.

Global Concerns Club launched

2 IPSP and IDP students launched a "Global Concerns" club opening it to the entire IUJ community. It will serve as a forum for students and faculty to share views on current

global issues such as sustainable development, global warming, poverty and human rights. Students who are interested in pursuing their career in these fields will also have the chance to help each other

improve their practical skills and knowledge by sharing job hunting techniques and strategies and discussing their work experiences in different NGOs, think tanks and the UN.

World Needs Leaders who "Think Grey"

IUJ tried a new format for our Welcome Day events. We gathered our incoming students in the IUJ Gym, which was transformed into a rather nice setting. Faculty and special guests sat on either side of a small stage. The IUJ Chairman, President and Deans sat on stage and addressed students more informally in a very home-like, friendly and inspiring manner. Here is a paraphrased summary from Chairman Kobayashi's remarks.



IUJ was founded on the principle that the world is in need of business people with an awareness and

sensitivity about culture, diversity and political influences in the world. Likewise, those in public service, need a solid foundation of business principles in order to coordinate and communicate well toward world development. 26 years later that principle stills hold true. In fact we are living in a world that needs such leaders more so than ever.

So many of today's leaders are still functioning as if the issues were black and white. They feel that the answers are simply defined in terms of yes or no, this side or that. However, as the world continues to globalize and come closer and closer together, the grey zone is expanding. Every issue has

many sides, many factors, and many influences. People who can lead effectively and comfortably in this grey zone are needed more now than ever before.

Please make good use of IUJ to discover and embrace the grey zone as you work on issues, make decisions, and aim for results together on this very diverse campus. For if you succeed, you will stand ready to be a leader in your chosen profession; a leader with sensitivity and awareness for those whom your decisions impact. You will be able to find workable answers for all in that grey zone.



New Welcome Day Format

... as the world continues to globalize and come closer and closer together, the grey zone is expanding. . . but so many leaders are still functioning as if the issues were black and white.

ClassNotes 1985-1994



This book on Islamic Finance, written by **Hideko (Iwai) Sakurai** ('85) and published in September 2008 is recommended by **Hachiro Kuwajima** (IM96)



Raja's (middle right) calls a quick reunion meeting with **Takashima-san**, **Akitomo-san**, **Sato-san** and **Suzuki-san** (clockwise after Raja)



IR91 - Jashim's kids



IR92 - The Mzee's kids Nabil and Nadia



IR90 - Augustine Awuni speaks on campus

'85

Masataka Jo became president of Greater China operations for Fuji Xerox Co. Ltd. based in Shanghai. Congratulations!

'86

Ken Kikkawa left the Queensland government to join the coal industry in their international trade business operations. **Toshiharu Yamauchi** joined Russell Investments Japan as their Managing Director about a year ago.

'87

Check out what **Hisashi Toyofuku-san** was up to in Vietnam on page 4. **Yoichi Nakashima** can be found in Jordan as First Secretary in the Japanese Embassy. **Raja Venkataramani**, once the youngest IUJ'er, is now a director at Deloitte Touche Tohmatsu, and recently was part of an India-Japan network building delegation to Japan, meeting up with several of his classmates, and other IUJers in Tokyo. (See pg. 7)

'88

Hideo Ueno can be found in the Tokyo Office of Japan Nuclear Fuel, Ltd.

'89

Lina Al-Karkhi bought a new home in Canada! **Jim Giustini** checked in with campus. He has been in Miami over 10 years, and is now Director of Business Development - South Florida, Caribbean & Latin America for Resources Global Professionals, a Deloitte spin off that "serves business from the inside out." **Tomohito Takeuchi** became the CEO of Liveware Inc.

IR90

Robertson Bamfo joined Hillsborough Community College as a Research Analyst, and teaching Mathematics, based in Tampa Bay Florida. **Augustine Awuni**, who teaches in Nagaoka, was back on campus for a special lecture affiliated with the "Love Project" activities to promote the upcoming NHK drama "TenChiJin" to be set in our area.

IM90

Hideyuki Kawashima rose to Managing Director of Mizuho International in London.

IR91

Jashim Uddin welcomed his 3rd son Haseeb into the world in August, pictured (lower left) with his big brothers. Uddin remains in Chicago working for that city's accounting units. **Surendra Regmi** became the IUJ Chapter Leader in Nepal in the Fall. THANK YOU. He is Business / Contracts Manager, Education for Income Generation and Conflict Mitigation in Nepal Project, Winrock International Nepal. **Luiz Fernando Da Silva** recently left his job at the National Telecommunication Agency of Brazil, where he served as head of the Office of International Affairs. He is now heading the External Affairs and Corporate Communications of the International Telecommunication Union (ITU), a UN specialized agency, in Geneva. He is responsible for the coordination of the ITU relations with the UN (i.e., ECOSOC), and the ITU's membership as a whole. He writes "I am very happy with this job opportunity that will certainly bring me closer to some of our colleagues from IUJ who are working and living in Geneva and nearby."

IM91

Yuichi Ishiguro joined the International Business division of Nikko Cordial Securities Inc.

IR92

Myint, San Maung wrote in from the region worst hit by Cyclone Nargis, the Delta of Myanmar where he was on assignment for UN OCHA (UN Office for Coordination of Humanitarian Affairs) on a disaster relief reporting mission. **Hussein and Kulsum (99) Mzee** sent in a photo of their growing kids, Nabil and Nadia, from Texas, USA.

IM92

Tadashi Togo joined up with Barclays Capital Japan as a Researcher. **Takehiro Yoshino** is in Singapore with Fuji

Xerox at General Manager of Supply Chain Management.

IR93

Debbie Carlson won a grant for Washington State artists in the form of a residency in support of her novel that is set in the area surrounding campus! **Hiroshi Shichiku** is the Manager of Yondenko Corporation's Business Planning and PR activities. **Simon Himawan's** son, Arya, is now enrolled in IUJ's Ebiz program and will graduate in August 2009 making this the first parent-child alumni combination for IUJ!

IM93

Jon Winslow is the CFO for Massive Impact, a company providing mobile marketing and technologies. Check out his work at massiveimpact.com (for telecom operators and mobile media content and/or publishing companies). **Naresh Makhijani** has published several White Papers and asks his classmates to view and use them. See the Newsletter page on the IUJ Alumni site and click on the pdf file under this newsletter.

IR94

Sergio Molinari is in Afghanistan with the UNHCR as a program officer. **Atsushi Yada**, is in the Law school of Meiji University. **Matthew Saltmarsh** is in Paris working for the International Herald Tribune and took some time off to accept an award on behalf of IUJ's Business School from the Eduuniversal.



IUJ receives award, accepted on our behalf by Matthew in Paris.

IM94

Gil Aranowitz joined McCann-Erickson in Los Angeles California as Head, Planning Division. **Takayuki Miyauchi** is a manager at Sumitomo Chemical Co., Ltd.

ClassNotes 1995-2000

IR95

Naved Chowdhury joined Oxfam International. **David Kornhauser** joined the Youth Summit for Environment, a non-profit organization in Japan, in Summer 2008. He helped organize an environmental summit for children in conjunction with the G8 ministers' meeting, and his now helping with other events and summits as the only foreigner on the Kobe team (this info is here especially for **Malcolm Cook** who LOVES info on David - and Merry Christmas to you and **Lima** in hot sticky Australia too!). **Sara Rose** can be found at the United Nations-UNRWA (United Nations Relief and Works Agency) in Jordan.

IM95

Find **Tadashi Inagaki** (Pfizer Japan) in the February 2009 edition of NHK's Radio Text Book of "Business Communication in Simple English" A 15 minutes program featuring Inagaki-san will be broadcasted 8 times in February. Tune in! NHK Radio 2 Mon/Tue PM 10:35-10:50. Recasting Sun AM 10:00-10:30



<http://www.nhk.or.jp/gogaku/english/business1/>

IR96

Doug Carey has moved on to Liberia in his US Foreign Service career. **Svein Gissegjerde** is Director of Sales at Emisoft AS. Emisoft (from their website) "develops and delivers the state of the art environmental and sustainability management system TEAMS SR and provide consultancy services within environmental management. Throughout our history we have been providing world leading environmental management systems and offered consultancy services from a highly qualified staff."

IM96

Masahiko Doi, after several years on-loan to JICA with their Office of Evaluation and Post Project Monitoring is now back with Tokyo Electric Power, now as Manager of the General Affairs Group, Futtsu Thermal Power Station in Chiba. **Chee Phin "Richard" Tan** will start his PhD in Curtin Australia in February after securing a Malaysian federal scholarship.

IR97

Chris Buck is in Afghanistan as Deputy of Mission for the German Embassy in Kabul. **Dermot Shortall** surfaced in Yokohama. He is now a Professional Shiatsu masseur running his own company *Dermot Shortall Relaxations*, and welcomes all IUJers! Find him at www.seitapro.net He writes: "Life is short, and if you can't have a laugh along the way, then it can be very boring." **Prasanna Ganesh** wrote in: "Being in the headquarters of Toyota in Europe we are finding ourselves working hard to ensure that the economic and financial crisis has a minimal impact on our operations. This is not an easy task in the automotive industry, as I am certain you have all gathered by reading the papers. At these difficult times it is all the more important to focus on the most important things in our lives - which, in my case, is my family. I have 2 daughters, Mana (4) and Aira (1), who are also enjoying life in Brussels... after all the chocolates are excellent!! My wife likes the diamonds and I like the beer as well!"

IM97

Marissa David took up challenges at Barclays Capital in their Capital Markets division.

IR98

Christine (Kim) Buck is the Forward Media Team Leader for NATO, Headquarters, International Security Assistance Force (ISAF) in Faizabad, Afghanistan. a remote place in the mountains much like IUJ. **Babur Murhamedov** is now Region Manager for Central Asia and Caucasus at Tokyo Electric Power Services

Co., Ltd. in Tashkent, a consulting company 100% owned by Tokyo Electric Co., Ltd. **Jesse Szeto's** baby girl. Alaina, was born on 08-08-08!

IM98

Rajesh Bhandula recently joined BNP Paribas Securities. **Kazuhiro Toyoda** is a Fund Manager at Schroder Investment Management Japan

IR99

Solo Mara and **Kerry Cross** are in Fiji with their 4 children: Rokowati, Keith, Josua and Litea. Kerry is the Program Manager, Public Sector Governance and Scholarships at the Development Cooperation Section of the Australian High Commission. Solo is still with the Ministry of Foreign Affairs at the HQ in Suva. **Erwin Haryono** is reportedly on-loan for 2 years at the International Monetary Fund (IMF).

IM99

Carol Lin, based in California but spending some family time in Taiwan now, welcomed her daughter Clare Wang to her life in July. **Neil Hagan** appeared in feature story in J@pan Inc. in May entitled *The Capital of Asia* on his company Capital Services Group.

IR00

Hiroshi Kakiyama joined BusinessWeek as their Japan Regional Director. **Naoya Takigawa** is helping run things in the Accounting department at NSK.

IM00

Masamitsu Gomisawa became a Sr. Manager in the Alliance and International Affairs department for his company ANA. **Masaki Ohmori** is in the business development group for Overseas Uranium Resources Development Company, Ltd. **Makoto Asanuma** moved to Yokohama due to a job transfer in September. He now works at the head office located in Tokyo as a finance & accounting manager for the Petrochemicals business, and is busier than ever.



IR97 - Chris Buck, a diplomat in Afghanistan, photo by his spouse Kim (Wolf) Buck, on mission there.



IR97 - Dermot Shortall is a Shiatsu masseur in Yokohama!



IR99 - Kerry Cross and Solo Mara's kids in Fiji



IM99 - Carol Lin's baby!



IR97 - Pras' kids!

IRC Singing Telegrams!

The International Relations Council has taken up a new fundraising drive! For as low as ¥200, campus can now send a Singing Telegram to wish someone Happy Birthday, say "sorry," send "Good luck" for interviews, beg for better grades . . .

irc@iuj.ac.jp



IM02 - Ken and Vimalay's baby boy, Ryuto



IM04 - Nick gets married



IR06 - Andrea and Nazgul enjoy an evening in London



IM03 - Sonopy gets married in NYC with many IUJ friends attending

ClassNotes 2001-2007

IR01

Sokheang Hong can be found at the Canadian International Development Agency (CIDA).

IM01

Arjun Bhardwaj started is Post-doc at Harvard. **Leow, Kok Yoong** is handling risk management in Singapore for RBC Dexia Investor Services. Corporate Strategy for Osaka Gas is relying on **Atsushi Tanimura**.

IR02

Aziz Makhmudov started his PhD program in April at Ritsumeikan APU, so he is back in Japan. **Thu Nhan Nguyen** moved on from the UNDP in Hanoi to the IFC, International Finance Corporation as their Projects Officer in Advisory services for the Mekong Region working out of Hanoi.

IM02

Ken Takai joined **James Graham** (IM99) at Talent 2/ Talent Partner – a headhunting firm in Tokyo. **Billy Anugerah** switched to Mitsubishi UFJ Trust & Banking Corp. in their international M&A and corporate finance business areas. **Ken Fujita** and **Vimalay Saysanavongphet** announce the birth of their son, Ryuto. **Globe-trotting Gopi Pradhan** can now be found in Afghanistan on a UN Peace Keeping Mission heavily involved in governance and political reconciliation.

IR03

Shiyo Innocent has just taken up the post of Deputy Ambassador at the Tanzania Embassy in India: Congratulations on this promotion! **Agus Sudrajat** recently participated in a Regulatory Impact Assessment training held by USAID in Washington DC. He continues contributing to National Development Planning Agency, Indonesia (BAPPENAS)

IM03

Shinobu "Sonopy" Sonoda has been very busy. He got married in June, and took over the IUJ Alumni NYC Chapter leadership in the fall, and arranged a few gatherings! Meanwhile, he continues his

work for Shinko Securities in NYC. **Lara Klingman** became the Director, Global Product Planning for Warner Home Entertainment, Inc working out of Los Angeles, California.

IR04

Chen Chen Lina Lee is running a special regional programme on empowering women migrant workers for UNIFEM (Development Fund for Women) focusing on Asia-Pacific & Arab States. Her classmates, too, recently joined UN operations: **Rashed Saadullah** is at the UNU in Bangladesh, and **Diana Harumi Fuentes** is in Laos with the UNDP.

IM04

Thit Lwin Oo welcomed his second son in late July. He is a Web designer for Samsung SDS Asia Pacific Pte Ltd in Singapore. **Nick Rossiter** married Michelle Tan in October in a small private ceremony in Australia! Congratulations.

IR05

Joseph Sirengo become the IUJ Alumni Chapter lead for Kenya! THANK YOU. He is the Senior Economist for Ministry of State for National Heritage in Kenya. **Eka Trisilowati** was appointed to a 2 year fixed term at the Bank for International Settlements in Switzerland as a DBS Statistical Analyst in the Monetary and Economic Department.

IM05

Manu Bansal is now a senior partner at Sun and Sands Advisors. See Business Connections article. **Anil Nair** joined HCL Technologies, while **Vishal Joshi** returned to India to take an exciting new role at Credit Suisse. **Mak Prabhune** joined his former internship company for work at DepFa Bank. **Zhang Long** was

in Darfur this Fall to audit the UN Peacekeeping Operation.

IR06

Nguyen, Thanh Xuan continues his PhD studies in Australia and New South Whales. He welcomed his daughter Suri in the Fall, and plans to take her

On Terrorism in India
Biswa Sengupta (IR96) responds.

I am in Calcutta, which is far away from Mumbai. However the shocking pictures and interviews of people makes me feel that at this crucial juncture and all sensible people should join hands to take action against terrorism on a global basis. At this time is not right for mere rhetoric or diplomatic gestures. We should take actions with an appropriate sense. But remember, the coming generations will not forgive us if we measure the profitability of such "actions" on the basis of our nationalistic or religious equations, instead of considering things from the perspective of "humanity in crisis."

skiing in Hak-kais-san "soon" – that is what he reported, no kidding! **Lkhagvajav Gangerel** joined the Zoos Bank, Mongolia as the Investments Advisor to the CEO. **Andrea Cervena** moved on to Vienna with Standard Chartered. But before she moved she enjoyed with fellow IUJer **Nazgul Momunjanova** and Daniel Schuelken.

IM06

Fajar Novianto is in Hiroshima where his children are attending Elementary School while he works for Applied Materials Japan, Inc. **Hideyuki Yoshizawa** became the project manager for HAVI Global Solutions K.K.

IR07

Ahmet Gundogdu is now on leave from the PhD at Virginia Tech to participate in the Young Professionals Program of the Islamic Development Bank. In August, he was on a short mission to Kenya. **Roma Carrillo** is working at a gorgeous events site in Mexico called Granja Morquecho with special programs and events for children, not to mention the banquet and event facilities.

IM07

Chanprathna Leng is now CEO for Whale Group, an events management consulting firm, currently expanding into Trade Shows and Expos for Real Estate, Technology, etc.. Whale Group is expanding into SE Asia, and Pranthna is heading one of its key operations in the region, in Cambodia.

ClassNotes ThANKS Fund Scholarship recipients

continued from pg. 1

IR08

Rajib Chowdhury is back at school at LSE, London School of Economics. **Bekzod Shamshiev** is working in the research department of a Hedge Fund in Uzbekistan. **Seiha Heng** is working at the Cambodia Development Resource Institute (CDRI) on democratic governance issues.

IM08

Tran, Tuan Cuong got married in September. He is a Manager at Bao Viet Finance Insurance Holdings in Hanoi. **Ricky Risnauli** landed a position with Mitsubishi UFJ Securities Co., Ltd. on their Clean Energy Finance Committee, responsible for CDM projects related to Indonesia. **Danh Le** became an Investment Manager at SEAF Investment Fund. **Ohnmar Htun** started her PhD in Nagaoka University of Technology. **Naveed Ahmed** is working full time at Miyako Marketing as Manager, International Trade and teaching in the evenings at East-West U in Dhaka – enjoying his busy life. **Shantanu Dayal** took on managerial responsibilities at Britannia Industries Limited. He will get married in February! **Kun and Rawinporn** got married officially! We wish them all the best!



IM08 - Kun and Rawinporn make it official.



IM08 - Ohnmar at work for her PhD in Nagaoka

GSIM: Manisha Kasana . . .

good at some others. This random, mad, chaotic environment improves your decision making process, and also enlightens you on your strengths and weaknesses. You begin to ponder, to ask questions before doing things. You become selective by taking on some challenges and focus to overcome them, while at the same time you learn to let the rest go. This is what happened to me, and what I will actually take away from IUJ is a change in perspective that helped me to grow.

Receiving this scholarship reminds me of a story from a Chinese novel. In the eve of an important battle, facing an army far larger than their own, a famous general taught his

soldiers the importance of standing up for each other. To help them overcome their differences and unite, the general showed them how a single straw can be easily broken, but 1000 together cannot. They understood the general's story and won the battle. This gave me deep understanding of how important the concept of community is: how strong, and how efficient a group can be when standing together. The fact that this scholarship exists, and it exists to help people such as myself, is proof of how powerful the sense of community can be. I will remain forever grateful to the IUJ Alumni Association for coming together to help their "kohai." I can only hope to honor you through my future efforts to help our global network unite.

GSIR: Akihiko Nakano

through such exchanges, I came to understand what an important role private firms play in economic growth. Therefore, my thesis title is "Growth and Profitability of Japanese Manufacturing Firms."

Wherever I go after the graduation, my friendships and network I gained at IUJ must be my lifetime asset. I am willing to get involved to keep and promote this international community as a host country national. In this sense, this scholarship gives me a great opportunity hence it is very meaningful to me. I would like to express my sincere appreciation again to those who donated to this fund.

"The network I gained at IUJ must be my lifetime asset."

Akihiko Nakano

"The fact that this scholarship exists, and it exists to help people such as myself, is proof of how powerful the sense of community can be."

Manisha Kasana

Alumni Donate Time and Energy

Special thanks to those who helped with Student Recruitment efforts through Info Session hosting, Ambassador emails, Tea Parties, and World Grad School Tour help!

Info sessions took place in about 20 cities. Over 250 registered to attend, and over 100 met with an alum. Hosts who deserve a big round of applause were:

1989: Venkat Srinivasan 1988: Mohammad Malik 1992: Hlaing Kyaw
1996: Sanjeev Mishra
1999: Pinar Simsek-Sandikcioglu
2002: Gaby Choi
2003: Sajid Majeed
2004: Anand Phanse, Trung Hong, Mohamed Wai
2005: Girish Joshi

2006: Nasir Uddin, Yasuo Saito, Samesh Adhikari
2007: Emine Goncu, Milan Karki, Raul Jr. Vibal, Md. Akter, Thi Cam Van Cao (plus 9 in Hanoi!), Chanprathna Leng, Ryan King, JeeYoung Shin, Allison Koh, Muzaffar Khakimov
2008: Muhammad Jawad, Akmal Aminov, Batchuluun Khuderchuluun, Soullilack Sayavongsa, Sinit Leerapan, and their many supporters.

Those who helped Toru Wada on the World Grad School tour were Geng Jun, IM05 Tommy Huang (IM01), Xu Fangjie (07Special Student) Dinh Tran Ngoc (IM07), Le Hoai Danh (IM08)



Geng Jun in Shanghai and Badli in Kuala Lumpur help Wada-san on tour to recruit students

IUJ World Wide Friday success in 2008

Here is a Scrap Book of (some) events that took place worldwide ! Sorry if your photo could not be printed here.

Next IUJ World Wide Friday
is **September 25**
(late this year to avoid some
major world holidays)

THANK YOU to Chapter Leaders !!!!



Bay Area, California,
USA at Japan Night
Pro Baseball game.



Cairo in November



Kathmandu



Kenya



Laos



London



Manila



Nagoya



New York City



Osaka



Phnom Penh



Sapporo



Toronto, Ontario



Shanghai



Tashkent



Tokyo Group 1



Tokyo Group 2



Washington, DC

Finding - Networking with IUJers World Wide

Strength is in numbers. The IUJ Alumni Network is a special group that we can build through connections and interactions on a global scale. The following services and network communities are in place for you to capitalize on IUJ's most valuable asset - You, the Alum.

OFFICIAL Information, updated daily, based on your information sent in to campus

Online Directory:
<http://www.iuj.ac.jp/alumni/db/>

Searchable by class, school, region and now company/organization

LinkedIn
www.linkedin.com/e/gis/45528/7219B7085C3A

FaceBook
www.facebook.com/group.php?gid=2256863802

Class Emails and Regional Emails. See the Alumni Website, and click on Alumni Directory.

Please use these carefully, and without burdening everyone's in boxes. Messages must be sent from your Primary Email.

LiveChat with Campus:
www.iuj.ac.jp/alumni/

Call for Articles*

Share your activities, and needs for collaboration, partners, information in the UN, research institutes, non-profits, etc. for the July edition.

Contact alumni@iuj.ac.jp to reserve your spot ASAP.
Article deadline June 5