



NEWSLETTER FOR THE 2,295 STRONG WORLD-WIDE NETWORK OF IUJ ALUMNI 1985-2006

## New Executive Council Elected

At the February 10 Annual Meeting, 14 members were elected to serve the Alumni Association for a 3-year term (April 06 - March 09). Spanning the graduating classes from 1986 - 2004, the new EC hopes to greatly activate the entire Association to better support IUJ and our Alumni network as

IUJ heads into our 25th Anniversary celebrations.

At an April 6 first meeting of the EC, the 3 officers were selected. They are: Chair T. Shinoda, Vice Chair K. Takai, and Treasurer N. Teramachi. Each member has stated objectives of what they would

like to accomplish, and will serve on one of 3 Subcommittees:

- Fundraising for the THANKS Fund
- Networking - Strengthening our Global Ties
- Platform Support

See page 2 for details, and please support the new EC.



Back Row: Ken Takai-02, Anand Phanse-04, Erol Emed-89, Tomohito Shinoda-86, Yang Yaoyu-96, Yukio Takagaki-89, Norimasa Teramachi-93  
Front Row: Mitsuhiro Kataoka-97, Tadashi Inagaki-95, Shinichi Suzuki-87, Yasutaka Kojima-02  
Not pictured: Yoshiharu Asaka-88, Naoyuki Kaneda-91, Adam Bergman-97 in NYC

## IUJGrEEN - Alumni Interacting with IUJ Research



**IUJ Global Research and Education Network.**

IUJ welcomes our Alumni to continue their academic interaction and collaboration with campus through IUJ GrEEN, an online discussion board centered on the research and education initiatives at IUJ.

Alumni will join faculty, students and other IUJ stakeholders, namely sponsoring companies and international organizations and governments, in interactive research using the technologies available through the internet. Many of the topics up for discussion are based on the 15 research and education themes, which make up IUJ REP - Research and Education Platform.

IUJGrEEN allows you to read work in progress online. Offering your expertise, alumni can then enter a dialogue with the faculty member coordinating the research, and the students supporting them. Many students will base their own independent thesis work on a part of the overall PLATFORM themes, and IUJ alumni can provide mentoring services directly to this research.

If your organization is in need of research support or feedback on your efforts on themes that relate to the general REP and GrEEN themes, you too can post information and allow feedback.

To get started, visit the Alumni Directory, and update your Profile in the Volunteer settings: Choose **Alumni Expert**, and indicate your area of expertise.

Then watch the IUJ GrEEN website: It will soon open to off-campus interaction.

Discussions will be starting a bit at a time. The Alumni Executive Committee members who are on the Platform Subcommittee will provide further ideas and guidance - but please get involved now by updating your Alumni Experts Volunteer entry!



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### Explaining the Pieces

- **IUJ REP - IUJ Research and Education Platforms, the umbrella of IUJ's initiatives to advance academic interaction between faculty, students and stakeholders. IUJ REP weaves research into the classroom for a more dynamic curriculum.**

Steering the Course:  
IUJ Research & Education PLATFORM (IUJ REP)  
Sponsored by DAIKIN INDUSTRIES, LTD.,  
Fuji Xerox Co., Ltd.  
and Matsushita Electric Industrial Co., Ltd.

- **PLATFORMS - the 15 research and education themes currently in progress or underdevelopment which cover Global Issues and are explored by those on campus and with IUJ Stakeholders: alumni, sponsors, governments, etc.**
- **IUJGrEEN - IUJ Global Research and Education Network - a website with online discussion boards where faculty, students, alumni and other stakeholders can directly interact and participate in PLATFORM topics or other research by faculty and students. It is an open educational environment to attract worldwide participation and transmit developments in real time.**

## Executive Council Subcommittees



**PLATFORM Workshop:** Enkhbayar Shagdar (IR01 - panelist left, and inset) returns to campus as an Alumni Expert to participate with her colleague at ERINA, 2 current students (right) and faculty members in a discussion on "Vision for Development and Environmental Protection in NE Asia" as part of the PLATFORM "Studies in East Asia Community." Other alumni participants were **T. Shinoda** (IR86) and **N. Minato** (IR91).

The new Alumni Association EC runs on a decentralized decision-making and action system to increase effectiveness. Here are the 3 Subcommittees and their members:

### 1) Networking Subcommittee

Plans alumni activities other than those promoted by campus, such as IUJ social gatherings, and study group meetings. Also activates alumni network by contacting class representatives and chapter chairs for various program ideas and support. This subcommittee will be vital to the 25th Anniversary celebrations for the Alumni Association.

Members are:  
Leader K. Takai, S. Suzuki, N. Teramachi, E. Emed, and A. Phanse

### 2) Platform Subcommittee

Discusses plans and makes suggestions to improve and enhance Alumni involvement in the IUJ REP (Research and Education Platforms - faculty and stakeholder research themes woven into the classroom) and IUJ GREEN (Global Research and Education Network, an online discussion board supporting IUJ REP). This Subcommittee institutionalizes the Alumni contribution to these programs.

Members are:  
Leader T. Inagaki, Y. Takagaki, Y. Yang, Y. Kojima, and N. Kaneda.

### 3) Fundraising Subcommittee

Discusses strategic plans for fundraising among the Alumni Association members, and beyond. Implements

those plans and benchmarks the progress to evaluate the success. The first and main focus of their efforts will be the THANKS Fund

Members are:  
Leader T. Shinoda, M. Kataoka, Y. Asaka and A. Bergman

### OVERALL Committee Work

In addition, the whole EC Committee will work together on setting Rules and Administration guidelines, including operational guidelines, of the EC and its subcommittees. Together, they will decide on the schedules of EC meetings, annual general meetings and other major events, such as IUJ's 25th Anniversary in 2007. The EC chair, vice chair, and treasurer will be deeply involved in these initiatives.



Staff Members Komiyama (center) Nakajima (left) and Obata (right) practice with the AED machine, and test their CPR skills.

## Donations help Campus Safety

Thanks to the donations from various alumni between 2002-2005, campus is now well equipped with AED (**Automated External Defibrillator**) machines

which revive victims of a heart attack. Adding to the earlier donations (see January newsletter and the Alumni Website), 2 machines were purchased

and placed in the main entry way, and in the dorm area.

A training session was given in late March on CPR and how to use the AED.



## Do you YM?

Yahoo Messenger (YM) is free to download at yahoo.com.

*"Cyberspace is one place IUJ alumni have NOT yet tried to meet. Let's explore the possibilities for the 25th Anniversary."*

Cyber space is one place IUJ alumni have NOT yet tried to meet. We have had gatherings in most major cities of the world for IUJ Fridays, etc., but we have not yet met over the Internet.

Several IUJ alumni have suggested computer chats or webcam hookups, etc. as part of IUJ World Wide Friday and we want to try it out.

Preparing for the 25th Anniversary celebrations of IUJ (May 2007) the newly

elected Alumni Executive Council wants to prepare for a Cyber Reunion. Iggy Sison (IR89) helped with a concrete suggestion on how to do it, and Erol Emed (IR89), serving on the EC Alumni Networking Committee, with support from campus, is now exploring the feasibility. We believe, that the Yahoo service is the best for multiple users for text chat rooms, photo sharing, and Webcam meetings.

We welcome your ideas! And welcome your help to test things before a major Cyber Reunion is announced.

Find Gretchen Shinoda on a YM (Yahoo Messenger) chat - screen name "iujalumni" and share your ideas, let us know you are interested in a Cyber Reunion, AND that you are a YM user.

Can't hook up? Tell us why not.

## Chapters Formalizing: Strengthening our Network through better World-wide Organization

IUJ Alumni live in over 90 countries worldwide. To strengthen our network both in those countries and between the countries, campus has been identifying clear "Chapter Chairs" in cities where 5 or more alumni reside. As of printing, Chapter Chairs to serve from now through March 2008, have been "appointed" as "kick-off" chairs in 29 cities.

The updated Chapter Chair and Vice Chair list is at [http://www.iuj.ac.jp/alumni/aa\\_chapters/](http://www.iuj.ac.jp/alumni/aa_chapters/) The process is not yet done,

and we do hope for a few more people to come forward as "kick-off" Chairs before September.

Chapters Chairs are the main point of contact for campus for various functions, but mainly social gatherings of Alumni in your city. Help with faculty visits to your area and an alumni gathering, IUJ World Wide Friday, other information distribution or collection help from those in your area, etc. The Vice Chair is the first back up, and assists the Chair with any activities. We are also

identifying Chapter Supporters who are willing to lend the Chair or Vice Chair a helping hand.

After this initial kick-off organizational phase, which will take us through the 25th Anniversary celebrations of 2007, we hope the "Kick-off" Chair can call a meeting to select his/her successor.

Thank you to all those who are already serving. If you are interested to take the lead, contact [alumni@iuj.ac.jp](mailto:alumni@iuj.ac.jp).

### Volunteer Program Definition:

**Chapter Chairs and Vice Chairs** - social interaction and professional networking for IUJ Alumni.

**IUJ Ambassadors:** help with new student recruitment through such programs as IUJ Info Sessions, information distribution, and email interaction with **prospective students**.

*NOTE: Sometimes these programs overlap or cooperate closely with each other.*

## IUJ World-wide Friday - October 6!

It's time to get ready for the Annual WorldWide Alumni gatherings! Always a great time of memory sharing, network building, and just plane IUJ FUN!



This year, we aim for October 6 (though we are flexible)! Watch the EVENTS page for details in your area.

We hope the Chapter Chairs (or other volunteers

if no Chair is yet appointed in your area) can choose a place for alumni in your area to gather after 7:30 on October 6. This year, we hope you can coordinate with those hosting IUJ Info Sessions for prospective students on that same evening (see below), and welcome those considering IUJ to meet with our amazing alumni. Several cities have tried this model and it works wonderfully!

On October 6, we will ask the Chapter Chairs to call to the alumni gathering in the next time zone! Starting in Japan (or perhaps after receiving from Australia!), we can pass the happy hour flame on to those in Asia, who can send it on to Europe/Africa, then on to the USA.

So please mark your calendar for October 6, and plan to party like those SD1 days!

**October 6**  
Plan to party  
like those  
SD1 days!

## Info Sessions for Prospective Students

Many thanks to the Alumni around the world that hosted IUJ Tea Parties and Info Sessions this recruiting season. These informal gatherings of IUJ alumni with students who are considering IUJ for their graduate studies are proving a highly effective Student Recruitment tool.

IUJ is best described not through posters, website, or brochures, but by our alumni. Hearing about their life-changing IUJ experiences, getting advice

on application materials, and learning how successful IUJ graduates are is convincing many to apply.

### PLANS FOR OCTOBER

We hope to hold Info Sessions again this year, but much earlier in the recruitment season to allow more application time! We hope those IUJ Ambassadors in the more recent classes (2003-2006) will take the lead, and ask older alumni to provide support and coordination with IUJ

WorldWide Friday. We will provide posters, brochures, FAQs, 2 power-point presentations (academics and campus life). We advertise and invite participants, and send you the RSVP list ahead of the date.

If you can host an info session near you on Oct. 6, 6-7:30 (just before IUJ WorldWide Friday) or an alternate date between late September and mid October, please contact campus: [alumni@iuj.ac.jp](mailto:alumni@iuj.ac.jp).



Alumni hold an Info Session for prospective students in Yangon, Myanmar. Just one of many successful IUJ Info Sessions held recently!

## Alumni SpotLight: Katsuaki Furutachi IM90

Equity Investment Management Department,  
Asahi Life Asset Management Co., Ltd.



Furutachi-san's (left) investment team was awarded "Best Rookie Fund of the Year 2001" from Morningstar

**"Do not start an investment in the first place if you have an uneasy feeling or have something unresolved."**

In 1988, my third year in Asahi Life, I experienced three major life: I acquired my license as a certified securities analyst, I got married, and I enrolled in the IUJ MBA course. I remember that the summer English Intensive Program started the day after I returned from my honeymoon. My first daughter who was born in 1990 at Yukiguni Hospital in Urasa is now a second grade high school student. I cannot help but feel the rapidity of time passing. In those days, I had a dream of becoming a first-class fund manager in the global investment arena. With that ambition in mind, I devoted myself to finance and strategy courses at IUJ. Mr. Hiraki, Mr. Otsuki, Mr. Quinn, and Mr. Kimura are my great professors whom I owe a lot.

### After IUJ

In August 1990, the same month when Iraq embarked on the invasion of Kuwait, I returned to Asahi Life and was assigned to the International Investment Department in charge of investing in foreign bonds. In 1992, my long-standing dream of working in London came true. In 1995, I got involved in a major joint venture project between our London subsidiary and Mr. Stephen Butt, former President of Morgan Stanley Asset Management U.K. and regarded as one of the top five conspicuous investors based in London. Soon after the new company, Silchester International, was established, I joined it as the first trainee from Asahi Life. At Silchester, I learned a bottom-up approach, which is

a traditional equity investment method handed down in the U.K. for many years. Including financial statement analysis, the approach is to visit companies, interview top managements, make thorough qualitative analysis, and to invest only in those firms which you can be sure will succeed. After finishing my trainee period, I went around to most of the major European cities; Paris, Dusseldorf, Geneva, and Milan. It was thrilling, and became an unforgettable experience for me to interview CEOs or CFOs of listed companies given my junior age in those days.

In 1997, I returned to Japan with the big responsibility of applying the European equity investment approach I had acquired to Japanese equity. Since then, I have continued to be a Japanese equity fund manager. In 2003, I departed Asahi Life (parent company) with severance pay, and was rehired by the current Asahi Life Asset Management (subsidiary). Cut off from the route to go back to the parent company, I became a professional fund manager both in name and substance, and can now rely only on my personal investment skills. On page 19 of Nikkei Newspaper where 'Open Unit Prices' are listed, 'All E' of 'Asahi Life' is a unit trust fund which I help manage.

At midnight, I sometimes wake up in a cold sweat from the fear of losing precious money entrusted to me by our clients. Seeing the series of terrorist attacks, watching the general elections after the

Lower House is dissolved, BOJ's release of monetary easing in quantitative terms, renewal of historical highs by WTI (crude oil price) etc., I sometimes feel inclined to be entirely isolated from overwhelming daily world news and immerse myself in vegetable growing. However, Mr. Jim Rogers, one of my favorite great investors, admonishes like this; "Do your homework and think independently without relying on other people's opinion. If you do thorough research and can be confident with your conclusion, you can sleep well. Do not start investment in the first place if you have an uneasy feeling or have something unresolved."

### Today

What I learned at IUJ which is useful even now is English and accounting. I make it a rule to go to Amazon.com and to read English best sellers without waiting for them to be translated into Japanese. In addition, one of the helpful courses was 'strategy'. The bottom-up research for equity investment is exactly the same as case-studies we learned at IUJ. Michael Porter's positioning, Jay Barney's resource based view, and Jim Collin's 'Good to Great' are examples of useful frameworks to analyze companies. To find companies which compete on less-concentrated battlefields, make good use of internal managerial resources, and adhere to the area which they can do best in the world, and to buy such companies at cheap prices; this is the essence of my whole investment method.

## Rebuilding Pakistan's Hiroshima and Nagasaki

Dr Ahmad Rashid Malik (IR89)

The 8 October 2005 earthquake disaster in Pakistan appeared to be the single most deadly catastrophe in recorded human history. The magnitude of this disaster was far larger than the Tsunami earthquake. A Japanese rescue team that visited the quake-hit area said that the 'devastation was like Hiroshima and Nagasaki'. Tens of thousands of people were dead. The number of injured could not be counted. Over a 29 thousand square kilometer area was affected with over 800,000 left homeless, and the total human disaster estimated at 4 million people. A whole generation in Azad Kashmir and parts of North West Frontier Province may have been completely wiped out. The whole material infrastructure was razed to rubble. It will take decades, and billions of dollars, to rebuild.



Several weeks after the quake, still only

announce new pledges in response to the UN Flash Appeal as put by an official of the Office for Coordination of Humanitarian Affairs (OCHA). It should also be pointed out that when the UN appealed to the international community to assist the Tsunami victims, over 80 percent of the aid was provided within a week. Unfortunately in the case of Pakistan, only 12 percent of aid was offered over three weeks.

about 32.6 percent of the relief money that the UN had appealed for was in. Rich governments were not doing enough. They may have been overburdened by Tsunami relief needs and later by Hurricanes Katrina, Rita, and Wilma in the United States. Jan van de Moortele, the UN Humanitarian Aid Coordinator for Pakistan, has also acknowledged this fact. Tsunami relief amounted to US\$1.4 billion and Hurricane Katrina US\$ 1.8 billion. Just ahead of the conference, Pakistan requested that the aid needed in Pakistan should be upgraded to US\$549 million, an increase by 56.8 percent from the previous estimate.

The Geneva conference resulted in US\$ 580 million 'pledges' by the donors of which only US\$15.8 million were being offered, leaving the UN with only 20 percent of its appeal. In the weeks following, the UN received only US\$111 million, far short of UN quick relief goals.

Instead of prompt decisions, donors referred back to their governments. Strangely, some of the European countries did not contribute a single penny. Ambiguity over aid blemished the conference, as swift action was not taken. UN officials were themselves not clear how much was pledged in cash or kind, UN or on bilateral basis, as stated by the UN Spokesperson. UN and Pakistan seemed to 'be an aggrieved party and the rest of the humanity the other'. However, the sympathetic re-

A global response was urgently required. Although the international community responded, Pakistanis must live by self-respect and honor as a nation. The United Nations has already criticized the response given by the international community and found that the response of the rich countries was slow and not in conformity with the unprecedented losses. UN Secretary General Kofi Annan deplored over the inadequate world response and said that if food, medicine, tents, blankets were not provided to the quake victims on an emergency basis, human casualties would further rise.

An emergency international ministerial conference was called upon at the initiative of the UN on 26 October 2005 at Geneva to discuss the shortfalls in aid to Pakistan. Elisabeth Byrs, UN Humanitarian Affairs spokeswoman, said that the Geneva conference would be used to 'take stock of the situation and the humanitarian response' and to look at the problems that need to be confronted as swiftly as possible. Over 60 countries attended the conference. Rich countries were invited to use this occasion to

sponse of the Islamic countries was indeed appreciated. Nearly half of the new pledges - US\$250 million - came from the Islamic Development Bank.

Pakistan must mobilize all its national resources instead of depending on the international community to 'avert another catastrophe' that could be caused by 'pledges' and write a proud history by rebuilding its Hiroshima and Nagasaki.



Dr Ahmad Rashid Malik obtained his PhD from La Trobe University, Melbourne, Australia. Presently he is working for the Islamabad Policy Research Institute, a Pakistan Government-led think-tank, as Research Fellow.

## Indonesian Quake: An Eye Witness Report

Lydia Retnoningsih (IR03)



I could feel how strong the Yogyakarta earthquake was that morning. Fortunately, my place is OK and so is my family. However, my aunt's house in Klaten (a city near Jogja) received minor damage: its roof caved in, but they are OK now.

However, the people in Bantul and Jogja and some place in Klaten are really living in misery. After the devastating earthquake, I coordinated some people and we collected anything we could think of to help the people there: money, instant food, medicine, mineral water, clothes, milk for babies and children. Then one Sunday my friends and I went to Bantul to give away what we could collect. When I arrived there, my God ... I just could stand and stare around speechlessly ... everything is in a terrible mess. The houses, shopping centers, markets, churches are in ruins ... even the roads were crumbled and cracked. If you could see it with your own eyes it may make you cry.

The people have nothing now ... they lost everything they have ... Now they stay in tents ... but till when? The aid we brought looked so very small, and nothing compared to their condition and need. They have no money to rebuild their houses, they have nothing to buy food with, to pay for their children's school fees. Some of them maybe lucky to have relatives in other places who can help them financially, however most of them are unlucky. Of course so much effort is being done to help them from the government, other countries, international organizations, etc. but ... I don't know ... will it be enough??

And to make matters worse, if that is possible, that same area may be struck by another damaging act of nature from the volcano Merapi... only God knows what will happen.

If you can help, the people there need you.

**Editor's Note:** As far as we have been able to determine, IUJ's family did not lose anyone in either of these disasters. After the Pakistan quake, IUJ students collected money for a donation through the Red Cross. In Indonesia, Gadjia Mada University, is one of IUJ's MBA exchange partner schools, and is located in Yogyakarta. One of their student's was on exchange at IUJ when the quake struck. Campus took up a donation and had a mini-fundraising concert with all donations going back to the campus and students of Gadjia Mada University.

## Managing Climate Change: One Step at a Time Chad Smith (IR05) Shikoku Electric Power Company

Following my graduation from IUJ in 2005, I have worked for the International Activities Project in the Business Planning Department of Shikoku Electric Power Company. Prior to IUJ, my previous occupation was as a meteorologist.

Climate change and the disruptive effects it has had worldwide weather patterns became a topic of increasing concern in the latter part of the 20<sup>th</sup> century. Many scientists now agree that global warming; specifically the rise in ocean temperatures is no longer speculation and will pose a threat to international society if it continues. Recent events have demonstrated this; the receding polar ice caps in the Arctic Ocean, worldwide temperature increases and erratic weather phenomena such as the fury and destruction of Hurricane Katrina in August 2005. The world's heavy reliance on fossil fuels further exacerbates this problem and efforts are currently underway to reduce harmful greenhouse gas emissions.

However, despite all of the dire predications, companies and individuals in certain fields can make a difference even if it means starting small to create a sense of awareness. This is especially evident in the field of electricity. Developing states with low rates of electrification do not have the means to implement costly environmentally friendly sources of power to meet their growing demand. As a result, it is often easiest to rely on fossil fuels and conventional methods such as thermal power (coal/oil fired) and diesel generators. Although oil prices continue to rise, it remains an ample source of power, especially for states with access to abundant reserves. What then can we do to manage these problems?

When most people think of Japanese electric power companies, they envision only domestic power services. Although this is their primary business aspect, recently Japanese utility companies have been diversifying, expanding their efforts overseas and have emerged as a leading provider of ODA support from

the Japanese government for power infrastructure projects in developing countries. Shikoku Electric Power Company is at the forefront of this movement and its International Activities Project Team has engaged in a number of projects since its inception in 2003. The company has been involved in projects in Southeast Asia, South Pacific, Middle East, Europe and Africa.

Shikoku Electric Power Company places a high priority on rural electrification projects and how such projects can make a positive impact upon local populations in developing countries. Since electrification is the first step towards development, villages and municipalities that lack this basic service are often put at a disadvantage regarding job creation and education. Electricity is the link to more prosperous regions and a necessary conduit to improve the quality of life. Utilizing abundant natural resources is an ideal solution to provide power in these remote regions and our projects have typically involved hydropower, biogas (e.g., cow/pig excrement), methane gas utilization, photovoltaic power and wind power. All of which provide a safe and clean alternative to fossil fuels and make a positive contribution to greenhouse gas reduction.

The company also provides technical consulting and conducts feasibility studies for states that wish to obtain Japanese ODA through both grants and loans depending on their specific circumstance. Other work has included studies that provide recommendations for electricity distribution network upgrades, rehabilitation of substations, and presently we wish to **expand our business scope to include IPP/IWPP (independent power/water producer) investments, power plant rehabilitation and comprehensive consulting services relating to all facets of the electric utility business (generation, transmission, distribution)**. We feel all of these services contribute to

improving the quality of life in our project areas. Shikoku Electric Power Company therefore believes **it is our mission to use our resources beyond the field of rural electrification to make a positive impact throughout the world.**

Regarding all of our projects, a management organization scheme is developed and transferred to each counterpart according to the specific circumstances of each country. Our goal is to assist in the development/promotion of alternate energy sources and power generation methods that will reduce environmental degradation. Through our work on various projects, global awareness can be increased one step at a time. We wish to cooperate with other countries to achieve the same goal of environmental awareness and improvements in the power sector, so that both Shikoku Electric Power Company and the host countries can mutually benefit from these projects.

Currently, I am engaged in a project in Lao PDR. We are studying the feasibility of increased renewable energy use. Recently, in May 2006, I had a chance to visit and survey pig farms, sawmills, a sugar factory and a rice mill where we collected data regarding the amount and use of pig excrement, sawdust/waste wood, bagasse and rice husks in order to further investigate the possibility of using this material as a power source.

We would like to reach out to all alumni and work together to manage this dangerous trend of global warming and promote responsible energy use and conservation. Perhaps Hiroshi Shichiku (IR93) and I can visit you when we are involved in a project in your country.

Questions, comments or project ideas/proposals are welcome! Please contact:

Chad Smith at  
smith21257@yonden.co.jp



Chad (seated at the table far left) negotiates with those in Laos on his current project at a saw mill.

*"We would like to reach out to all alumni and work together to manage this dangerous trend of global warming and promote responsible energy use and conservation."*

## Job and Internship Placement Report

### Employment

2006 was a great year for placement activities, for both the MA and MBA students. 100% of the MBA students registered with Career Counseling and Services for their job hunt found employment well before graduation! For the MA students, an unprecedented 73% also had job offers before graduation, a statistic much higher than in previous years.

Our Ebiz students are struggling to find those offers, but as graduation is not until late August we do hope for good results. If you are able to offer employment to those with IT Consulting, IT solutions and servicing skills, please contact campus.

### Internships

For the first time in many years, the MA students actually show a higher percentage of internships than the MBA students. 89% of those in the MA program actively seeking an internship secured internship offers, with 2 students receiving more than one offer. Two students were unsuccessful. Three had to decline their offers, however.

The MBA students also did well, with 77% of those wanting an internship getting an offer. Four students will participate in two internship, and unfortunately 4 students did not find success. They are available until late September, so please contact us if you can help!

### SPECIAL thanks to the A-CAN Volunteer

To all those that replied to emails, met students for lunch, and offered your advice and guidance this year as volunteers in the Alumni Career Advisors Network - A-CAN, THANK YOU. Also, those alumni who offered jobs and internships - THANK YOU so much for your support. You helped changed lives.

### 2007 Recruiting help

Please contact campus if you are able to host an intern in summer 2007 or offer jobs to your kohai! This includes positions IN Japan and Worldwide, in Business and in International Organizations.

### Please Help!



Sally I-Huei Lin, (IM04 - holding coat) and Jongeun Lee (IR03 - back tall) join their company's recruiters to conduct campus interviews. Jasper Yen (IM06 - back) joined Global Commercial Real Estate this year, and Siew Siew Tan (IM07) is interning there this summer as the 5th consecutive intern from IUJ - a relationship started by Neil Hagan (IM99)!

Others that provided amazing career support this season include:

- Shingo Muraoka IR86
- Tomohito Shinoda IR86
- Ted Lo IM90
- James Fiorillo IM90
- Paul Consalvi IR91
- Nawalage Cooray IR92
- Hiroki Suzuki IR92
- Toshiya Tamada IM92
- Robert Jones IM92
- Hiroshi Shichiku IR93
- Yang Yaoyu IM96
- Christian Walstrom IM97
- Mahbub Farid IM97
- Vikram Bajaj IM98
- Ayturk Demirel IR01
- Enkhubayar Shagdar IR01
- Tommy Haijun Huang IM01
- Wooseok Suh IM04
- Ami Chen IR05
- Soon Chan Hong IR05
- Chad Smith IR05
- Rudy Automo Ebiz05
- MANY alumni at Lehman
- And many others . . .

## IUJ Brand - On-campus Competition

Prof. Sugai's Brand Management class took on the IUJ Brand image in a group competition in Winter Term: "The Future of the IUJ Brand." The 25 students in the class focused on developing the most effective future strategy for the IUJ Brand for their final class project. They received feedback from students, faculty, staff, alumni and corporate sponsors/donors regarding this project, and have had guidance from Christopher Domitter (IR95), a Brand Strategy consultant specializing in Emotional Branding.

The presentations were in two phases: Phase 1 allowed each of the 5 teams to present their brand strategy and vision during this phase, and a panel of judges and others in the class voted on the "best" presentations given that

day. The two teams that receive the most votes went on to Phase 2.

Phase 2 brought Christopher back to campus to serve as the final judge along with Vice President Watanabe, and each member of the winning team received an MP3 Player (donated by Christopher and Fox Entertainment).

The brand strategy recommendations and themes that emerged from this intense competition are being worked into the discussions on IUJ's 25th Anniversary, and the future implementation efforts that we should take to establish a stronger and more vibrant brand for IUJ.

Several teams suggested creating a Brand Management committee to carefully monitor how IUJ is seen and promoted in the press. Some suggested a

total name change, or a new logo to better reflect campus. Others suggested creating Tokyo-based programs such as English for Executives, or an Executive Training/MBA program, to attract a different type of customer to know about IUJ, thus promoting our campus image and services.

IUJ leadership is thankful to the students' true effort and emotion they gave to this project. "It really became more than a class activity, but a project the students did from their heart, and for an institution they obviously want to see exceed and excel!" Christopher summarized.

*Thank You!!*

Full Color Edition of the Alumni News is available for download from the Alumni Homepage, NEWSLETTER link in the left-hand menu bar.

<http://www.iuj.ac.jp/alumni/>

## IUJ Team among Top 6 in Business Plan Competition - NUS' "Cerebration 2006!"



Team VISM - Siew Siew Tan (IM07 - Malaysia), Rajendra Khichi (IM06 - India), Pham Hanh Le (IM07 - Vietnam), Allison Koh (IM07 - Singapore).

*"... he thought that our business plan was the best and said that Informatics is definitely going to use it to enter Vietnam ..."*

In "Cerebration," the worldwide business plan competition organized by the National University of Singapore (NUS), IUJ's team "VISM" was among the 8 finalists invited to the semi finals on March 26 in Singapore. VISM reportedly delivered an "excellent" presentation and received "big applause" from the judges and particularly the event sponsors, and was chosen among the 6 teams to compete in the grand finals held the next day.

VISM made an excellent showing, but did not place in the top 3. However, event sponsors gave the very high marks and were reportedly impressed enough with their ideas and plans for their company to highlight the team on their Webpage and implement their ideas!

This year, 641 teams from 117 schools in 31 countries submitted their business

plans to the competition: This is a significant increase from 2005 making the competition that much tougher!

First place went to "BrainCraft" from the Instituto de Empressa, second place to "Magic Purple" from Kellogg School of Management, and third place to "Team HEC Montreal."

One of the members of VISM, Allison Koh, shares her joy and excitement after the competition:

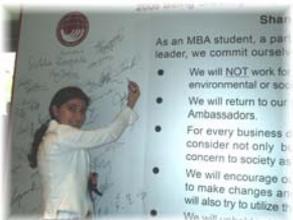
"We are very pleased to make it past the semi-final round to emerge as the top 6 finalists. It was a tough fight in the finals with top-notch presentations from all the teams. Although we did not get any placement, it was certainly a great experience.

"The most rewarding part about the competition was the high praise given by

Mr Lim, Vice President of Informatics, the company which had sponsored our case study. Mr Lim, who was also one of the judges, told us that he thought that our business plan was the best and said that Informatics is definitely going to use our business plan as its strategy to enter the Vietnam market. It is very heartening to know that all our hard work and efforts were appreciated by a veteran businessman who has been in the industry for more than 15 years."

"VISM" stands for Vietnam, India, Singapore and Malaysia - the countries represented by its members.

You may recall that last year Team URASA also made it to the finals of this business competition. Through their performance, both teams have contributed greatly to IUJ's international reputation!



Sevinj signs a pledge at the China Conference in June.



Pham prepares to participate in the St. Gallen Symposium in May.

## Students attend China Conference on being Globally Responsible

Two students in GSIM, Ms. Sevinj Ibrahimova (e-Biz06) and Ms. Kustini Lim (MBA07), attended the "Being Globally Responsible Conference" sponsored by China Europe International Business School (CEIBS) in early June. CEIBS, one of IUJ's exchange partners, held its first-ever student-led conference on global corporate social responsibility, and invited top students and faculty from the best business schools in Asia. The conference aimed to

give MBA students, as future business leaders, a real understanding of the importance of being globally responsible corporate citizens. They should believe that CSR is not just a buzz word or a new expenditure to be added to the marketing/PR budget, but a concept vital for companies to integrate into their corporate strategies, that permeates the organization from top managements to employees.

## Student attends European Leadership Conference

Ms. Pham Thi Thuy Ha (IM07 - Vietnam) submitted an essay on Revitalizing Europe, and was selected to attend a major conference on Leadership in Switzerland attend by over 200 students and 600 corporate leaders.

*"This year, 80% of the speakers were CEOs of international corporations such as Fiat, Deggusa and Bayer. Mr. S. Marchionne, CEO of Fiat said: "Leadership is a noble calling. It's about enriching people's lives. It's a sacred trust."*



# We Don't Need No Thought Control

## Manindra Kumar (India) Valedictorian, MBA Excerpts from his speech

Today, I can tell all of you with full confidence that IUJ has given me the thing which I wanted in my life most. It has laid in front of me the path of my dream. It has shown me the first step to a long, winding and treacherous road of realizing that big dream and I am confident that I will achieve that sooner, rather later.

I still remember when I first landed here at Urasa. When I saw this whole area, it seemed to me like a holiday resort. The first word which came out of my mouth was WOW!! And I can still vouch for that word. It's still the same. I am a big city guy and hence missed big city living but now after the realization that I will be working in one of the biggest cities in the world, I am not feeling that great. I am feeling this way because I am already missing IUJ, I am already missing Urasa, I am already missing the area surrounded by these beautiful mountains, rivers and one of nature's most gifted landscape: I am sure that I am not alone.

I remember the days when we were doing Asakawa-sensei's homework till the wee hours of the morning, writing those Memos in business communication class, and having lots of group work in almost every subject. Life was becoming quite stressful, more so because, I was starting studies again after more than four years of hiatus. Then comes, almost like an angel, one of

the finest professors of my entire life: "Senior Takezawa-sensei". It was like discovering myself while discovering the nitty-gritty of micro-economics.

Trying to understand Black-Scholes formula with Yang-sensei, learning those great excel tricks from Jay-sensei, the heat of those competition days when who will finish first in doing those quizzes of Lee-sensei. We also encountered one of the finest minds in Macro-economics Prof. Tony Braun. Understanding central bank policies with him was like sitting in NY fed's office and discussing why in the next quarter we should leave the benchmark rates unchanged or why we should definitely increase it by 25 basis points as inflation is rising or economy is over heating. Understanding with Hiraki-sensei how to price credit default swaps and what was wrong with the great minds of LTCM; was all in a journey so beautiful that I can't get enough.

During all these studies, we also had our small SD1 parties, drunken merrymakings, new partnerships & gossips and new broken hearts. Every party would see one or part of all of these things.

... I want to give one final salute to all my fellow students here, for all this. You did it and I believe you will continue to do it in future.

One of the greatest gifts, which IUJ has given to all of us, is the chance to meet people from almost 50 different countries. I had not traveled to any other country than Japan and of course my own country. But today I am culturally more enriched than people who keep traveling for almost half of their lives and still don't know how you should be tolerant to different customs, what you should say or you should not say in front of people from such-n-such country, and most importantly I can immediately guess which different countries two people are from just by listening to a bit of their conversation.

It was a journey so short that I can't believe that it is over. Soon, we are all going to be busy with our little lives, in our own way. But I want to request to all of you to never stop dreaming. You should always take great expeditions in to the world of dreams: having them, not running away from them but understanding them and going to any length to achieve them, that's my parting hope for all of you.

When I listen to Roger Waters' lyrics "We don't need no education" it's not these words which catch my attention, it's always what comes next "**We don't need no thought control.**"

So my dear friends, I've only one request to all of you. Never control your thoughts. The great scientist and current president of India, Dr. Abdul Kalam has said that we should give wings to the divine fire we are all born with and have within us, and this will "fill the world with the glow of its goodness."



Manindra points to his classmates to say THANKS during his Valedictorian address.



Our hats are off to you too, MBA graduates!



Osamu Sato, of TEPCO, a proud Diploma holder!



GSIR graduates Ulzii and Aditi show off their IUJ Pride and Style.



## Thanh Xuan Nguyen (Vietnam) Valedictorian, IR Excerpts from his speech:

After this graduation ceremony, some of us will go back to previous jobs, some will change to a better one, and some will proceed further in academics. Nonetheless, wherever you go and what-

ever you do, please do not forget that you are not alone: there are always more than 2,000 IUJ alumni around you.

Let us help each other and share future successes together. Let us keep in touch and make our IUJ friendship eternal.



GSIR graduates - just before the ceremony.



Keep in Touch!

## ClassNotes

### 1985

**Ichiro Matsumura** went from down south to up north in a transfer with his company Itochu Corp moving from the Kyushu branch to Hokkaido branch. **Jun Kakusaka** recently contacted campus from the Royal Bank of Canada - RBC Capital Markets. He is in Tokyo and was just promoted to General Manager of the Tokyo Branch. February welcomed back **Toshihiro Uchiyama** to Japan after a number of years in Ann Harbor Michigan, USA with NSK USA operations. He is now the Deputy Head for the Procurement section of NSK's Headquarters.

### 1986

**Happy 20<sup>th</sup> Anniversary from your IUJ graduation!**

**Class of 1986 status.** 57 Total. 34 with registered Emails. 32 in Japan, 14 Overseas in 11 countries (but 4 have incomplete addresses), 14 missing! One classmate has passed away.

**Keiji Hanihara** headed overseas again, this time to Vietnam on May 1. He will take up a role at Vietnam Steel Products, Ltd. for his home company Sumitomo Metal Industries, Ltd.

### 1987

**Katsuhiko Ando** is now in the Leveraged Finance business for The Royal Bank of Scotland. He provides debt finance to financial investors when they buy-out a company / a division of company, etc. **Hiroyuki Morita** is back in communications with campus! He is now Director, Group Leader, Business Planning & Marketing Group, Financial System Solutions Division for NS Solutions Corporation.

### 1988

**Toru Iwasaki** visited campus in January. Tan from his years in Myanmar, the heavy snow was a bit of walk down memory lane! Husband and wife team update: **Rika (Tsuzuki) Nishi** is a Judge at the Osaka District Court, and husband **Yasuhiro Nishi** is now Director at Aucnet, Japan's leader in merging vehicle auctions with the power and poten-



Toru Iwasaki off the baseball field and heading to the business world.

## 20 years after IUJ: The Story of One Class of 1986 Alum and His Family

### Kiyotsune (Ken) Kikkawa

Business Manager - North Asia  
Trade and International Operations Division  
Department of State Development, Trade and Innovation, Queensland Government Australia

There have been ups and downs since my graduation from IUJ in 1986. My family and I have lived in Brisbane for 15 years now so we spent three quarters of the 20 years here in Australia. I can say that IUJ has changed my career and life. Let me share with you how.

#### My Career

- IUJ made me wish to be involved in more of the international scene. However I was asked to work domestically for the Japanese company that I used to work for. I spent 3.5 years with the job but I always wanted to work overseas.
- I had an opportunity to work as the rep in Australia for the Japanese company. I spent 5 years working in Brisbane, Australia.
- After coming back to Japan and spending 1 year in Tokyo, my family and I decided to migrate to Australia. The decision was mainly for our sons' education purposes.
- I experienced unemployment for about 1.5 years. I did many things during that time including acting, interpreting, voice-over etc. I also wrote and published a book in Japanese on my experience in 2000. I also won second prize at the Paper Contest by the IUJ Foundation of International Education to celebrate IUJ's 20<sup>th</sup> Anniversary in May 2002. I am still writing articles for a local magazine in Brisbane.
- I started working as a public servant in Queensland. This year actually marks my 10<sup>th</sup> year with the Queensland State Government.
- Last year, I had an opportunity to represent the Queensland Government at the World Expo 2005 in Aichi, Japan.
- I got promoted recently to look after Queensland's export to Japan and Korea after I conducted the Queensland's Expo Project successfully.



Ken Kikkawa family in front of their Pool in Australia.

"The second generation of IUJers have now become genuine "internationalists"

#### My Family

- My wife, Hiroko, used to be a house wife. However, after migrating to Australia, she graduated from a post graduate course at the University of Queensland to become a teacher. She is now teaching Japanese language and culture at a private high school.
- My first son, Haruo, who was born in Niigata when I was studying at IUJ, turned 21 years old this year and he held a big 21<sup>st</sup> birthday party in Brisbane. He is a 4<sup>th</sup> year student at the University of Queensland, majoring in chemical engineering and commerce.
- My second son, Akira, who was born after I graduated from IUJ, is now 18 years old. He is also at the University of Queensland, majoring in physiotherapy.
- Both of my sons are perfectly bilingual - Japanese and English. As they have been educated in this very multicultural society of Queensland, they have a lot of friends with different nationalities. It seems to me that they do not have any borders or limits in terms of nationality, race, culture and language.

I think this is an example that the second generation of IUJers have now become genuine "internationalists."

Though my life has changed a lot, some things stay just the same after 20 years.

- **Friendship with IUJ alumni:** When I was working in Japan last year for the Queensland's Expo project, I had some opportunities to catch up with IUJ friends in Japan. I am actually discussing with some of them regarding possible business development between Japan and Queensland. Hopefully something good will come out of this.
- **Hakkaisan Soba:** Last year, I had a chance to visit Yamato-machi and IUJ with my IUJ friends. We enjoyed eating Hakkaisan Soba once again and found that nothing has changed, which was an excellent experience for us.

I believe many things will continue to change in the next 20 years. I only hope the world will become a better place, and also that my English will improve a bit more!

## ClassNotes Continued

tial of television, IT and the Internet. **Yoshihito Osaki** became the Licensing Manager for Chiyoda Corporation in Osaka.

### 1989

**Seng Hee "Jack" Chia** is now working out of Tokyo with his newly created consulting firm, Jack Capital Services Pte Ltd. He frequently travels between Hong Kong, Shanghai and back to Tokyo promoting more business expansion in the region. **David Kaput** and **Lisa D'Angelo** relocated their family to Germany for 3 years where David took a promotion as Sr. Vice President of Global HR Practices & Governance for SAP AG in Waldorf.

### IR90

**Atsushi Nezu** (photos right) writes in from Ottawa where he is again a student! "When I was thinking to study social work abroad, I found information about an IUJer who studied social work at Carleton University in the IUJ newsletter. When I got accepted by Carleton University (I studied there as an IUJ exchange student 17 years ago), I contacted with the IUJ alum, **Manuela Popovici** (IR99). She graduated just a month before I came to Ottawa, and she helped me very much. She gave me a lot of information about the courses of MSW (Master of Social Work) and life of Ottawa. If she didn't give me information about the winter of Ottawa, I would have

been as frozen as an ice sculpture!! What a precious and strong relationship the IUJ network is! Before I left Japan, I met Inukai-sensei. He is at a nursing home, and I found a magazine about International Development on his table. He is still energetic.



**Campus was saddened to learn that Doug Kuffel passed away about 2.5 years ago after a long battle with cancer. He was in the Philippines with his wife, Joy, and their children. We miss him.**

### IM90

**Katsuaki Furutachi** has become the Chief Fund Manager in the Equity Investment Management Department of Asahi Life Asset Management. He marks the passing of time since leaving IUJ by his daughter's place in school. She was born in Urusa and is now in High School! See his spotlight article.

### IR91 / IM91

**Yosuke Nakanishi** retired from Osaka Toin High School, and we hope to learn soon what his next adventure is. If you are in touch with him, please ask him to contact campus! We also are missing info for: Zhang, Zheng Ming, May Rudy Teuku, Chaowalit Prasongwiwat, Eric Tukombe, Nusrat Kalam, Nyuk Yen Fong, Daulah Djaldan, Joseph Safo, Francis Agbo, Masae Shimomura, Shui Bing, Alan Deniega.

## Yo Shimoyama (IR87) a China Experience

I have been working for NSK Ltd., a ball and roller bearing manufacturer, and I am now working at a soft machining factory in Zhangjiagan City, Jiangsu, China. Zhngjiagang NSK started its operation in Jan. 2004 and now employs more than 500 people. I have been here as a finance manager since Jan. 2005.

Zhangjiagan City is located in the north of Shanghai along the Changjiang River. It is a small, quiet and clean city. There are some famous cities nearby such as Suzhou, Nanjing, Wuxi which make nice day trips.

In Shanghai and Jiangsu area, there are many Japanese com-

panies. Even in Zhangjiagan which is relatively a small city, there are more than 10 Japanese restaurants and snacks available. Many Japanese businessmen work in Zhangjiagang leaving their family in Japan. These Japanese restaurants and snacks are strong support for them.

The status of women in Chinese companies is now almost equal to that of the men. In our company there are many female managers. Chinese couples are requested by the government to have only one child to prevent population increase. Fathers and mothers tend to continue to work until their retirement and children are taken care of by their

### IR92

**Quazi Ahmed** spent 14-days in the UK in late March-early April, where apart from visiting family and friends, he attended a 3-day conference on Social Entrepreneurship at Said Business School, University of Oxford. Quazi is Founder and President of Future Leaders in Dhaka. In May, he was elected by the Bangladesh Alumni group to be the Dhaka Alumni Chapter Chair.

### IM92/IR93/IM94

Please check in with campus!

### IM93

Teramachi-san held "study Sessions" for Jon Winslow, David Quah (both in from HK)!

### IR94

**Racha Aribarg** has recently become the 1st Secretary at Thai Embassy in Sri Lanka.

### IR95

**David Kornhauser** moved to Vienna, Austria in mid April to start work with the US Foreign Service as the General Services Officer for the US Embassy. He will be there with his family for 2 great years.

### IM95

**Takeshi Peter Iura** still works Pfizer Inc., in Tokyo. In November he married Tomomi with close friends and family in a Hawaii ceremony. **Tadashi Inagaki** is still climbing mountains (See photo right), and works with Peter at Pfizer!



Nezu-san (IR90) visiting Inukai-sensei in Japan, and Jim Biolos (IM90) and his son in NYC at a baseball game.



Teramachi-san (IM93) holds "study sessions" with Jon and David in July!



Peter Iura (IM95) and his bride Tomomi.



T. Inagaki (IM95) climbs Mt. Kina Balu in Malaysia



Shimoyama-san (IR87) on assignment for NSK in China.

grandparents. I would say that Chinese standard family is 'DIOK' 'double income one kid'. Generally Chinese people work hard, banks and shops are open on weekends and some shops are open until midnight.

There are many supermarkets, department stores and convenience stores available in the city. We can buy local products as well as famous world brand items such as Nokia, Panasonic, Canon, Toyota, P&G, Kao, Coca-cola and Suntory, etc at reasonable prices

I enjoy working in China very much, and hope to show you around!

## ClassNotes Continued



Lisa Grimm (IM96) celebrated her 10 year IUJ Anniversary by helping Bailey and others fight Leukemia.



Khalid (IR97) and family.

### IR96

**Fernando "Dean" De Los Reyes** continues to pursue his PhD at Tokyo University while also servicing as Managing Editor, International News Group, Dempa Publications, Inc.

### Happy 10<sup>th</sup> Anniversary from your IUJ Graduation!

**Class of 1996 status.** 103 Total, with 41 in Japan 61 Overseas living in 21 countries, and one alum passed away. 75 have registered Emails, but 18 have incomplete home addresses!

### IM96

In early April, **Lisa Grimm** reached her goal of running in a 13.1 mile marathon in a charity event as part of the St. Louis Leukemia Society's

Team In Training who was "racing towards a cure." This was part of the St Louis Marathon, and Lisa raised \$1,500 of the \$278,000 total earned by the team in support of a 7-year-old Leukemia survivor Bailey, pictured (left) with Lisa at a kick off event. Well done Lisa! See her Story on the next page. **Naruyoshi Kuwata** reported in from Sumitomo Life Insurance where he is Manager of their Public Relations Section in Osaka. **Leo Wetula** returned to Ohio in 1999 and worked in airport management (municipal government) for a few years. He now works for the US Department of Transportation at the Volpe National Transportation Systems Center in Boston which is like a consulting firm for the Department of Trans-

portation and other federal agencies (NASA, Park Service, DOD, etc.) on anything to do with transportation. Leo is also about to finish law school which he attends on a part-time basis. **Deva Dutta** recently moved to the Middle East to take a new position in a consulting firm.

### IR97

**Khalid Moutawakkil** is back in Tokyo after a year in the USA with IXIS Corporate & Investment Bank. He is in their Legal department. His family of 3 becomes a family of 4 in July! (Photo Right). **Tibor Sztaricskai** had a VERY busy April: He got married, moved to Peru and started a job with the Delegation of European Union there! **Desmond Liong** and **Bea Caecilia** relocated to Hong Kong in February. Desmond continues working for Barclay's Capital, and Bea is in a career search.

### IM97

**Takanao Tamai** returned from the US to Japan (Johnson and Johnson K.K. Medical Company). Welcome back! He, with lots of help from **Yukino** (IR97), had a second baby in 2005. Congratulations! **Rakib Mahmood** became Director of IT with Archway Merchandising based in Twin cities Minnesota reporting to the President. This is an e-merchandising firm with 6000 employees and operations in all the states. It was established in 2002 and has grown in leaps and bound in the last few years. Rakib is charged with taking their technology platform to the next level. But the best part? An easy 10 minute commute! **Hinwa Leung** moved to Tokyo in April taking a part-time English teaching job. He was teaching at Ritsumeikan. He became a permanent resident of Japan! **Budi Wikanto** has become the Senior Bank Supervisor for one of the divisions at the Bank of Indonesia. **Tahmina Chowdhury** writes in with a major update! She is now with BNP Paribas Securities in Tokyo as Head of PnL in

## Refocusing: 10 years after IUJ Lisa Grimm IM96

After IUJ and having lived overseas for 10 years, I returned home to St. Louis. After recovering from reverse culture shock, I founded the International Marketing Department at UniGroup, the parent company of United Van Lines and Mayflower Transit (the largest and most recognized relocation companies in the United States). For 8 years I worked as the International Marketing Manager. Upon turning 35, I needed to adjust my life goals and shift my focus from success to significance. I decided that I needed a challenging and rewarding career but I did not want my job to define me. So what is my truest purpose? What does it mean to "have it all"? What do I want to be remembered for?

To answer these questions, I took a one year sabbatical for self-reflection. I became a docent at the St. Louis Central Library and assisted with fundraising for their upcoming renovation. I volunteered with the St. Louis Ambassadors, a group of professionals chaired by the Mayor of St. Louis with a common goal to improve the St. Louis Community. I also volunteered with Westie Rescue of Missouri and fostered/transported dogs in need of medical attention and permanent homes. Most importantly, I was finally making time to strengthen relationship with family and friends.

In November 2005, I accepted a position as a Project Manager with The AVALA Marketing Group, a marketing agency that offers customer identification, customer conversion and customer retention services. Our major client is Brunswick Boats, the world's largest manufacturer of pleasure boats ranging from 18-100 feet and a major name-brand portfolio. This opportunity offers the enjoyment of working on creative projects for major brands with the day-to-day comforts of a small, private company comprised of a talented team of individuals that operate as a family.

I have returned to the workforce with the intention of maintaining a healthy balance between professional and personal interests. I will continue to fulfill my volunteer commitments and just ran in a half marathon (13.1 miles) with the St. Louis Leukemia Society's Team In Training who collectively raised \$1.6 million in 2005 of which 75% went to medical research. My newest endeavor is playing viola with a local symphony orchestra and golf with co-workers. I now fully believe that with the right focus and determination, it is possible to create your own destiny.

*"So what is my truest purpose? ... What do I want to be remembered for?"*



Lisa Grimm at the Finish Line of her run for charity

## ClassNotes continued

Equities and Derivatives Middle Office. Before joining, she took a year off to be with her son, Raimi, who is now 3!

### IR98

**San Tun Aung** is studying at the University of Hawaii for PhD degree in Sociology starting last semester (Fall 2005). He is in his second semester now and the PhD program there usually lasts four years. **Aslam Alam** has been busily going up the ranks since graduation. He earned a PhD from the University of New South Wales, Sydney, Australia and is now a career bureaucrat in Bangladesh. From the rank of Senior Assistant Secretary in 1998, he became a Deputy Secretary in 2001 and a Joint Secretary to the Government in 2004. The highest rank in the Bangladesh bureaucracy is the Secretary and who knows, an IJG graduate may reach the top rank in the near future. But before that he must cross the hurdle of the Additional Secretary.

### IM98

**Vikram Bajaj** was promoted to Director of Origination Tokyo for WestLB. He worked very hard to create a new internship there for a 1<sup>st</sup> year MBA student, and introduced the runners up to other exciting opportunities! THANK YOU. **Mankata Felix Quartey** visited **Yuji Kano** (IR98) in Washington DC. Mankata is based in Australia as a Sr. Analyst for Australian Prudential Regulation Authority and Yuji works for the IFC in DC.

### IR99

**Aamir Arain** finished his assignment in Afghanistan and Liberia, and is now back with the UNDP in Cambodia as a Project Manager in the Governance Cluster. He focuses on Strengthening Democracy and the Electoral Processes in Cambodia. **Shannon-Marie Soni** continues her work at the UN Headquarters in NYC negotiating disarmament related issues, and working on UN budgeting. Her tour ends in Summer 2007.

### IM99

**Shigeo Morishima** works in Bangkok where he is now President of Komatsu Bangkok Leasing Co., Ltd. **Agnes Du** started a new position with Pfizer Consumer Health on the Oral Care Marketing Team – her desk neighbor is classmate **Daisuke Yamada!** **Ned Akov** joined UBS AG in Tokyo as Director of the Fundamental Investment Group.

### IR00

**Young Wan Kim** is back in Japan after 3 years in China. Spring Term he lectured on Asiatic Law in the Faculty of Law and Chuo University, where he obtained his PhD. **Lungile Siphambili's** name can be found on the Internet in the International Tongue Twister page! Due to her husband's work at Deloitte Central Europe, **Emmy (Kunwika) Nikolov (Parnichkun)** has just settled in Bucharest, Romania and will be there for 1 year before shoving off to another country.

### IM00

Please contact campus!

### IR01

**Md Arif Al-Mahmood** finished his PhD from University of London and is now teaching at the School of Business, Independent University, Bangladesh (IUB) in Dhaka. **Mayumi (Mitani) Inomata** is currently in Fukushima studying mental health and gender at Fukushima University.

### IM01

**Brent Sinclair** joined Microsoft last November as their Global CRM Program Manager. He brags that his best accomplishment so far was to hire **Milly Ng** as Program Manager for the Asia-Pacific region. Brent and Milly are now teaming up together for Microsoft. **Greg Meline** moved on to California with his company PRTM and married Shoko! Attending their Maui wedding was **Konstantin Prodanov** (IR01) and **Svetlana Fomina** (IR02) – and Svetlana caught the bride's bouquet!

### IR02

**Aysem Mert** recently started a PhD program at the Free University of Amsterdam on Global Environmental Governance in The Netherlands. **Aliya Sarthayeva** is in the UK working for an insurance company, Norwich Union, while teaching economics part time. But her big news is that she married **Amador Peleó** (IR03)! He is with the University of East Anglia. **Belachew Tafesse** is now heading the European Cooperation Desk in the Ministry of Finance and Economic Development, Ethiopia.

### IM02

**Vineet Singhal** is back in India, now with Pricewaterhouse Coopers. He welcomed his daughter into the world in the Winter. Hi Ananya! **Yasushi Hirakawa** (Ebiz) is now off his beautiful islands of Okinawa, and working at the Tokyo Branch of Ryukyu Broadcasting Corp. **Chengen Fan** is back in Japan working for Mitsubishi Corporation in the Petrochemical Intermediates Unit., Commodity Chemical Division in Tokyo. **Maureen Abenoja** is in Ho Chi Minh City running the Fragrance Division for Thanh Bac Indochina Co., Ltd.

### IR03

**Stefano Caporaletti** now works at Ministry of Foreign Affairs of Italy. **Xi Jiang** enjoyed a China Moon with her parents before joining McKinsey & Co. in Shanghai. She is now in their China Sourcing Center, traveling a lot, and enjoying educational opportunities and workshops worldwide – enjoying things as long as she has access to Chinese food that is! **Kazuyoshi Inokuchi** wrote in from his Foreign Ministry post in South Africa with bragging rights! He attended the World Cup soccer matches in Germany: Japan vs Croatia and Japan vs Brazil then came back to Japan for a 3 week home visit. Another Foreign Ministry alum is **Tutku Inam** serving his country Turkey. He will become the 3<sup>rd</sup> secre-



Alex (IM98) and Samantha (Pitt - IR98) Aloccio share their Angel-of-a-daughter Lucie, and announce the birth of their second child, Zacharie!



Mankata (IM98) and Yuji (IR98) take in the DC sites.



Aslam Alam, (IR98) well on his way to becoming a highly ranking Bangladeshi bureaucrat.



Daryl Bockett and Tae-Suk Hong (IR01) on campus.



Greg Meline (IM01) and Shoko marry in May!



Ken Takai (IM02) gives a Career talk on campus - he became a Daddy recently!

## ClassNotes Continued



Hai V. Bui (IR03) and his bride!



Maung Maung OO (IR03) and his wife and new born! Their baby is probably WALKING now!



Roberto Shakano (Ebiz05 - second from right) organizes an alumni gathering with Pres. Yamazawa in Shanghai last March.



IM Class Reps hang the plaque on their Tree in the Alumni Forest.

tary in a small mission in Sudan as of September. The Turkish Embassy in Khartoum will consist of just the Ambassador and Tutku! What an experience awaits him. **Hiroshi Fujimoto** will start a PhD program in International Economics at Brandeis University in the fall. **Hai V. Bui** is still working for the State Bank of Vietnam which functions as the Central Bank of Vietnam. He has been granted by the Board Executive a study leave to attend the PhD studies at University of Rome (Sept. 2005-Sept. 2008). AND he has recently married! (Photo Right)

### IM03

**Lee Hee-Tae** has become the Deputy General Manager of Protocol at the Hyundai Motor Company in Ulsan, the biggest plant in the world in terms of annual production capacity. His role is to take care of visitors to the plant – and he welcomes IUJers to come. We would get special treatment of tours and more!!!! **Richard Reay** resurfaced as a Communication Consultant for SEZ Japan, an Austrian semiconductor company in Tokyo. **Thaworn Jiralertpaiboon** left AEON and join DHL Japan in February 2006. **Kolerk Boondeeplee** is helping run his family's business in Bangkok, and his personal website shares some wonderful photos of IUJ and Niigata. Check it out – search for him on the Online Directory! **Osman Cakiroglu** became the Marketing Product and Planning Expert for TOYOTASA Toyota-Sabancý Marketing and Sales Inc. in Istanbul. He was one of the MANY tea party/info sessions hosts around the world for prospective students. **Veasna Kru** is now pursuing a Doctor of Business Administration in Australia at the University of Newcastle. **Dewan Karim** moved from Canada back to Dhaka to become a Lecturer at a leading university in Bangladesh, North South University.

### IR04

**Duc Minh Vu** welcomes his son Vu Minh Nghia into the world in mid June! Congratu-

lations!!!! **Duc** is the Program Manager for Vietnam Education Foundation. **Vatharo Huy** works at Council for the Development of Cambodia as Assistant to JICA Expert on Aid Coordination and Partnership. **Vee Chansa-Ngavej** passed the exams and interviews for entrance into the Ministry of Foreign Affairs, Thailand at the top of his entrance group! Congratulations. He will spend a few years working in and learning from several departments then receive his first overseas assignment. He joins Sempai, **Kamolwan "Gob" Sriposil** (IR03) in the Ministry. **Mohd Zahid Abdullah** took a post at the Ministry of International Trade and Industry, Malaysia as a Principal Assistant Director. **Khagani Malikov** is well into his PhD pursuits at the Graduate School of Modern Society and Culture, Niigata University.

### IM04

**Alisher Nurullaev** and **Irina Trofimova** (IM03) were married in June!!!! Happy married life to you both! And congratulations! They are settling in Russia at this time. **Norio Imai** (Ebiz) is back in Japan after receiving a second Masters degree in Integrated Marketing Communications at Northwestern University, USA. He worked on a project for Tower Records in Japan, then took a job with a division of Tower Records called No Music No Life, NMNL! **Go Nakadai** (Ebiz) returned from his Fuji Xerox posting in Shanghai and wedding bells rang for he and is Australian bride in June. **Roberto Shakano** (Ebiz05 - pictured left) managed a business trip from Shanghai to Tokyo for the occasion! **Umid Vokhidov** found his ideal job in Uzbekistan with AFRUZ International Corporation as Deputy General Director of the Department of Strategic Management & Corporate Planning. **Trung Hong** started his own company with friends in Vietnam. Check out I.M.Q. Consulting Corp. **Toru Akitomo** (Ebiz) earned his patent attorney license (Benrishi) last Novem-

ber and is working as a patent attorney now!

### IR05

**Joseph Sirengo** is now in the Central Planning and Projects Monitoring Department, Office of the Vice President and Ministry of Home Affairs for his home country, Kenya. **Suresh Moktan** is studying for his PhD in International Development, Nagoya University. **Nariman Nishanov** works at the UNDP in Tashkent. **Thai Binh Pham** is now Manager at Caltex. Just a year after leaving Japan, **Dewi Meidiwaty** is coming back to Japan! She will be a 3<sup>rd</sup> secretary in the Indonesian Embassy in Tokyo! **Anton Kim** is in Afghanistan working for World Kaihatsu Kogyo Co., Ltd. (World Development Construction).

### IM05

**Mauro Sacchi** (Ebiz) announced that he and **Pema Desel** (former exchange student) were to be married in June or July, and start their new life together in Helsinki! **Yoshiki Watanabe** because Deputy Manager in the Procurement & Logistics Office for Sumitomo Chemical. **Rashid Mahbubur** and his wife won the USA Diversity Visa Lottery and immigrated to the US from Bangladesh. Soon they will become US-Bangladeshi dual citizens. Rashid is working for the US Army in their Medical Battalion. He trained in Texas and joined the Medical Logistics Management team.

### Class of 2006

108 students graduated on June 29 (see page 9), and 28 more in the Ebiz program will join the Alumni Association in late August. Class representatives are:

GSIR - Miyako Yuki, Japan and Nazgul Momunjanova, Kyrgyzstan

MBA - Hiroshi Okasaki, Japan, Farkhod Niyazov, Uzbekistan and Nitin Kumar, India

Ebiz - Akio Kado, Japan and Sevinj Ibrahimova, Azerbaijan

Want to find a classmate?

Online Directory:

<http://www.iuj.ac.jp/alumni/directory>

## Alumni Census "Chosa" Why and How?

IUJ's 25th Anniversary Celebrations start in March 2007! As part of those preparations, campus is seeking to greatly update our information on our wonderful Alumni Association members.

To help, please review the enclosed individualized profile, and make sure your information is updated. There are also several questions we hope you can help us with. We are often asked for statistics on things we do not systematically track, such as those who have started

their own firm (our Entrepreneurs), the "industries" popular with each degree offering, the frequency of job changes, the contributions our graduates make outside their homeland, and salary progressions possible for IUJ graduates.

Knowing some of this information is sensitive, we hope for your trust and understanding, and ask you to provide as much information as you can.

Simply fill in the form provided (write neatly please) and Fax it back to campus, or visit your online profile,

make the adjustments there, and send us an email with the other details.

Campus staff will update your information on our main database, and we hope to provide interesting statistics to you all in the January newsletter!

If you have any questions or concerns, please contact Gretchen Shinoda, Director, Alumni Relations [alumni@iuj.ac.jp](mailto:alumni@iuj.ac.jp). Fax. (+81)(0)25-779-1180.

Please note, there is a chance to PLEDGE a donation to the THANKS Fund at the bottom of that Census!

**ご協力、よろしく  
お願いします!!**

## 修了生調査

国際大学の25周年記念に向けて修了生の調査をします。これまでに修了した皆様の就職先のデータやキャリアパス、そしてボランティア活動にご協力いただいているかどうかを確認したいと思います。ボランティア活動については、特にキャンパスの研究サポートを強化するため、Alumni Expertの情報を教えてください。

そして行方がわからなくなっている修了生の皆様を見つけたいと思っています。同期生の情報をお持ちでしたら、オンラインデレクトリを見て新しい情報をご連絡ください。

同封の情報シートに記載されている情報をご確認の上、修正等ありましたら、最新情報をオンラインやファクスで教えてください。よろしくお願いします!

最新情報をオンラインやファクスで教えてください。よろしくお願いします!

## IEP Now Open to Non-IUJ Students

IEP(夏期英語集中講座)

IEPでは昨年度よりIUJに入学の予定のない方々も受け入れることになりました。今年度は、22名の他大学進学(IMF奨学生、一般企業・自治体から6名の皆さんが受講予定です。2007年度の募集は、1月頃から開始予定です。詳細は、

[iep@iuj.ac.jp](mailto:iep@iuj.ac.jp)  
までお願いします。

Starting in Summer 2005, IUJ opened up our Intensive English Program to students not intending to enter IUJ as regular students in the Fall. This made it possible for IUJ to welcome others preparing to study at the graduate level in English both in Japan and world wide. The IMF, some companies and Japanese local governments have already begun using this opportunity to train their students and staff. This summer 22 IMF scholars (plus 4 who will become full time IUJ students) and 6 corporate students will take

part as special, non-IUJ students. All together 71 will participate, representing about 15 countries! It makes the IUJ summer time more exciting, active and diverse!

If you know of someone seeking a 8-week intensive English emersion program and the chance to study in an international setting, please let them know about IUJ's IEP, and invite them to apply for the Summer 2007 program.

For more information, please contact [iep@iuj.ac.jp](mailto:iep@iuj.ac.jp)

## Thank you and Goodbye to 2 IUJ original staff members

IUJ lost two of its original staff members in January. Retiring from IUJ was: Shigeno-san, the always smiling bus driver, who will now help take care of his grandchildren; and N. Yoneyama-san who worked in the Accounting office and then in the building and grounds divisions who will pursue studies toward a PhD.

Yoneyama-san contributed to the founding of IUJ and served for 27 years! Many of you met him outside of his administrative duties as he was an avid Kendo enthusiast and taught Go on campus for several years in the mid- to late- 1990s.

Shigeno-san worked for 23 years for IUJ and we all know him for his above-

and-beyond the call of duty to help IUJ students, staff and faculty with an enthusiasm all his own.

Both men will remain in the area, and promise to visit campus often!

We thank them for the long dedication and service to 25 groups of IUJ students!



Shigeno-san and Yoneyama-san at their Thank You party at Kodamaya Restaurant, January, 2006

# KEEP THE IUJ OPPORTUNITY ALIVE WITH A DONATION TO A SCHOLARSHIP FUND

The Alumni-Nakayama  
Scholarship Fund

## "THANKS" Fund Launched



*Nakayama-san in 1998.* Please help "Keep the Opportunity Alive" by donating to the Alumni scholarship fund in his name - **THANKS Fund**

*"I am thrilled by this noble idea. We, the alumni of IUJ, are obliged to give back something valuable to our school."*

Lamin Drammeh IM97  
donating from The Gambia

**"I loved my time at IUJ and being funded by scholarship was an incredibly generous "gift" I feel I may never know how to repay. I guess I am seeing my donation to this fund as a great contribution towards that."**

Whitney (Smith) Jiranek (IM99), new IUJ Presidential Club Member, after her generous donation to **"THANKS" Fund**

As a first and major initiative, the newly elected Alumni Association EC has launched **The Alumni-Nakayama Scholarship Fund** to pay tribute to IUJ Founder Dr. Sohei Nakayama (1906-2005) and say Thank you for all he did for each IUJ graduate.

We trust you received the flier in the mail in May describing the Fund in detail, and asking for your donation. If not, please see the Donations page where you can read on screen, or download the PDF version.

In short, we ask for your generous initial donation to create an Alumni-sponsored scholarship fund to support one student at a time through their chosen IUJ degree program. IUJ's institutional ability to offer scholarships is declining year by year, and this is a great chance

for the Alumni Association to really make a difference.

### Fundraising Goal

The aim is to raise funds equivalent to an IUJ Type A level scholarship (tuition and stipend), and make that scholarship available to an incoming student starting in IUJ's 25th Anniversary (Fall 2007). The target is 5.5 million yen a year! We are nearing 50% of the first year goal, and are very happy and excited by the progress so far.

In order to keep the fund alive, we hope for your annual donation.

If you have made that first contribution, **thank you**. If you are still considering it, or have it on that To Do List, please take this opportunity to act! If you feel IUJ touched your life, and

want someone else to get to experience IUJ, now is your chance to make a difference.

So please join those on the list below, and help provide the IUJ experience to the next generation.

### NEW SECURE CREDIT CARD DONATIONS

In early July, campus announced an upgrade in how donations can be made to the THANKS Fund. Besides bank wire transfers, now, a highly secure online credit card form is available, and takes just 1 minute to complete. **Giving has never been easier.** The link is

<http://www.iuj.ac.jp/alumni/donations/>

#### **IUJ Founders Club** (1Million yen or more) - no member yet -

**IUJ Presidential Club** (500,000 - 999,999)  
Harvey Chervitz\* 1995 IM  
Whitney (Smith) Jiranek 1999 IM

#### **IUJ Premier Executive Club** (100,000-499,999)

James Collin\* 1985 IR  
Tomohito Shinoda\* 1986 IR  
Isamu Sekine 1988 IR  
Gretchen Shinoda\* 1989 IR  
Jesus Felipe 1991 IR  
John Mackay\* 1998 IM and Anna (Mejia) Mackay\* 1999 IM  
Sameer Baya 2002 IM

#### **IUJ Premier Club** (50,000-99,999)

Shinichi Suzuki 1987 IR  
Tomoji Matsui 1989 IR  
Edhi Widjojo 1995 IM  
Adam Bergman\* 1997 IR and Julia (Parton) Bergman\* 1997 IR  
Rajesh Bhandula 1998 IM  
James Graham 1999 IM  
Tun Tun Win 2001 IM  
Ken Takai 2002 IM  
Kiyo Ogushi 2002 IM

#### **IUJ Honors Club** (10,000-49,999)

Koyo Sato 1985 IR  
Yoshihiro Onishi 1988 IR  
Kazuhiro Akitomo 1988 IR  
Shigeyoshi Saito 1988 IR  
Toshikazu Hayashi 1989 IR  
Yukio Takagaki 1989 IR  
David Kaput\* 1989 IR and Lisa (D'Angelo) Kaput (Exchange) 1987  
Takashi Nagano 1991 IM  
Tadashi Inagaki 1995 IM  
Lei Li\* 1995 IM  
Mitsuhiko Kataoka 1997 IR  
Mark Wells\* 1997 IR  
Sachiko Nakamura 1997 IM  
Shuji Inaba\* 1997 IR  
Hirofumi Fujimoto 1997 IM  
Lamin Drammeh 1997 IM  
Yuji Kano 1998 IR  
Mala Selvaraju 1999 IR  
Hideho Okui 2000 IM  
Federico Silfa 2002 IM  
Vannady Hem 2002 IR  
Tadashi Yamaguchi\* 2002 IM  
Shinichi Nakafuji 2002 IM  
Wooseok Suh 2004 IM  
Ratri Setyorini 2004 Ebiz  
Muzbar Bastian 2005 IR  
Reliza Kodri 2005 IM

#### **IUJ Club** (Less than 10,000)

Hong Sokheang 2001 IR  
Theng Pagnathun 2002 IR  
You Sethy 2005 IR  
Khieu Channa 2005 IR  
Kim Sok Chea 2006 IR  
Nazgul Momunjanova 2006 IR  
Linh Thi Thuy Nguyen 2006 IR  
Mao Success 2006 IR  
Raza Kizilbash 2006 IM

#### **MBA 2006 Class Gift**

84% of the Class contributed to this group donation

*Thank You!*

\*Indicates THANKS fund Kick-off donors.

List is as of July 10, 2006

Please see the donations website for information on the original drive 2002-2005, the donors list, and items purchased.