

IUJ Alumni News

July 2005

Newsletter for the 2,166 Strong World-wide Network of IUJ Alumni 1985-2005

IUJ Boasts Finalists at the Singapore Business Plan Competition

Four IUJ teams competed in the National University of Singapore's "Cerebration Business Plan Competition" in Spring Term. Two teams made it through the first round, and one team earned finalist honors! The competition attracted 115 teams worldwide. Two out of 4 IUJ teams made the top 20 list and were invited to compete in the next round from campus: One was Team "VICTORS" made up of 4 first year MBA students from India - Manindra Kumar, Khichi Rajendra, Mullaguru Goutham and Rajan Rajeev Kumar. The other team, Team "URASA" which was also comprised of first year MBA candidates, advanced to the final rounds held in Singapore: Farkhod Niyazov (Uzbekistan), Hiroshi Okasaki (Japan), Katrin Dziergwa (Germany), and Liem Nguyen (Vietnam).

URASA.jpg

Competing against 7 other teams from various parts of the world, Team "URASA," was a great representative of IUJ with 4 diverse nationalities and a solid business plan presentation. Though they did not come home with an actual trophy, they earned the respect from the other competitors and judges, and campus is very proud of them.

After the competition, the students met up with several alumni in Singapore for a very engaging dinner party.

Farkhod Niyazov, URASA Team Leader, gave comments:

"The competition requires us to be a Singapore-based company with business operations in one of our home countries. Our business plan was on selling Chinese herbs to Germany, where Katrin is from. We think that one of our strengths is our team's diversity, inherited from IUJ's distinct culture. We come from different countries having various working experiences and backgrounds. We are really happy about the fact that we have become really close friends. Also we are very proud to represent IUJ Business School at such a high academic level. Using this opportunity we would like to convey our sincere thanks to the university and the sponsors who have offered us scholarships so that we can pursue an MBA in Japan. We also want to thank the faculty so much for their teaching dedication and enthusiasms as well as cordiality. We hope this is a chance to return their kindness by leveraging the school's brand name."

"Team URASA" (from left)
Hiro, Liem,

Tsunami Victim Relief ala IUJ!

Support for a Kindergarten in Sri Lanka Changes Lives

With students and alumni from many of the Tsunami hit regions, and sharing the common experience of major earthquake trauma, the IUJ community naturally wanted to do something significant for those in Indonesia, Thailand, India and Sri Lanka.

Through the special initiative called TUSO, a program developed by UMEX, Uonuma Multi-cultural Exchange Association, students and community members took up a fund-raising drive, and organized two fund-raising concerts. The first concert was held at Sawarabi Hall and featured student dancers and IUJ's own *SweetHome* Band.

The second concert was on a much larger scale and while bringing back student performances, it featured a mini-concert performed by KONISHIKI. Attendance was outstanding, and many in the audience donated more than the 1,000 entry fee that was requested.

As a result of the initial fund-raising activities, IUJ students took (or will soon take) donations back to Sri Lanka, Indonesia, Thailand and India where they analyzed the needs of the children, and purchased items to donate to orphanages or schools, or arranged to sponsor the education for several of those orphaned.

In Sri Lanka, Danura Miriyagalla (IR05) identified a kindergarten that was destroyed. Aid workers were able to rebuild the walls, but everything that had been inside the school was gone. Danura used just 130,000 yen of the donation money to purchase new desks, chairs, books, toys and other long-lasting educational materials for use in the kindergarten. He shared the pictures of the children who received them at the second charity concert. The thankful looks on the children's faces was truly moving.

Sri Lanka 4.jpg

For a full report on TUSO, UMEX and the Tsunami relief efforts see http://www.umex.ne.jp/E/report_tuso_1.cfm

Striving to Strengthen Our Connectivity!

Are IUJers in good touch?

We are proud to be in touch with 83% of our alumni network by postal mail, and to have 65% of all IUJ Alumni registered on the On-line Alumni Directory. For some classes, the percentage is in the 70s and above! We are in Email contact with 74%.*

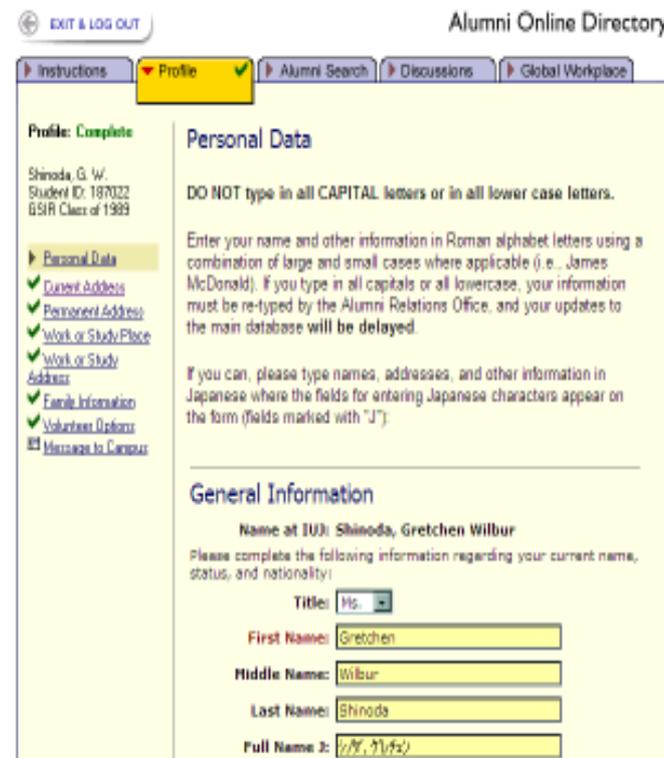
While these are good numbers, campus is hoping to significantly improve our level of updated contact information. Our goal for all contact categories is 90%.

The potential to do much more with our global network is there: In fact, campus is now working hard to develop several new programs and research initiatives that will not only benefit you as an alum (see page 3) and your desire for continuing education, but also put you in the classroom and on our research teams on campus or from afar. **But being in contact is the key!**

With this in mind, please visit the On-line Directory, (register), and update your profile as soon as possible. <http://www.iuj.ac.jp/alumni/directory/> While you are there, please review the various volunteer activities, especially the Alumni Experts group and let us know your expertise and interest in getting more involved with campus.

Class	Total	Registered for Directory	Updated own info at least once	Have an Email registered* at IUJ
1985	54	26 (48%)	21	36
1986	57	25 (44%)	18	34
1987	70	25 (36%)	17	36
1988	83	23 (28%)	15	60
1989	100	52 (52%)	39	70
1990	108	54 (50%)	43	64
1991	108	64 (59%)	54	74
1992	94	48 (51%)	33	59
1993	96	57 (59%)	49	71
1994	120	76 (63%)	72	90
1995	87	61 (70%)	58	70
1996	103	68 (66%)	62	75
1997	109	85 (78%)	70	84
1998	107	82 (77%)	73	86
1999	127	94 (74%)	82	100
2000	97	73 (75%)	62	81
2001	110	76 (69%)	66	82
2002	135	104 (77%)	86	119
2003	149	121 (81%)	105	132
2004	138	103 (75%)	77	114
2005**	113	65 (57%)	22	66
TOTAL	2166	1,398 (65%)	1,124 (52%)	1,603 (74%)

*Several, though, are outdated. **Just 1 week after their graduation!!!



New Regional Mailing Lists!

To better serve our active Alumni Network, campus has designed new regional email lists. We hope these help with event notifications, partnership connections, and more! The new lists are (each followed by @iuj.ac.jp).

- japan-alumni = 840 members
- tokyo-alumni = 554 members
- china-alumni = 118 members
- singapore-alumni = 30 members
- hongkong-alumni = 18 members
- asean-alumni = 208 members
- saarc-alumni = 133 members

These change and are updated daily!

Other regional lists already in good use are:

- namerica-alumni = 257 members
 - ukireland-alumni = 61 members
 - indonesia-alumni = 126 (please update your address!)
- (IUJ-Alumni-Brasil@googlegroups.com is an outside IUJ mailing group hosted by Juliano Siqueira - IR93)

If you are from the region, or live/work in the region you are automatically registered on these mailing lists with your Primary Email address of your profile. If a member, you can post to the group using your Primary Email.

Two more specialized groups are:

- MIF = 83 (Matsushita scholarship alumni)
- AlumniJobs = 103 (those registered to receive job-related notifications from campus)

Class Mailing addresses remain the same, and use the following pattern:

- ir-class89@iuj.ac.jp or ir-class2005@iuj.ac.jp
- im-class93@iuj.ac.jp or im-class2001@iuj.ac.jp

IUJ Home Page Info

GSIR opens new site:

<http://gsir.iuj.ac.jp/>

IUJ's main homepage is currently under major revisions. Check back often to see what is coming.

Alumni Host Tea Parties for Prospective Students New recruitment initiative shows great promise, great success!

Zuba & Raj.jpg

In late January and early February, IUJ alumni in over 15 cities hosted Tea Parties for people interested in attending IUJ. IUJ is so very grateful to the alumni who agreed to help us in this new activity, and to those who created events basically on their own without campus requests. Combined, IUJ alumni met in small and very personal groups with over 50 serious candidates. Most everyone who attended expressed much thanks, and felt very excited and positive to apply to IUJ.

Zuba Wai (IR04) of Sierra Leone meets Rajesh Soni (prospective) of India in Toronto to learn about IUJ before applying.

IUJ alumni, by word-of-mouth, are one of our main sources of information dissemination about IUJ. That, coupled by our new Tea Party events, help at MBA/MA fairs, and support through the Ambassador's programs, make the Alumni Network vital to our recruiting efforts. Please get involved in 2006!

For these Tea Parties, we send heartfelt thanks to:
Singapore: Masaya Hirayama IM90 & Robert Blaker IM98. **Los Angeles:** Kazuhisa Kamiyama IM02 & Hideo Watanabe IM94. **Shanghai:** Weihong Ding IM00, Wenhui Chen IM01, Milly Ng IM01 Ayuro IM03 and MANY more. **Beijing:** Jian Wang IM04, Dongtao Zhao IR04 & Chengjun Shan IM03. **Hong Kong** Gaby Choi IR02 & Lemon Lim IM02. **Taipei:** Tony Hsieh IM02. **Manila:** Maureen Abenoja IM02. **Istanbul:** Aysem Mert IR02 & Osman Cakiroglu IM03. **Bishkek:** Gulnara Shalpykova IR02. **Ulaanbaatar:** Batchimeg Vandan IR02. **Bangkok:** Weerada Sucharitkul IR03 & Kiradit Sachdev IR04. **Toronto** Zuba Wai IR04. **Tokyo:** MANY wonderful volunteers

Special Thanks

60 Alumni from the Classes 2002-2004, and current students responded to a survey conducted by the Economist for MBA school rankings. With your valued help, IUJ qualified for the ranking considerations, and the results will be out in the Fall. The last 2 years IUJ was ranked in the top 100 MBA schools in this list: The only school in Japan on it, and 1 of just 3 in all of Asia!

**World-Wide IUJ
Friday 2005
September 2, 2005
in a City Near You!**

IUJ's New Curriculum As We Turn 25

Innovating for the Future
through

- Creative Change
- A "Global Issues" Focus
- Greater Interaction Within Campus and With Our Global Partners

IUJ is significantly reforming itself in order to develop more highly qualified programs with attractive and innovative features. The program reform will be fully completed in the year of 2007, in time to celebrate the 25th anniversary of IUJ. The main features of the new offerings are:

- GSIR will start a Master's degree program called **International Peace Studies (IPSP)** from Fall 2005. Those joining campus in Fall Term (IRP/IDP) will be given the option to choose IPSP instead. IPSP is designed to present important policy agenda items in the education and academic offerings of IUJ as a whole. Many courses will provide important opportunities for both GSIR and GSIM students to acquire the basic knowledge required for global leaders in the future.

- Both GSIR and GSIM will work more closely and directly together on an innovative educational framework. The new framework features research and education modules focused on specific and current "Global Issues" facing the public and private sectors. Students will develop practical problem-solving skills and up-to-date knowledge in their in-depth work on the global issue, while completing their MA, MBA or Masters of E-business degree.

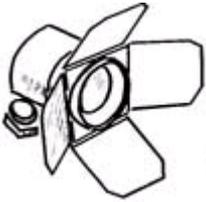
- **Key to the success of this new framework is the contribution from our alumni.** Active participation by the IUJ global network of graduates in IUJ coursework and research is essential to making the programs more beneficial to the global community, more dynamic and truly unique.

Details will be announced in an official press release scheduled for the end of August. IUJ will fully inform our alumni at that time. Please watch for special communications!

GET INVOLVED!!

In the meantime, please visit the on-line profile and volunteer as an "Alumni Expert." Indicate your interest in participating in class lectures, collaborating in research on campus or from afar, and include your areas of expertise and specializations. Please keep watching the news from IUJ.

THANK YOU in advance for your contribution to IUJ's new start.



1

3 Alumni Spotlights: Experiencing an M&A from the Inside: Yahoo buys Musicmatch

Robert Wilde, IM97

Musicmatch, a software startup where I had worked since returning to the United States in 2000, was purchased by Yahoo on October 18th 2004. This last year has been professionally edifying and I would like to share some personal thoughts about the period – the months leading up to and following the acquisition.

“Most mergers and acquisitions fail to create shareholder value.” While I am not saying that the acquisition of Musicmatch will not prove atypical, my experience at Musicmatch and now Yahoo has been quite illustrative of the details that underlie this Business School apothegm. Given the numerous pitfalls that await any organization attempting such an endeavor, one should have no doubt about the statement’s general validity.

Difficulties generally seem to stem from two root challenges: information exchange and cultural reconciliation. The trusted exchange of knowledge presents the first hurdle to a successful transaction; particularly, as in the case of Yahoo, where the possible acquirer is also a competitor.

In February 2004, an away team from Musicmatch met with Yahoo’s senior management in Sunnyvale to discuss our business and the possibility of being acquired. My role at that meeting

was to present Musicmatch’s revenues and performance to date as well as future expectations. On the one hand, the goal of selling the company required a critical acceptance of the business forecast as grounded in reality. At the same time, to maximize the value of the company, that forecast needed to capture the opportunity of future growth prospects.

To establish credibility in our aggressive business models, we prepared to discuss the rationale for every assumption, the breakdown and trends among distribution partners, the market share and royalty rates among label license providers, etc. This near complete transparency built confidence towards our numbers on Yahoo’s side, but it was also a risky move. Such a detailed financial model provides a fully-enabled plan of operation for any party interested in replicating our business. Regardless of NDAs or other legal protections, a certain amount of trust generally needs to be established between the two parties before that degree of information transparency can exist. In our particular case, the presence of other bidders (with the strong expectation that one of the deals would be consummated by year’s end) allowed us to move quickly to that level of openness.

As it so happened, those initial talks with Yahoo in February 2004 did sputter. And, indeed, to some degree or another, the knowledge Yahoo gained from us was probably utilized by their music business unit. However, executing on a particular roadmap can require skills beyond simply understanding that business plan. As a result, Yahoo came back and re-opened negotiations during the summer. That delay provided Yahoo the opportunity to evaluate our original forecasts against nearly half a year’s actuals (though, technically, all the information from February’s talks should have been destroyed). It also allowed Musicmatch to raise our valuation around 10% higher given our in-line revenue performance.

That resultant trade-off between risk and valuation could be seen as a transactional win for both organizations (the extra 10% not terribly important from Yahoo’s point of view relative to two additional quarters of positive cash flow). At the same time though, in my opinion, it did hurt the longer term value Yahoo will be able to extract from this merger given time-to-market delays and other factors.

Continued on page 5

2

Assisting the Globalization of China's Largest Software Company

Nick Rossiter, IM04

Demonstrating the real value of an IUJ education is also in the networking and other opportunities, while on exchange from IUJ to CEIBS business school in Shanghai, China, Nick Rossiter (MBA 2004) met his future business partners. After graduating from IUJ last year he returned to Shanghai to co-found **Mithras Consulting Group**, a management consulting firm that helps companies with Offshore IT and Business Process Outsourcing, as well as Shared Services Center initiatives in China. In a milestone for Nick's firm, they recently announced completion of a key project for China's largest enterprise software company, UFIDA, helping them with branding strategy to assist their expansion into the rest of Asia. Further info: nick.rossiter@mithrasgroup.com

Yahoo Buys Musicmatch, *cont. from pg. 4*

Prior to the acquisition's close, one important process that facilitates both information exchange and an accurate representation of the company to the buyer is the Company Disclosure Letter (CDL). The CDL is as integral to the transaction as the actual purchase agreement and represents a catalog of all the caveats, exceptions and potential issues relating to the sale. The purchase agreement makes representations, while the CDL qualifies those representations. At sale, a portion of the purchase is held in escrow, in our case for one year, rather than immediately distributed to the shareholders. The acquiring company can use the escrowed funds to cover any unknown liabilities or damages it may have inherited with the acquisition. However, the shareholders of the purchased company are protected from liabilities resulting from any fact that was disclosed in the CDL. As a result, the CDL is essentially an exercise in "airing dirty laundry" in which every assumed immaterial data loss, missed payment date, potential contract dispute, etc. is fully disclosed. The preparation and review of the CDL is one of the more time consuming aspects of an acquisition.

For example, a purchase agreement may represent that Musicmatch has no outstanding tax liability, while the CDL may state that no European Union VAT has ever been paid because of the belief that the company's sales to users located in the EU were not subject to VAT. If, during the year following Musicmatch's sale, the US Internal Revenue Service were to find that Musicmatch still owed US taxes, then Yahoo could pay those taxes out of the escrow fund (and the pocket's of Musicmatch's shareholders). If, however, the EU taxing authority were to make a similar determination, the escrow fund would remain intact and Yahoo would be fully responsible for that inherited liability because it was aware of the underlying facts.

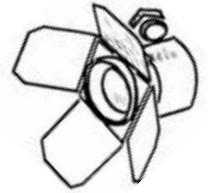
In a successful acquisition, the buyer will be comfortable with their understanding of the acquired company's operations prior to the deal's close. As a result, cultural acclimation and integration tends to replace knowledge transfer as the primary hurdle at about this time. While everyone must cope with a new environment during any job change, the process of merging is additionally difficult precisely because of the presence of groups from both organizations. Providing a bridge between those two communities and methods of doing business presents a challenge that all of us, as graduates of IUJ, are prepared to excel at.

The skills we learned, working successfully with fellow students from different backgrounds and cultures, combining the best of competing business approaches and strategies, and constantly adapting and achieving precisely from the diversity of our colleagues are rare. They are both essential, valuable skills in the international business world, but are also of great worth even should you never leave your native shores again. That is the unique competitive advantage that IUJ confers to all its graduates, and I urge all of us to fully utilize these skills wherever our careers take us.

I look forward to meeting up with any IUJ alumni in the Los Angeles area on September 2nd and sharing experiences of our post-yukiguni life.

Have You Ever Heard of "Glaucoma"?

Daisuke Yamada, IM99,
PR Dept. Pfizer Japan



Currently, I work for the PR (Public Relations) Department in Pfizer Japan (Pharmaceuticals). Specifically, I am involved in a disease enlightenment program: I cooperate with journalists to get free news coverage on TV and in newspapers to disseminate accurate information on serious health problems that are preventable. The objective is to raise awareness of certain types of diseases for which there are no symptoms until the latter stages but which, if caught in the early stages of the disease, can be stopped. I would say the effectiveness of this activity is difficult to track, but very exciting and worth doing for our health.

Have you ever heard "Glaucoma" (Ryoku-nai-shou in Japanese) or NTG (Normal Tension Glaucoma)? Glaucoma is a disease in the human eye, and NTG is the most popular form of Glaucoma. It is said that 2-6% of people over the age of forty have glaucoma in the world (That means surprisingly about 1 out of 17 people over the age of forty have glaucoma in Japan!!!). In addition, only 20% of glaucoma patients in Japan (50% in the US and UK) have been diagnosed. The remaining 80% have not been diagnosed yet according to the epidemiology research. It is a worldwide issue in terms of "eye health" because most forms of glaucoma do not have symptoms or warning signs until the disease is already into the late stages. If it is not treated, people may lose their eye sight. Therefore, regular eye checks and early diagnose by an ophthalmologist (gan-ka-i in Japanese) are definitely important if you are over 40 years old.

Please check this Japanese homepage (www.ntg40.jp) which is provided by Pfizer Japan or the English homepage (www.glaucoma-association.com) provided the International Glaucoma Association to learn more details about glaucoma.

Please take care of your eyes!!!

Editor's Note

Hoping for GSIR spotlights

By coincidence, this issue's spotlights and 2 of 4 Business Connection articles were submitted by the graduates of the Business school. It is my hope to keep a balanced representation for both schools, and I do hope to highlight experiences, careers, international projects and calls for connections and collaborations from our MA recipients in the next issues. I greatly look forward to hearing from you!
Gretchen - alumni@iuj.ac.jp

ClassNotes

1985

HAPPY 20th ANNIVERSARY of graduating from IUJ!

March and August, 1985 Graduation Ceremony photos

We are hoping to get back in touch with the following alumni. If you can help . . . Tetsuo Toyama, Kenho Lee, Prenaben Patel, Bin Yang, Masanori Suzuki. Also, we do not have any email for 18 or the 54 alumni in this class, and several we do have are not correct. Please help us get caught up with our 20th Anniversary graduates!

1986

Takashi Oka has returned to Japan after a 4-year assignment in New York City where he served as Manager, New York Branch of the Gunma Bank. He will take up new duties in the Business Planning and Administrative Division of the bank. **Hikomichi Motohashi** resigned from Mitsubishi Chemicals two years ago and is now studying for the qualification of the lawyer in charge of the labor laws and social insurances (shakai-hoken roumu-shi). While preparing, he took a position in HR with Sigmatron Co.,Ltd., and he and wife Seiko take care of their dog, Julie who has become the third 'daughter' of the family. **Ken Kikkawa** (Photo) is in Japan representing the Australian Government (Senior Project Officer) at the World Expo in Nagoya. He met **Harvey Chervitz** (IM95) for a tour of Nagoya before the Expo. **Takao Takeda** recently returned to Osaka Gas, after an assignment in Tokyo as Deputy Secretary General of Nanotechnology Business Creation Initiative. Back in Osaka he is the Manager, for the Regional Development Planning Department.

*Kikkawa-Harvey
Expo 2005.jpg*

1987

Sorrien Scott took up responsibilities at the UNDP in Addis Ababa.

1988

Toru Iwasaki left the UNDP in 1998 to found his own private institute called "Iwasaki Musou Juku" for youth development and drug preventive education activities in Myanmar. Check out his creative initiatives, and photos at <http://www.iwasaki-musoujuku.com> He has recently been in touch with **Sang Maung Myint** (IR92) there in Yangon. Myint-san is with the Union of Myanmar Federation of Chambers of Commerce

and Industry, and is in good touch with his buddy **Masato Horie** of the UFJ Institute. What a great Alumni network we have!

1989

Toshiya Ishibashi became President of Masterfoods Philippines, Inc, A Mars Incorporated Company! **Ahmad Rashid Malik** is now a Research Fellow for East Asian research at the Islamabad Policy Research Institute in Pakistan. He writes: I always remember and miss the time I spent at IUJ. It was a great university in a very great country with great and courteous people. I cannot forget Prof. John Welfield, Dr Saburo Okita, and Prof. Susumo Ishida, along with many other great professors who have great influence over my research even after I left IUJ. Please send my thanks to the President of Mitsubishi which sponsored my studies at IUJ. All the best to IUJ people. **Ryuichi Irisawa** is struggling to get used to the spicy foods of Korea! He is on loan from Dentsu to Phoenix Communications Inc. to Seoul, and learning Hangul as fast as he can.

IR90

George Pei is now in Hong Kong with his company Casio Computer Co., Ltd.

IM90

Ted Lo is back in Japan and still with Morgan Stanley. **Tom Steen** has joined up with **James Fiorillo's** hedge fund, Ottoman Capital Japan (Natural Selection Investors). That fund was successfully launched in early 2005. For details, see Alumni News, Jan. 2005. Their homepage is coming soon <http://www.ottomancapital.com/>

ottomanLogo.jpg

Tom and James' company logo

IR91

Claudia Calich became a Portfolio Manager for INVESCO in New York City. She was recently on a business trip to Tokyo!

IM91

We are hoping to get back in touch with **Zheng Ming Zhang**. Can you help?

IR92

Jessica Ward-Swaddling, and husband Paul, announce the birth of Hana Therese on April 12. Congratulations! And welcome little Hana (flower!). Jessica is taking time off for Mommy-hood from her company Wrapit.

IM92

Neelakanth Phadke is the Chairman and CEO of a Non-life insurance company in Pune, India called Nipun Insurance Brokers Pvt. Ltd. His wife, Rajani, is the Executive Director! He started this company 2 years ago, and it is doing great! Watch for his *Spotlight* in January

IR93

Pangkwan Lekhyananda, with Ogilvy & Mather Public Relations Ltd. as the Accounts Manager, shares this great family picture:

**Weerada
Sucharitkul**

Pangkwan.jpg

IM93

Atul Ahuja now works for Mizuho Corporate Bank in Sydney in the Project Finance division.

IR94

Abinash Panda received his PhD from Management Development Institute, Gurgaon, India in November. He then joined Xavier Labour Relations Institute as Assistant Professor in Organizational Behavior Area. **Susumu Koyama** had the very best excuse for missing the Alumni Annual Meeting in March: He ran a marathon in Seoul the day before! At the race starting time, it was -7c but he managed to finish pretty close to his personal best. Ask him about his June run in San Francisco. **Jesse Lee** is now based in Sydney Australia where he is the Commercial Manager for Gas Commercialization for Oil Search Ltd.

IM94

Yoshiaki Ito is participating in a Global Exchange Program with his company Ernest and Young, and is in New York City for a 2-year stint.

IR95

Alexacre Movchouk finished a very busy first year teaching at Toyama University, where he is Associate Professor in Dept. of Economics since April, 2004. Now that he is settled in he is enjoying his life in Toyama tremendously. **David Kornhauser** has rotated back to Washington DC after a 2-year Foreign Service posting in Guangzhou, China. He will prepare for his next assignment in Vienna schedule to start in April 2006. He now has two kids – Henry is one years old, Clara is 4, and Mom Keiko is busy! **David Squeri** is now in law school at the University of Hawaii, and enjoying the sun of Waikiki.

IM95

Edhi Widjojo has become the President Director at MLC Investment Indonesia, a JV company between MLC Australia (a wholly own subsidiary of National Australia Bank) and BII (a local bank). His second daughter was born last November. **Sachiko Takamura** and **Kenichi Tashiro** had twin boys in December! Sachiko is with Abeam Consulting and Kenichi is with Sumitomo Life Insurance Co.

IR96**Edward Peprah-Agyemang**

(Photo) founded a bank in Ghana 1.5 years ago called the Capital Rural Bank. Edward is Chairman of the bank, which is growing very rapidly. He has two sons, Twum and Barima. **Naresh Chotai** has taken up flying! While living in the UK, he is working in Bonn, Germany with DHL GmbH in the Corporate Controlling division. A long weekend commute for sure.

Pepra PHOTO

IM96

Yasuaki Watanabe completed the Executive Program at Harvard Business School and transferred to Stanford Graduate School of Business from UC Berkeley as of June 1st, 2005.

IR97

Hasan Kosebalaban is in a PhD program at the University of Utah. **Rick Otsuka** is now the Senior Manager of Corporate Development Office, Global Hub for Sony Corporation. He had a bird's eye view of the recent major leadership change at SONY, as is one of the executive staff to both CEO and COO! **Peter Malinda** and wife Kaori welcomed their son Ken in early March! They are in Nairobi, Kenya. **Shuji Inaba** writes in: I have been on loan to Internet Multifeed Co. from NTT Com since Feb. 1, 2005. This company provides Interexchange points and data centers for ISPs, ICPs and so forth. With just 20 employees, it services one of the largest amounts of internet traffic in the world. It is exciting for me! **Arif Suyoko** is on assignment for his government now serving at the Indonesian Embassy in Riyadh Saudi Arabia.

IM97

Seigo Ishimaru is back in Japan after many years in New York City – and finding the adjustment a bit rough! He is in the Planning Group, International Department, Tokio Marine and Nichido Fire Insurance Co., Ltd

IR98

Abdul-Rasheed Draman writes in: I recently successfully defended my PhD at Carleton University under the supervision of Prof. David Cament (who was on Faculty exchange from Carleton to IUJ in Spring 1998 and was my MA thesis examiner at IUJ). The PhD focused on security issues (Conflict Prevention in Africa). For the past two years, I have been working for the Canadian Parliamentary Centre - first at head-

Remembering John

John Ssenyonjo passed away on December 20, 2004. At the time of his death, he was the Senior Information Scientist for the Ministry of Tourism, Trade and Industry in Uganda. He was also the Project Manager for the Information Flow Management and Networking project. John was married to Margaret Ssenyonjo, a Social Scientist, and had two children, Francis (15) and Felix (13). He will be missed.

quarters in Ottawa, Canada and from April 2004 as head of the Africa Office in Ghana. **Adrian Lochrin** changed his role in the Australian Government. He is now the Senior Adviser, National Security Division in the Department of the Prime Minister and Cabinet! **Atsuhiko Suzuki** is on loan to the Keidanren, who in turn sent him on loan to the Japanese Government Cabinet Secretariat where he is Deputy Counsellor in The Secretariat of the Urban Renaissance Headquarters.

IM98

Takuya Kuwabara Manager of the Risk Management Department at Mizuho Securities lent his expertise as a corporate guest speaker at IUJ on Jan. 21. **Hees Chinju** is off to Geneva for his company Japan Tobacco - he will work in Legal and Regulatory Affairs, JT International. This May 16, **Judy Go** started as Project Manager (Japan & Asia-Pacific) with Mahle. She is responsible for Marcom activities, such as PR, exhibitions, corporate identity, internal communications, etc. **Yasuaki Kadono** became the Vice President of Meiji Yasuda America Inc. in New York City last March. He focuses on research into the International Accounting Standards, and reports to Mr. **Shinichi Kishi** (IM97), who works in the head office in Tokyo.

IR99

Bipasha Majumdar works for JP Morgan Chase in NYC.

IM99

Yosuke Suzuki is in New York City for AEON, in the Accounting and Finance division. **Vinod Mandre** reports in from the University of Chicago, where he is in graduate school! **Jihyun "Esther" Jeon** got married in February, and moved with her husband to Norfolk, Virginia, USA. **Masahiro Nagao** is now with a French company, Saint-Gobain K.K. in their crystal division as a sales manager.

IRO0

Phoebe Moore received her PhD in International Politics from the School of Politics, Nottingham (UK). She then won a year long postdoctoral fellowship from the Economics and Social Research Council which will end shortly. She has been living in Manchester for about a year.

IM00

Motohiro Yamada and his wife welcomed baby Haruto to their family in February. Mikio-chan is almost 4! Yamada-san is VP in the Operations Planning Department of Sumitomo Mitsui Banking Corporation. **Thuy (Le Thi Thu) Hagan, Neil Hagan (IM99)** and daughter Mai Ly proudly announce the arrival of "our little angel" Tristan Liam Hagan (in photo with Mom Thuy) on June 3. Neil has recently relocated back from Bangkok to Tokyo with Capital Group.

Thuy and Tristan.bmp

IRO1

Kenjiro Yuge returned back to Japan over the Winter and took up a position in General Electric International Inc. (Plastics Div), Crystalline Polymer Products - Asia Pacific. **Nasir Ali** is now in Singapore working for a bank. **Rob Miller** got

married and moved to Hong Kong! He is still working with the Cotton Council International.

IM01

Thu Nguyen and her family moved to Germany where Thu is working still for Abbot. **Reza Masri** had a baby boy in February! He is an Analyst in the Financial Economics Planning for BPMIGAS- Indonesian Executive Agency for Upstream Oil & Gas Business Activities - Reza, not the baby.... **Bjorn Boulding** got married in March!

REZABABY.JPG

IRO2

Virya Dalaloy and his wife announce the birth of their second child last February. Welcome little Air Phonh! Say "hi" to your sister Sakura for us. Virya is in Laos working in the committee for Planning and Investments of the Department of General Planning. **Souksavanh Vixathep** started his PhD studies at Kobe University, Graduate School of International Cooperational Studies (GSICS) last April.

IM02

Billy Anugerah (photo) got married to Ayumi! Billy now works for Lehman Brothers in Fixed Income. **Gopi Pradhan** moved to Afghanistan in the Winter as an International Project Manager (UNDP) for a US\$ 4.6 million ICT Project. He was in Kabul with Ebiz 2004 graduate **Farshid Ghyasi**, working on the same project. Watch for Gopi somewhere else in the world as he recently moved again. **Toru Miyabe** reported in from London. He is there in the European Credit Division as a Credit Analyst for Mizuho Corporate Bank. **Nozomu "Bobby" Yamaguchi** traveled to New Delhi India in March to prepare for off-shore businesses for his company DNP Information Systems Co., LTD.

Billy IM02 wedding

Ebiz02

Derrick Mirikitani resurfaced in London!

IRO3

Mizuho Kiriya (photo right) was married late last year, and announced the birth of her son, Hinato in June. She works at Leschaco Japan K.K. **Anne Adnan** is working hard for Indonesia in the Regional Development Planning Agency of West Java Province. **Kazuyoshi Inokuchi** (photo below with IUJ classmates)

Kiriya Wedding.jpg

Inokuchi Wedding Group.jpg

finally landed his dream job - a posting to South Africa with MOFA - Ministry of Foreign Affairs, Japan. He is at the Japanese Embassy, and welcomes us all for a baari (BBQ party). Congratulations! **Yoshinori**

Seino is now a little further away from his IUJ home, having moved up the road to Sanjo from Nagaoka city. Seino-san is the Bank Manager of Daishi Bank in Sanjo now. **Valaiporn "Cartoon" Tipwateeamorn** was recently married and has a baby daughter named Yuuki (Courage)! After a 3-month ma-

ternity leave she is back to work with Krasikorn Bank. Congratulations on all your new family member additions!! **Nemka Sundui** just took a new job and promotion! He is now Director of the Economic Cooperation Department of the Ministry of Road, Transportation and Tourism in Mongolia. Between jobs, he had a wonderful break to play with his baby girl! **Juliano Siqueira** joined JICA in Brazil as Project Assistant for Environmental Management.

IM03

Jake Cameron moved to Brussels Belgium to take a position with Toyota Europe.

Ebiz03

Gigi Figueroa found an ideal job as an IT Consultant with Personal Advantage in its Bank Boston project.

IR04

We heard from **Harumi Fuentes** from Luxembourg! **Janette Doblas** landed a position with the Senate of the Philippines in the Office of International Relations and Protocol Services. **Rejani Kunjappan** has taken up responsibilities with the World Wildlife Fund in Malaysia. **Cary Feuer** (photo) got engaged to Eriko in May. We wish you all the best and a happy future together! Cary is now in Thailand. **Maisoon Shaheen** returned to Japan to participate in the Aichi World Expo this summer! **Chen Chen Lee** landed a job with ActionAid International, Cambodia

Cary&Eriko.jpg

IM04

A group of 10 from the MBA class of 2004 gathered in Tokyo on 23 June to do some major catching up. Lai-san reports: "The date was very special because it was the 365th day after our graduation, and we all had a great time at this one year anniversary. Present were **Anand Phanse, Calvin Chow, Sally Lin, Watanabe Takashi, Arai Satoshi, Watanabe Takeshi, Noda Tsuyoshi, Muta Hiroyuki, Tomura Taiji and Lai Ying Loong**. We hope that the rest of the Class of 2004 are doing well in their careers, wherever they may be in the world."

MBA04Photo.jpg

Ebiz04

Kazuyo Tejima is happily at work with Dolce & Gabbana Japan K.K. as an Assistant Manager in their IT Department. **Hung Quoc Vo** became a Forex Consultant and Trader for Kuniyasu Capital in Tokyo. **Oyungerel Rentsen** takes up her position with Mobicom, the first and biggest cellular telephone Service Company in Mongolia, as an M-commerce project team leader. **Hossan Chowdhury** is a Daddy to a baby girl born in February named Sarah. Hossan is now a senior lecturer at the East West University of Bangladesh. He sent in updates on his classmates: "I have become a full-time *sensei*. My paper was accepted in EU conference on M-gov. **Farshid** has joined UN in AF. **Younus** has become Manager in UK's Software firm. **Ferdous** has promoted as Assistant Professor. **Oyona** has joined a Mobile company. **Ratri** is back to Citibank, NA Indonesia (Manager of Risk Operations). **Betty** has jointed as a recruitment office at HK University."

Class of 2005

61 GSIR graduates (18* IRP and 43 IDP) and 52 GSIM graduates (MBA) graduates joined the Alumni Association on June 29 (*4 joined in March)! They will be followed in late August by 20 Ebiz graduates.

Valedictorians

Congratulations to the Class Valedictorians: Representing GSIR Ms. Thi Trung Hau Chu from Vietnam, sponsored by JICA, and Mr. Tomoyuki Yamashita from Japan working for Tokyo Power and Electric CO. They are picture below as they offer their Address of Thanks.

hau.jpg

yamashita.jpg

"Hau" Chu

Tomoyuki Yamashita

Congratulatory Address

Offering the Congratulatory Address to this class was Mr. Yoshiro Hori, a highly successful entrepreneur and founder of Globis Group. He gave the class 3 keys to success:

- 1) **Have a personal Mission Statement** - What do you want to accomplish?
- 2) **Know who you are** - critical thinking, analytical thinking is good but how do you FEEL? What are your emotions right now?
- 3) **Be determined to be a Global Leader**. Determination is more valuable than intelligence. Believe in yourself, and communicate your own philosophy to gain a followership.

Job Placement Rates

For those who registered for help in their job hunt, good statistics, especially for the MBA graduates, are available. They will be posted on the Career Homepage soon! In short, before or near graduation 73% of MBA job hunters and 38%* of MA recipients (IDP - 50% and IRP - 20%) had job offers. The help from their *Sempai* is MUCH appreciated. Please keep it coming

* Many MA candidates postpone their actual hunt until returning home and report solid statistics by summer's end.

Class of 2006 - Internship results

Internship percentages were again for strong this year. 90% of all active candidates had at least 1 internship. IRP candidates had the hardest time with just 57% finding interesting summer challenges. 93% of IDP students, 100% of Ebiz candidates, and 106% of MBA students secured summer internships (3 MBA students had 2 internships, and 2 candidates did not get an offer).

If you can help by offering job information, recruit from campus, or introduce candidates to your companies and organizations, especially international organizations, development consulting firms, and research institutes outside of Japan, please contact Gretchen Shinoda! If you can use the IUJ Resume Book, please let me know or volunteer on the Career Services category of Volunteering options. Thank you!

Business and Public Sector Connections

Entrepreneurs, businesses & IO introductions, calls for collaboration and professional networking

China/Japan Investment Advice and Services with "Advast Investments"



Yang Yaoyu, IM96

After 8 years with UBS and JP MORGAN in Tokyo, I decided to start Advast Investment with my business partners. Advast Investment Inc. is an investment management firm based in Tokyo, focusing on Japanese and Chinese markets, discovering undervalued private and public companies, structuring transactions, and partnering with overseas strategic investors. With its partners in China, Japan and the US, the firm is prepared to bring well-informed ideas, and capital together to achieve outstanding performance.

Advast Investment is dedicated to value addition and value creation. The investment thesis is to become large shareholders and substantially enhance the value of investment companies and then realize it through trade sales and listings. Since August 2004, we already had two successful exits: In October 2004 one

portfolio company was taken over and the other was ranked the No. 1 undervalued by a respected Japanese economic magazine. Both stocks doubled in the following week. The brief track record has further confirmed our investment strategies. Our aim is to provide superior returns for our clients, shareholders and other stakeholders. We want to be socially responsible and good corporate citizens. In addition to financial investment, we also plan to establish a media capital fund to invest and export Japanese/Chinese contents to help Japanese companies reduce advertisement costs in China and contribute to international cultural exchanges.

We make investments in companies with market cap up to \$100 mm, provide professional service with-

out the expensive costs of large firms and are confident in our competence. Part of Advast Investment will be to pledge regular donations to IUJ. Two IUJ alumni are on the board, **Han Jing** (IM96) as corporate auditor, **Hiroyuki Katsumi** (IM99) as a director. Our IUJ experience and network will be an added advantage to grow. We are still open to funds for equity and capital for management. You or your company are invited to talk to us at yyy@advastin.com. If you are interested in investing in Advast Investment as a venture capital investor, could consider us as a pension fund manager, want to discuss any investment opportunities in Japan or China, have some opinions on Japanese and Chinese stock markets or have some advice for us, please get in touch.



Psychological Health Consulting in China

Weihong Ding, IM2000

I am looking for capital/business/professional cooperation among IUJ alumni to work with the psychological service provider firm for which I am working as a partner.

From 1998 to 2004, the firm mainly offered counseling services to middle class individuals with personal problems. The firm has been operating in Shanghai for 6 years and has gained a considerable reputation: interview coverage with the Wall Street Journal, BBC, NewsWeek and other international mainstream news media can attest. The team of counselors is also very strong. We have more than 20 experienced psychologists offering face-to-face, telephone and online counseling.

I joined the firm with the purpose of developing the EAP (Employee Assistance

Program) business to corporate clients. EAP is a proven strategy for assisting employees and their families with personal and work related problems, difficulties and concerns, which they may experience from time to time. These can and do affect the work performance of an employee. EAP service started in the US in the 1970's and has since been applied in 80% of Fortune 500 companies.

In China, the economy has developed to such a stage that people realize the importance of psychological health. Company HR departments are seeking professional help in employee recruiting and training. Areas of the service include workshops and seminars covering topics such as stress management,

emotion management, time management, work & life balance, etc.

The concepts of EAP were introduced into China around two years ago. According to international experience of EAP business development, the local market is between phase one and phase two, ie between market awareness and fast expansion. We are very eager to take the market opportunity and become a market leader before competition grows.

To facilitate the fast growth, I am taking the chance to seek cooperation in capital, English speaking psychologists and business connections with the alumni. If you are interested in knowing more please write to me at eap@linzi.com.cn.



Consultancy Opportunities in ASEAN through PEMSEA - Partnerships in Environmental

3

Lila Corpuz, IR93

Management for the Seas of East Asia

On 12 December 2003, the 12 coastal nations of the Seas of East Asia signed the Putrajaya Declaration, committing to a common strategy for sustainable coastal and marine development. The Sustainable Development Strategy for the Seas of East Asia (SDS-SEA) is a new paradigm, one that is founded on partnership principles rather than legal obligations, and engaging all sectors of society to do their part rather than identifying governments as the sole players in arresting and reversing the decline of the natural resources of the East Asian Seas. Its successful implementation requires the mobilization of significant new international, regional and domestic financial investments in pollution control, coastal and environmental planning and management, and local capacity building.

In response, the World Bank and the Global Environment Facility (GEF) have agreed to finance the development of an innovative financing mechanism to support SDS-SEA implementation. A project entitled, the World Bank/GEF Pollution Re-

duction Investment Fund for Large Marine Ecosystems of East Asia: Preparation of Revolving Fund Component, will be implemented.

The objective of the project is: a) to design a revolving fund that will leverage private and public sector investment in municipal sewage treatment, industrial wastewater facilities, and agricultural waste management; and b) to get consensus among governments and the private sector in the region on the operation of a revolving fund at the national and/or regional level. The focus of the revolving fund will be projects that are not normally eligible for financing from the World Bank or the Asian Development Bank, i.e., where project proponents are the private sector, the private sector in partnership with local governments, industry, and other non-borrowing clients of the Banks. GEF has allocated an initial investment of \$35-\$40 million as seed funding for the revolving fund.

As part of the design and development of the revolving fund, the Part-

nerships in Environmental Management for the Seas of East Asia (PEMSEA) has been requested by the World Bank to lead a consultation process to ensure that countries and the financial industry of the region have input to the pre-feasibility study, and to the eventual design and operation of the revolving fund.

To assist in this endeavor, **PEMSEA is opening up a consultancy opportunity.** We are looking for an organization/investment group with a good network in the region and relevant knowledge and experience in project financing. The project will initially focus on five countries, namely: Cambodia; China; Indonesia; the Philippines; and Vietnam. For the consultancy TOR and other information, you may get in touch with IUJ Alum Catherine Frances Corpuz:

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Earthquake Relief Donations and Campus Life Donations Make a Difference

As reported in January, with YOUR money donations, IUJ purchased Emergency Evacuation Kits for each dorm room, as modelled by **Gretchen Shinoda** (IR89), and soccer balls, basketball and volleyballs: Alumni Assoc. chairman **Tomohito Shinoda** (IR86) shakes hands with outgoing (**Alistair Kambobe** IR05) and incoming (**Raza Kizilbash** - IM06) GSO-EC presidents.

GwithKit.jpg

Ball donation1.jpg

Register your Business for Trading-Buying-Selling with Japan

4

Ike Anyanwu, IR93 Starts Online Service

Ike has setup a search site for trading with Japan. <http://www.made-in-japan.bz>. He hopes IUJ Alumni will register their companies on the directory. "You can post, buy or sell offers for products or services. There is also a gallery for your products and services and more. Registration is free but can be upgraded for more exposure. I welcome ideas and opinions of Alumni who wish to participate in this way or in some other form on this project."

Placade Japan Co., Ltd., Nagaoka, Japan
ike@pjnet.ne.jp Tel. +81-258-46-3324

World-Wide Friday September 2 in a City Near You

82 Hosts in 55 cities . . . please RSVP to the host

Find their contact info on the Online Directory at <http://www.iuj.ac.jp/alumni/directory/>

Come join your fellow IUJ alumni in one of the following cities on September 2, 2005 (Some cities have other dates as noted). World Wide Friday, like its monthly counterpart in Tokyo, are social gatherings of IUJ alumni, family friends, and prospective students one Friday every year. The goal is to help you network, stay in touch with old friends and make great IUJ connections with new ones. The goal is also to allow you to relive your IUJ days with people who can share your unique memories! So come on along!

List is in alphabetical order by city (with exceptions).

Addis Ababa, Ethiopia: Sorrien Scott, IR87

Barbados: Ian Walcott, IR96

Bay Area (California USA): Fanny & Alexander Restaurant in Palo Alto: 6:00PM – Stephen Pierce, IR92

Bergen, Norway: SOHO Restaurant in Haakonsgaten 27, 7:30pm - Kathrine Brekke, IR00

Bishkek: Café Navigator, 18:00 - Gulnara Shalpykova, IR02

Brasilia, Brazil: Juliano Siqueira, IR03

Budapest: Tibor Sztaricskai, IR97 OR in

LATE Sept. Georgi Kocharkov, IR04

Cairo: Nermeen Abdel-Latif, IR003

Canberra: Maybe - Yaw Osei-Amo, IR88

Davao: Gay Caponong, IR90 & Esttie Radam IR90

Dhaka: Chowdhury Hossan, IM04 & Ismail Hossain, IR04

Germany? MAYBE, Thu Nguyen IM01

Ghana: Nathaniel Otoo IR90

Hanoi: 3 hosts Ha Phan IR03, Cuong Mai IM02 and Quang Trung Pham IR04 (see note below)

Hiroshima: Takayuki Miyauchi IM94

Hong Kong: David Quah IM93

Houston TX area: Madiha Ahmad-Amin IR93

Istanbul (if September 9): Figen Kucukkone IM996

Jakarta: Muhammad Abbas IM02 will coordinate with Hanafi Guciano IR89, Hendra Purwalaksana IM03, Ratri Setyorini IM04

Johannesburg: The Butcher Shop, Mandela Square, Sandton, 7pm - Qwame Homawoo IR88

Your area not yet listed? See the Alumni events homepage for an updated list and event locations, OR volunteer as a host!

Kabul: Ahmad Ghyasi IM04

Korea: Jeffrey Choi IR01

Kuala Lumpur: Jegathesan Muniandy IR90

Los Angeles area: Robert Wilde IM97 (see *Spotlights*)

Laos: Kesone Soulivong IM03

Lima: on Sept. 3 - Gigi Figueroa Tejada IM03

London: 1) 19:00-20:00 Drinks at BBB (Beach Blanket Babylon, 45 Ledbury Road, Notting Hill Gate, London .

2) 20:00-late. Dinner Party in the "Tiroler Hut" - Pascal Allouard IM99

Madrid: Fass Restaurant - Ground floor, Centro Commercial Arturo Soria at 7pm. - Jason Bowers IM90

Manila: Greg Marie Concha IM04

Medan, Indonesia: Syamsul Bahri IM2

Mumbai: Deva Dubey IM96

Nagoya: 4 hosts Ken Kikkawa IR86, Harvey Chervitz IM95, Yuta Kano IM00, Wooseok Suh IM04

Netherlands: Jose Macabuhay IR95

New Delhi: at the hosts home - Vinita, Mehra IR89

Niigata: Enkhbayar Shagdar IR01 or Carl Attah IR03

NYC: Official Chapter Head is Shobha, Padmagiriswaran, IM94 and possible Sept. 2 event leader Elif Sisli IM99 (5 others also volunteered to help!)

Osaka: Shingo Harada IR89

Ottawa: Sept. 9, BBQ at Julie Boyer's house - Andreea-Manuela Popovici IR99

Philadelphia area: Andrew Doren IM997

Philippines: Ebinezer Florano IR99

Phnom Penh: Vatharo Huy IR04

Riyadh, Saudi Arabia: Adil Mohamed IR96

Salt Lake Area (USA): Ana Piciorea IR02

Seattle: Ferdinand Pascual IR90 and Brendan Curran IM92

Shanghai: with Milly Ng IM01, Mikio Beppu IR91, "Ripple," Yinghui Zhang IR03, Yuichiro Ayuzawa IM03 Go Nakadai IM04, Nick Rossiter IM04

Shenzen: Gang Wang IR93

Singapore: Nasir Ali IR01

Sydney: Lyma, Balderama IM96 or Takashi Tagami IM98

Taiwan: Carol Lin IM999

Tokyo 7 hosts! Hiroyuki Abe IR85, Moriyuki Sawa IR87, Erol Emed IR989, Toru Miyaji IM90, Koichi Owada IM01, Norimasa Teramachi IR93, Andreas Sollund IM04. Plus the

Assoc. Exec. Committee See the Alumni Events page.

Ulaanbataar: Nemka Sundui IR03

Warsaw: Shoku Yoku restaurant Warsaw Aleje Jerozolimskie 117 - Mariusz Wolongiewicz IM94

Washington, DC: 3 hosts – Edward Zormelo IR89, Jason Miles IM95, Yuji Kano IR98

Virtual Reunion requested. Ideas welcomed! Venkat Srinivasan IR89

A Message from the Vietnam Chapter

Soccer games weekly!

Dear friends - We VNIUJers altogether contribute our effort to develop a strong and solid alumni association in Vietnam. We often gather around, chatting for fun, sharing knowledge and experience and helping each other when needed. We also have a soccer team which plays once or twice a week. Especially, we always organize 2 big gatherings a year, of course with a lot of drinks and delicacies: one before our Traditional New Year Day; and the other in Summer when current students go home for holiday and IUJ candidates may come for helpful advice. If any alumni ever make it a trip to Vietnam, please get in touch. You are warmly welcomed, always.

Best wishes, *Trung IR04*

Editor's Note: *This edition of IUJ Alumni News is dedicated to my Mother, Charleen K. Wilbur (Nov. 4, 1923 - June 17, 2005) who lived to help people be the best they can be, and keep the community she was involved in together and strong in caring relationships. IUJ ClassNotes and the Alumni Database are painstakingly compiled and updated with her inspiration. My work with IUJ students in their career hunt and life at IUJ is also motivated by my Mom. Gretchen Shinoda (IR89, Alumni Relations Director, Career Services Director)*

The next "Alumni News" deadline is December 2, 2005 for the January edition.