



# IUJ ALUMNI NEWS

January 2003

Newsletter for the 1761 Strong World-wide Network of IUJ Alumni 1985-2002

## INSIDE THIS ISSUE . . .

### Our new President is an Old Friend

Rejoining campus on a regular basis as IUJ President is Mr. Yasumu Sugihara. Sugihara-sensei served as Chairman of the Board of Trustees, IUJ from April 1995 to June 1999, and is currently a member of that Board and the Board of Councilors, IUJ. He has held various key business positions including CEO of Mobil Asia, and now Member of the Board, Databank Japan, Ltd.



Pres. Sugihara opening the Alumni Forest

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### February 7, 2003 - Annual Meeting

The gathering is fast approaching. Elections for the next 3-year term for the Alumni Association Executive Committee will be the highlight of the meeting. Followed by a great Networking chance with fellow alumni. Here is the plan...

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### Worldwide Activities for Alumni

#### Take Hold in our 20th Year

Wonderful reports poured in this summer from alumni enjoying social events with faculty members in about 15 cities worldwide; from New York to London to Shanghai to Sydney... And everyone wants to do it again . . .

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Plus a story from an Alumni in Singapore about the Singapore-Niigata connections - Page 6

### Alumni Spotlights:

#### Kazuo Shimogaki ('87), witnessing events unfold in Jerusalem with the UNDP

"It was very heart breaking for me to see her in Nablus . . . why was her mother a target?"

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#### Yasuyuki Sugiura ('88) relates his very international corporate career

"Life after IUJ has gone fast..." Follow an interesting career with Mitsubishi Corp, from Japan, through Asia, to Canada then Washington, DC.

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### Alumni "Business Connections:"

#### INTRODUCTIONS, ANNOUNCEMENTS AND PARTNER SEARCHES

New to the *Alumni News* is this special section for alumni to introduce their entrepreneurial activities, new business ventures, seek partnerships and promote their business initiatives and organization goals to our world-wide network. This edition features Zo Hamada and *Minami Uonuma Products* (MUP) and Patrick and Ruth Buchanan's *Buchanan Management & Telecommunications, Inc.* Want to be featured in July? Contact alumni@iuj.ac.jp

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### E-business Graduates its First Class

Fifteen alumni joined the Association in late August - the pioneering graduates of our new 1-year Masters of E-Business Management program. In their graduation ceremony, another bit of IUJ history was made: An Alumni gave the congratulatory address. -- Page 2 & 11 --

E-bz Hats PHOTO

### Alumni Forest Opened

Under beautiful blue skies just after an early Fall snow storm the IUJ Alumni Forest was dedicated and faculty, staff, students and alumni took a walk among the Zelkova tree-lined path after seeing the commemorative stone unveiled.

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### "Classnotes" start with an Update on Japan's News Anchorman:

Hiroyuki Abe, the very first person to receive an IUJ diploma, is now on TV nightly in Japan with Fuji TV's *News Japan*. His update and much more in *ClassNotes*.

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### Fund Raising Campaign Update

A very modest start to a fund-raising campaign from alumni to support campus activities is underway. See the Homepage for easy donations instructions and recognitions.

-- Page 4 --

### An E-mail Magazine from IUJ

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-- Page 4 --

# ANNUAL MEETING 2003

**FEATURING ELECTIONS FOR THE NEXT 10-MEMBER ALUMNI ASSOCIATION EXECUTIVE COMMITTEE!**

Mark your calendar for February 7 and join us in the evening for an important meeting of the Alumni Association. On the agenda is information updates on Association activities, and coming needs and assignments, the 2002 Fundraising campaign and subsequent plans to increase giving, and, most importantly, the election for the next 3-year term of the Executive Committee.

The Executive Committee of the Alumni Association also serves on the IUJ Board of Councillors with voting rights and attends 3 meetings a year. The 10-member EC controls the budget allocations of the Association, responds to requests from the Tokyo Offices and campus on projects and input, and fosters interaction between the Association and campus.

Association rules and guidelines are on the Alumni Home-page for your further reference. Requirements to run for this election are:

- 1) Able to participate in day-time meetings in Japanese in Tokyo three times yearly (Mar. 24, May 26, Nov.?? 2003)
- 2) Have easy access to email for EC info exchange, etc.
- 3) Ready to help promote the Alumni Association activities to support IUJ and foster the alumni network.

**RSVP by returning the enclosed flier or contact alumni@iuj.ac.jp.**

**If interested in running for election, please indicate so on the flier on in an email note. If you would like to nominate someone from your class please check with them, and send in their name.**

## CAMPUS OFFICES REORGANIZE

**NOW EASIER ACCESS FOR STUDENT SUPPORT**

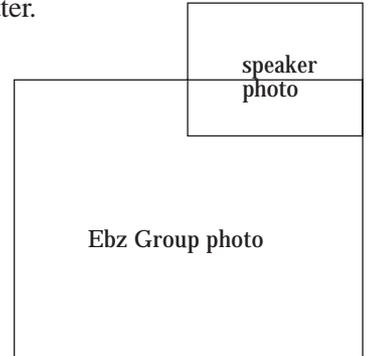
Early September saw drastic change to the IUJ administration! Seven administrative offices merged physically into just two centralized locations. Now in the entrance of the MLIC Building (where the Study Room used to be . . . or for you old timers, where the magazines were in the original library (pre-1989), you can now find the Office of Student Services, Career Services, Alumni Relations and both the IR and IM offices. Those offices have merged into one, called the Office of Graduate Schools. The former study room wall, which served as bulletin board space, now has a 7 meter long wide open doorway giving students easy access to all staff concerned with academics and non-academic matters. The former Accounting/Finance office and General Affairs now all share space for better one-stop-shopping for the administration and faculty services, as well as accounting functions.

What happened to the Study Room? It is now located where the OSS used to be, and an additional one is available where the IR Office was. Come see our new set up!

# E-BUSINESS PROGRAM GRADUATES ITS FIRST CLASS

Congratulations to a special group of people who helped pioneer the new 1-year Masters of E-Business Management program of GSIM. The year was not always smooth, and questions arose as to how the program would unfold, but this group was very patient and helpful, and now our E-business program is just that much better.

Welcoming them into the Alumni Association in an intimate ceremony in MLIC 3F Hall was Congratulatory Speaker, Nitin Datar (IM2000), now Director of Vertex Software. His remarks (slightly edited) follow:



*“I certainly can feel the sense of achievement that fills your hearts today. All those nights spent in computer rooms, those group discussion - sometimes boring, sometimes heated - tremendous effort put into your thesis, projects, presentations: all those hardships are over today. You have done it! Now you are equipped with most of the skills required for a good career in Information Technology.*

*In today’s world, business cannot survive unless it is an e-business. The IT industry is to the 21<sup>st</sup> century what construction and steel industries were to the 20<sup>th</sup> century. Information Technology has become an essential factor for any business to be successful. That is why you see Aviva Pasoncon Schools mushrooming up along with Nova and McDonald’s.*

*But what you have done is not an “achievement.” Do not become complacent with your degree. This degree is not the goal but just a beginning. In school, you gained the means to acquire knowledge. This is particularly true in the field of Information Technology. Technology keeps on changing*

-- Continued on Page 11 --

## DEADLINES SOON

**MA, International Relations  
MA, International Development  
MBA  
Masters of E-Business Management**

**Deadlines are in January, February and March.  
<http://iuj.jp/admis>**

### “REPLACE YOURSELF” CAMPAIGN

Encourage a colleague, friend or relative to apply to IUJ for Fall 2003 admissions!

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# BUSINESS CONNECTIONS

## MUP: MINAMI UONUMA PRODUCTS AND

### RAINBOW LANGUAGE HOUSE IN URASA

#### ZO HAMADA (IR91)

MUP phone: 025-780-4430 - MUP fax: 025-780-4431  
E-mail: info@mup-place.jp

Hello! Let me update you all on what has been keeping me busy over this last year.

My big endeavor this year has been the opening of my new company, MUP, in July! MUP stands for Minami Uonuma Products Limited and its purpose is to make available to IUJ graduates anywhere in Japan or in the world the wonderful products produced in Minami Uonuma, Niigata. Koshihikari rice and Hakkai-san sake are MUP's main products. However, requests for "secret" real estate information in the Uonuma area and other products for export or import have been coming into MUP and we are happy to deal with those, too. This company was created BY an IUJ student FOR IUJ students and their families. If you have an interesting business plan that could involve MUP, please contact me anytime. By the way, MUP is in the process of recruiting good and experienced staff. (note: We supply new employees with a furnished apartment!) You know what they say, "Small is beautiful!" MUP is both!

Another huge undertaking was begun this year with Jan (**Jan Oppie, my business partner and wife - and former IUJ Assistant professor**). We opened Rainbow Language House (RLH) in Urasa on September 1, 2001. RLH is a language school that offers English language classes to children and adults. We offer English conversation classes now but hope to expand the offerings in the near future to include special purpose classes (e.g. reading and writing classes for native speaker children) and other language classes (e.g. Korean). In October of this year, we moved our school into a beautiful, newly purchased and newly refurbished three-story building. With lots of space in our new facility, the number of RLH teachers and students has greatly increased. As an example of the many activities we offer our students, we hosted a Halloween event for students in our children's classes and their parents on November 1. We enjoyed special Halloween snacks, games, crafts and a costume parade. Everyone, including the parents and all staff members, wore a costume! If you are in the area, don't hesitate to stop by and say "hello." Rainbow Language House is located next to the only Christian church in Urasa.



Well, that's all for now. Give me a call; I would like to hear from you!

## BUCHANAN MANAGEMENT & TELECOMMUNICATIONS, INC.

#### PATRICK (IR92) & RUTH ALEGRE BUCHANAN (IM92)

3941 Tamiami Trail #3157, PMB 115, Punta Gorda, FL 33950  
Tel:/ Fax 941-639-7031; Cellular: 941-276-3728  
E-mail: Buchanan.inc@comcast.net

After ten years in Japan, our return to the US more than two years ago represented a 'culture shock' of another variety. Rather than the 'salaryman' existence of Tokyo or the large-company employee existence of corporate US, establishing a home and business in Punta Gorda, Florida meant moving to one of Money magazine's 'Most Livable Small Cities,' in which the local newspaper is the largest employer in the county. The rice fields and snow-covered mountains of Urasa may have been replaced with palm trees and seashore, but on a business level the areas may not be nearly so opposite.

Established this year, *Buchanan Management & Telecommunications, Inc.* is a small-business service provider, offering a variety of products and services ranging from OneSetPrice Commercial and Residential Long-Distance Telephone Services, including Prepaid Long-Distance Telephone Cards – which a few IUJ exchange students in the US have been using to save money on calls back to Asia, Europe and elsewhere ([www.flatratephonecards.com](http://www.flatratephonecards.com)) - to Health and Life Insurance, as well as related financial products throughout the state of Florida.

*Buchanan Management & Telecommunications* today seems a long way from the 'global' aspects of IUJ and subsequent employment in Tokyo, but our pursuit of call center operations in the US, Europe and Asia with the lowest-priced 'T-1' incoming and outgoing WATS service may yet bring us such opportunities again.

Until then, we will continue to 'think global' while we 'act local,' enjoying our many friendships from our time at IUJ and elsewhere in Japan and hoping that our two children, William John (6) and Karis Catherine (5 mos.), may have similar opportunities in their future.

### INTERVIEW WITH THE PRESIDENT ... CONTINUED FROM PAGE 10

"Do you have any advice or opinions on promoting IUJ?"

To achieve more recognition, we need to build on three elements:

- 1) The size of our school and our alumni association;
  - 2) The content of our academic offerings and,
  - 3) the social status of our alumni.
- A PR campaign must emerge from this base, and without them any amount of promotion cannot be effective, and could even have a negative effect. The reason we cannot get IUJ more recognition is largely because of our small size and the fact that our alumni are spread very thinly across the globe. Even within Japan they are not yet able to make a big impact. We must continue to promote IUJ aggressively, of course. And increasing our student numbers to 300 can help build our reputation I think.

GLOCOM has been quite good at promoting itself. How about making better use of their efforts in newspapers, etc, and bring up the awareness that GLOCOM is one part of IUJ? I also hope the staff working on IUJ PR will not stop at local media, but go for much more nation-wide print exposure.

-- See Page 10 for the first 3 Q&As --

### FUNDRAISING CAMPAIGN, UPDATE

## “WE ACTIVELY SOLICIT YOUR SUPPORT AND HELP”

Dear Friends:

This past year we set up a Alumni Fund Raising Campaign. Now some months have gone by and we have eagerly awaited your spirited response. At a time when people send their wish list to Santa, we think that it is just the opportune occasion to again bring your attention to the Fund Raising Campaign. We know that a lot among us harbor serious ambitions about IUJ and secretly pray that sooner or later IUJ will be placed in the same league as Ivy League schools, LBS, INSEAD or IMD. We also know that the success of these institutions has largely been a function of the wonderful and continued support of their alumni -- and the majority among us harbor similar desire to support IUJ.

By launching an Alumni-driven Fund Raising Campaign we have made a concrete advancement in setting up a mechanism whereby the widely dispersed alumni population is able to support IUJ through their monetary contribution. When we discussed the idea, we knew that given the small population and relatively young profile of the alumni population,

megabucks would have to wait until 2020. We hope that by 2020 (this is a conservative estimate) there will be a large number of IUJ alumni heading or chairing large institutions and they would be happily commissioning and underwriting big improvements for IUJ.

The key issue, we thought, at this point was to enable IUJ to survive until 2020!!! And for this purpose, we need to actively solicit your support and help. We have no doubts about your intention to contribute and are well aware of those competing pressures on your time which have led you to procrastinate till this minute. Maybe we can take this opportunity to request you to pull out your credit card and take a quick look at IUJ home page to get the details about making your donation via credit card. <http://iuj.jp/alumni/donations/> So far, we have not met our modest target and we hope that you will step up and lend your helping hand and support to your alma mater. The important point to note is that every little bit counts and if all of us contribute a barest minimum - it will help a great deal. Like some one else said "It is a small step for you, but a giant leap for IUJ"

Wishing everyone a great New Year.  
**Ashutosh Tripathi (IM96)**

## A DONATION WITH FEELING

An IUJ Alumni donated 19,999 yen recently. Curious, campus asked why the unusual number and learned that Li Lei simply wanted to wish IUJ “LONG-term prosperity!” (Don't get it? See pg. 8) With this great inspiration, we call upon others to match this amount! If that is not possible, any amount of participation is encouraged. If each of us gave just 2,003 yen this year . . . WOW!

know how much you can give this year, and how you want it to be used (along with your credit card numbers of course) in your email note.

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If you prefer to pledge now, and send donations via bank wire transfer later, download the pledge form from the Homepage and return it via fax or email. We will send you the bank information so you can fulfill that pledge.

### DONATE ONLINE WITH A CREDIT CARD!

At long last, campus can accept credit card payments for a variety of things, including donations made through the Alumni Association. It is easy! Visit the Alumni Homepage “Fund Raising” links and follow the 2-step directions to inform campus of your credit card specifics by email. You do not need to take any other steps. *No pledge form is needed.* Just let us

### TAX REFUNDS AND RECEIPTS

As soon as we confirm that your donation has reached our account, the Tokyo Office's “IUJ Promotions Committee” will issue you a receipt and, if your donation is 10,000 yen or more, a Tax Refund certificate for use in Japan. This can take up to 6 weeks, especially for credit card transactions.

## E-CAMPUS IUJ

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IUJ's E-Magazine in Japanese continues to attract a steady following with a subscription base of over 600 and growing. This is one part of IUJ's concentrated effort to attract more Japanese nationals to apply to participate in our very special and very international education and living experience.



In July, we hope to introduce an English version of this monthly publication to attract additional interest in IUJ beyond the Japan borders. While the audience is mainly targeted at those interested in coming to IUJ for their graduate studies, alumni can enjoy the updated news, faculty profiles, and alumni spotlights as well. Watch for an invitation to subscribe in the early summer, or check out the following website: <http://iuj.jp/ecampus>.

# ALUMNI SPOTLIGHT 1:

## Kazuo Shimogaki (1987)

Technical Advisor, UNDP-PAPP, Jerusalem

### MARTYRDOM OF A CHARITABLE PALESTINIAN LADY: HOW CAN THE CHAIN OF VIOLENCE BE CUT?

It was very heart breaking for me to see her in Nablus, the biggest city in the West Bank of Palestine. What I had in my mind was only to express my condolences to her. She was really emaciated... I had no words... But, she smiled slightly at me and said, "How are you?" I was the person calling to express *my* sympathy, not the other way around! She never showed her anger although she lost her mother in absurd circumstances.

At that moment I could understand why her mother was shot by an Israeli soldier in mid-October while embroidering on the terrace outside of her home. It is obvious by all evidences that her mother was the target. An Israeli military jeep stopped in front of her house. A soldier got out, went to the back of the jeep, picked up a weapon, and started shooting. Her mother was just a charitable lady, well known for her generosity, energetic services for needy people and her peace loving. Why...?

This mother's daughter is a chief staff in my office, capable and energetic for the work, loving peace of course and an activist for preserving Palestinian cultural tradition. I met her brother for the first time just two days before that terrible murder in Nablus. He teaches politics at Najah University. He too was really a nice and bright person with a lot of hospitality. We discussed some political matters, found we were kindred spirits and promised to exchange views again.

I had never their mother actually; however, I have firm confidence, from all that was written about her and from her excellent daughter and son, that she was a very peace-loving and charitable lady. Later, the son sent me poetry expressing his deep sorrow of losing his mother; its stanza writes: "Without you I will not know the road to the Land of Love."



Too Small for 2,500  
The building of Jerusalem Open University in Tulkarm.

Why would such a lady become a target? It



Campus Life Threatened!  
An Israeli tank is going through just in front of the campus of Jerusalem Open University in Tulkarm. Taken from the room of university director.

seems to me that there is some power that needs the infinite chain of violence to defame Palestinians, to justify killing them, to destruct their houses and to demolish their society for evil purposes. That may be why a demonstration by an Israeli-Arab peace group was rebuffed by tear gas. If this hypothesis is true, this power should remove the influential peace-loving lady.

A colleague at her mother's charity group said after her death: "Even after the terrible murder I and my friends will keep marching toward Israeli tanks, armed only with fresh flowers." But an increase in peace-loving people alone cannot stop war and violence: Education can. Education can produce more and more young people like this mother to bring peace to Palestine even though the powers that be hate it.

One day I visited Jerusalem Open University in Tulkarm in the West Bank. The campus is too small to receive 2,500 students; the library has only 2,000 books. But it does. In addition to such scanty study conditions, 30% of the students were absent that day from the term-end exams because of a city blockade; campus life was threatened by Israeli tanks that went by just in front of the University.

What the world should do for Palestine is to support those peace-loving Palestinians trying to get an education.

The UNDP-PAPP is the United Nations Development Programme-Programme of Assistance to the Palestinian People. Shimogaki-san was posted there in Fall 2002.



Scanty Study Conditions  
The library of Jerusalem Open University in Tulkarm. The number of books is only 2,000!

The name of the mother is this account is Shaden Abu Hijleh. The reader can find more information about her on web sites.

Those who are interested in supporting university libraries in Palestine, please contact [kazuo.shimogaki@undp.org](mailto:kazuo.shimogaki@undp.org)

*The views expressed in this article are those of the author and do not necessarily reflect those of IUJ or the editorial staff. Your views, experiences and rebuttals are welcomed and will be carried in the July edition of this Newsletter.*

### EXCHANGE STUDENT DATABASE UPDATE

We are now welcoming back into the IUJ family, as "Honorary Alumni," the former exchange and special students that studied with us on campus

Details and registration are on the Alumni Homepage, Directory links. So far we have just 6 Honorary Alumni members.

**PLEASE HELP US GET THE WORD OUT!**

### CAREER WEEK 2003: JAN. 20-FEB. 14, 2003

IUJ Career Week is a focused time for companies and organizations to visit campus to recruit IUJ students for jobs and internships.

If your company or organization can attend to interview intern or employment candidates, please contact [ccs@iuj.ac.jp](mailto:ccs@iuj.ac.jp) with your preferred date.

**DETAILS AT [WWW.IUJ.AC.JP/CAREER/](http://WWW.IUJ.AC.JP/CAREER/)**

## ALUMNI SPOTLIGHT 2:

### Yasuyuki Sugiura (1988)

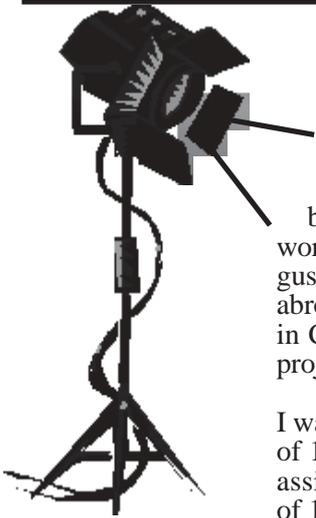
Life after IUJ has gone fast.... I went back to Mitsubishi Corporation to work at the Steel Project Division in August of 1988. I spent quite a lot of time abroad in Asia, however, I most of 1990 in Canada involved in a joint venture project with a Canadian Steel Company.

I was stationed in New York from April of 1991 to May of 1992 working as an assistant to the Chairman. From June of 1992 to March 1995, I was in Tokyo as an assistant to the President Minoru Makihara. In April of 1995 when the yen appreciated above 80 yen to a dollar, I moved to Springfield, Ohio (near Columbus, Ohio) to run a

Mitsubishi subsidiary. I had a great time there. Then I moved to Washington DC in October of 1998 and still find myself in DC as of today.

I don't know how much longer I am going to stay. I am hoping that I will be able to spend Christmas here.

Time passed so quickly since I moved to DC. As you recall, winter of 1998, Asia was in the midst of the financial crisis. I got to know IMF (International Monetary Fund) and the Bank (The World Bank) a little better. It's interesting that we still hear criticisms whether some of the measures that the IMF took were valid ones or not (i.e Stiglitz's recent book!). Then came the famous "impeachment" of president Clinton. Then came the contentious presidential election of 2000. Then came September 11.....



as an assistant to the President Minoru Makihara. In April of 1995 when the yen appreciated above 80 yen to a dollar, I moved to Springfield, Ohio (near Columbus, Ohio) to run a



## ALUMNI IN SINGAPORE HAVE A GREAT TIME!

**Last July several alumni got together in Singapore with Prof. Buszynski sharing memories, "Meishi", dinner . . . and now a history lesson....**

### SINGAPORE-NIIGATA TIES

by Masaya Hirayama (IM90)  
*Sumitomo Mitsui Banking Corporation, Int'l Trade Div.*

It was a wonderful time for me to get together with alumni of IUJ in Singapore. The party was so much fun for me not only to see our IUJ friends there but also we could exchange our views on Singapore culture and social system. Thanks to Professor Buszynski, we felt as if we were in the classroom at IUJ and enjoyed a kind of academic atmosphere. I hope to have another opportunity very soon again. Until then, I'll try to find other IUJ friends in this small country.

By the way, it is a well-known fact that Japan has its own history in Singapore. I'm very much interested in history of our relationship. But I would like you to know that Niigata also has peculiar history in Singapore .....

Chubei Takahashi, born in 1870 at Kashiwazaki, Niigata left Japan when he was 26 years old. He and his wife Sawa started a trading business in Shanghai, Taiwan, and Hong Kong. In 1907, they moved to Singapore and opened his Drapes shop "Echigo-ya" (Echigo is the old name for Niigata) at 23 Middle Road. Chubei's staff were all brought from Kashiwazaki just after finishing at the school of commerce. Chubei's business was going well and he became quite wealthy. Later, in 1920, the abolishment of prostitution hit his business. However, he could survive by converting its customers to Europeans and began to sell dresses and suites. Then his business even got bigger and bigger. Chubei had never forgotten about his hometown, Kashiwazaki. He donated a lot to the town. He also built his luxurious mansion there. In June 1933, he finished his 63 years life. In 1938, Kashiwazaki town built its City Hall to which Chubei donated land and money.

Chubei's successor, Kurahachi Fukuda, was also from Kashiwazaki. He made Chubei's "Echigo-ya" even greater.

In 1937, "Echigo-ya" moved to a new place, 131 Middle Road. This was the only building with a lift (elevator) in Singapore then. Although they once had to close their business for WWII, they reopened "Echigo-ya" in 1955 at Coleman Street. "Echigo-ya" was the first Japanese company registered in post-war Singapore. Then they moved to Nail Road in 1971 and continued business there until "Echigo-ya" closed its 70 years of history in Singapore in 1977.



The story of "Echigo-ya" is told as the most successful Japanese in Singapore. My dear IUJ friends, we should be very proud of ourselves being in Singapore from Niigata!!

So let's get together again soon at celebrate that, everyone!!

## GLOCOM PLATFORM

### TOKYO FORUM REPORT WITH VIDEO-ON-DEMAND

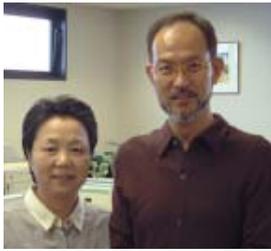
GLOCOM Platform Tokyo Forum "Socio-Economic Impacts of Mobile/Wireless Technologies: Strategies and Policies" was held at the Japan Foundation's International Conference Room in ARK Mori Building on November 21. There were three guest speakers from the U.S., along with Shumpei Kumon (Executive Director, GLOCOM), Shuji Tomita (Vice President, NTT Communications), Philip Sidel (Assistant Professor, IUJ) and others. A summary report on this forum is available with videos on the GLOCOM Platform:

[http://www.glocom.org/special\\_topics/glocom\\_rep/200211\\_tf\\_sum](http://www.glocom.org/special_topics/glocom_rep/200211_tf_sum)

The video of **Professor Sidel's** presentation can be viewed at the following URL: [mms://stream1.gekimedia.net/glocom2002/wmt/glocom021121\\_3-2\\_56k.wmv](mms://stream1.gekimedia.net/glocom2002/wmt/glocom021121_3-2_56k.wmv)

Any questions should be directed to GLOCOM Professor Takahiro Miyao ([miyao@glocom.ac.jp](mailto:miyao@glocom.ac.jp)).

## ClassNotes



Abe-san visits with Nagatani-san in the IUJ Tokyo Office

**1985** Congratulations to IUJ's very first alumni, **Hiroyuki Abe**, who is now the main Anchorman on the popular late-night news broadcast "News Japan" on Fuji TV. **Yuko Sakai** remains our faithful alumni coordinator in London where she continues to work for Mizuho Corporate Bank London Branch now in their Credit Review Division Europe.

The London alumni have had 2 recent gatherings with more to come! **Jim Gollin** visited campus enjoying Soba with Prof. Welfield, and Hakkai-san Sake with the Shinoda Family. Here he is visiting the new office layout of the OSS and IR/IM Offices.



**1986** **Christian Delannoy** is now head of Corporate Finance for Sumitomo Mitsui Banking Corporation in Paris. Watch for **Ken Kikkawa** at a theater nearest you as he "stars" in a Hollywood movie titled "The Great Raid" (to be released sometime next year) as a cast member. He also played a Japanese businessman on a Stage show called "Onna No Honour" in Australia.

**1987** **Yo Shimomura** has returned to Japan from London in early August and is now in Fukushima with NSK Fukushima Co. Ltd. **Akira Aoki** is also back to Tokyo from London, returning to his company's HQ in the Global Client Business Department of Sumitomo Mitsui Banking Corporation. **Kazuo Shimogaki** recently took up a post with the UNDP-PAPP (United Nations Develop Program - Programme of Assistance to the Palestinian People). This office has served "the Palestinian people in the West Bank and Gaza for over twenty years. With its head quarters in Jerusalem, and offices in Gaza and Ramallah, UNDP/PAPP is a unique country office of the UNDP and is part of UN's global development network, advocating for change and connecting countries to knowledge, experience and resources to help people build a better life." Share his experience in the Special Feature. **Liz De Leon-Mijares** is in the International Marketing Operations division of Pure and Rich Food International. She is also an active volunteer for the Yellow Bridges Foundation supporting the academic pursuits of young people of St. Bridget's College. We are hoping some of her kohai from St. Bridget's can become a Kohai as an IUJ graduate as well! **Kayako Tatsumi** is nearing the end of her PhD pursuits at the Development Study Institute of London School of Economics and Political Science.

**1988** **Masaaki and Denise Tahara** with their kids Daniel and Hannah visited campus and the area in August, just missing **Iggy and Mhu (Rapeepan) Sison**, and their boys Aya and Noa. **Ken Ando** (Asahi Shimbun) helped get a group together in Tokyo to see Iggy and Mhu and making it were **Masato Horie** (UFJ Institute), **Oki Mochtan** (Asia Productivity Organization), **Erol Emed** (SG Yamaichi), **Mitsuharu Saito** (Shinko Securities), and **Yoshiharu Asaka** (Kajima Corporation). **Hiroshi Tsushima** is now a Senior Professor at Toyo Gakuen University where he teaches business writing skills and international economics courses. **Masami Matsumoto** moved to London in the early summer months to serve as the Chief Analyst for his company Nippon-Koa Insurance. He hopes to meet the growing number of IUJ alumni in London as their gatherings pick up momentum.



**1989** **Jack Chia** is now in Shanghai at the Consulate-General of the Republic of Singapore in the Commercial Section. **Charles Yin** followed Jack to Shanghai as well. He is still with Fuji Xerox, now the newly acquired China company, where he is Director of Strategy and Marketing. The IUJ Alumni in Singapore made a mass exodus to Shanghai with **Jo-san (1985)** having recently moved there as well. But with a new group in Singapore, alumni activities are still strong there, and growing in fact! **Takeshi Shintani** has resurfaced working along side another IUJ Alum at Global Media Online in their GMO Research Institute. That other guy is **Richard Lindsay (IM95)** who is the Chief Technical Officer for GMO. Hmm . . . recall the IUJ Bands . . . the drummer from 1989, and the lead guitar and vocals from 1995 now in the same meetings in Tokyo. Interesting . . . *Encore?*

**IR90** **Takao Odagaki** (M.D.) continues in his work at Kyoto University Hospital in the General Medicine department. **Jegathesan Muniandy**, wife Kyoko and darling daughter Tara visited campus briefly in August. Jega remains a correspondent in Malaysia with Agence France-Presse. **Said Chiguma** is hard at work on an island in Tanzania for the Bank of Tanzania as the Deputy Director of Economics. His Kohai, **Marcus Mbawala (IR91)**, is also working for the bank but in the main offices. **Ben Basiao** is active military duty for the Philippines.



**IM90** **James Fiorillo** can't stay out of the news! He is now a bank analyst for Commerzbank Securities, Tokyo. He was spotted on CNN again in December.

**IR91** **Kittisak Klomchit** works as consul at the Royal Thai Consulate-General in Savannakhet province (you may say it's a capital of Southern Laos) just opposite Mukdaharn province of Thailand. He is working on the second Mekhing bridge to be constructed. The bridge is financially supported by JBIC. He has been there for about a year and will be there for at least another 3 years. **John Akokpari** received his doctorate degree and is teaching at National University of Lesotho (Lesotho is a sovereign democratic kingdom surrounded by South Africa, just in case you are like Gretchen and wasn't sure...). He is well published in reputable international journals on foreign policy, civil society, international migration, globalization and democratization. A quick search on google.com for him results in several of his publications and conference activity.

**IM91** **Takeshi Nakajima** is back in the main business line with Nippon Steal Corporation, now in the Export Division.

**IR92** **Patrick Buchanan** and **Ruth Alegre** (IM92) are running their own business in Florida. See their featured article in the *Business Connections* page.

**IM92** **Keisuke Sano** is in the Pension division of Asahi Life Asset Management Co. Ltd. in Tokyo.

**IR93** **Wang Gang "William"** is now President of Shenzhen Yunya Scien\_Tech in Shenzhen, China. He is hoping to see IUJ alumni in his city! **W Wahyu Wijayadi** is now in the Agency for Industrial Trade and Industry R & D, Ministry of Trade and Industry for Indonesia. **Fazlul H. Miah** received his PhD from Wayne State University, and he and wife **Amy Cekola-Miah** (IR94) are living in Fayetteville, North Carolina, USA. Fazlul is a professor at Fayetteville State University and Amy is a teacher. They have 3 children. Anisa (6) Nura (4) and Ryyan (1).

**IM93** **Masayuki Fujii** returned to Japan in June after a 5-year rotation to New York City. He stays with his company, now serving as Manager, IR & PR Department for Ube Industries, Ltd. In Tokyo.

**IR94** **Mauro Jose dos Santos** is finishing up his doctoral degree via University of Santa Catarina, Distance

Learning Lab, while working in Brazil as an auditor for Tribunal De Contas De S.C.

**IM94** **Bud Stewart** is traveling extensively with his company Cree Inc. in his role of Director of Asia Pacific Sales. He reports in that he has visited with **Arpad Nemeth**, **Mariusz Wolngiewicz**, **Sukhdev Bedi**, **Fled Huab Wessling** and **Thurgha Govindasamy** (IR94) this past year, and in various places in the world. He has put the dogs out on **Bret Aker** and **Gil Aranowitz** for campus to bring them back into the fold! **Shoba Padmagiriswaran** has volunteered pilot the New York Alumni Chapter, taking off from where **Adam Bergman** (IR97) brought the activities. A special thanks to Adam, and all the best of luck and support to Shoba. Watch for an upcoming event. Shoba is a Financial Advisor for UBS Painwebber.

**IR95** **David Kornhauser** received his first diplomatic assignment. After several months of studying Chinese, he will take up his first 2-year post in Guangzhou, China for the United States Foreign Service (State Department). Wife Keiko, and daughter Clara will move with David probably early next summer. **Doug Carey** is in the same US Foreign Service Training program with David in Washington, DC! Where are you bound?! **Jet Macabuhay** is back in the UN's ICTY based in the Hague, Netherlands. **Deo Blando** works for the US Dept. of Veterans Affairs (now) as Education Liaison Representative for Manila Regional Office based at the US Embassy in Manila. He attended (again) a conference in Oklahoma in September and met up with **Mario Sto Domingo** (IR94) who's pursuing his PhD in Maryland University. See a photo of Jet and Deo in Manila - pg. 12

**IM95** **Li Lei** made a very unique donation to campus as part of the Alumni Fundraising Campaign 2002 to mark the 20th anniversary of IUJ. He contributed 19,000 yen because as he explains: "1" may be pronounced as "yao" in mandarin Chinese which means "want". "9" is pronounced as "jiu" which means "long". So I wanted to wish IUJ long, long, long, long-term prosperity. Thank you Li-san for your donation!!!! Welcome back to the IUJ family goes to **Bhavi Patel**, and exchange student who recently registered with campus to be an Honorary Alumni! You can search for her contact information on the Online Directory! An update on **Richard Lindsay** - see '89!

**Why Donate 19,999 yen?**

*"1" may be pronounced as "yao" in mandarin Chinese which means "want".*

*"9" is pronounced as "jiu" which means "long".*

*So I wanted to wish IUJ long, long, long, long-term prosperity."*

**Thanks Li-san!  
We are looking for more donations in this spirit!**

**IR96** **Zhou, Binyan** now goes by the name of Shu, Fumitake and is with SAP Japan as a senior consultant in e-business. **Ajumbo Ochieng** is back in touch with campus. He is with the Ministry of Finance for the government in Nairobi.



Ahmed Shamim (Intel KK) and spouse visited campus in August.

**IM96** **Kazuyoshi Mashio** continues in his role at Vice President at J.P. Morgan Securities Asia Pte. Ltd. in the Structured Finance division. **Figen (Kucukkoner) Kirca** and **Isidoro Hernandez** (photo) got together in one of our smallest Alumni Gathering this year. Isidoro visited Figen's



family in Istanbul for a great day. Figen is a busy working mom with (then) 9 month old Yigit and finding success with her company Eczacibasi Beiersdorf. **Hachiro Kuwajima** has found the light at the end of the tunnel after helping his company, Mizuho Corporate Bank recover from the huge computer failure system in the Spring. He is balancing his tough work days with a good swim in the pool to keep his health. Hang in there!

**IR97** **Shuya Matsubara** is now with Goldman Sachs Realty, Japan in their Acquisition Department. **Ted Dreger** recently moved to Washington, DC to take up a position with the World Bank Institute. **Julia Parton** headed for New York City with her company UBS Warburg in November. Good luck in the Big Apple. Before her departure, Julia, and a few more from the Class of 97 had a small gathering in Tokyo to welcome back "**Yuki**" **Suzuki** (IM) from several years in Seattle, and a short homecoming welcome for **Seigo Ishimaru** (IM) (See photo below). **YoshiTeru Tsuji** recently transferred to Malaysia from Baghdad, Iraq - both are to fulfill assignments for the UNHCR.



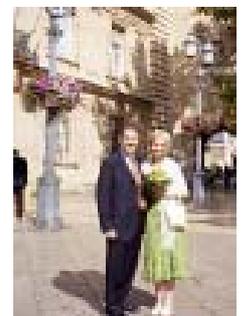
**Khalid Moutawakil** got married and is in Brussels with the European Commission

**IM97** **Chittima Chanroonguthai** got married and moved with her husband to Paris. **Takashi Aoyagi** underwent special training in FX and treasury trading in London at the Bank of Tokyo-Mitsubishi and is now back at the International Business Dept. of the Hokuetsu Bank in Nagaoka. **Masao Nakaya** is now in Tattori, Japan with his company Nippon-Koa Insurance Company. **Arbind Jha** was promoted to Vice President of Firm Wide Risk for Goldman Sachs Securities (Japan) and was the first from his class to make a generous donation to the Alumni Fund Raising campaign 2002. THANKS! **Bobby Wilde** is in San Diego California working for MusicMatch as Director, Corporate Metrics & Forecasting. **Toshiyuki "Shacho" Takamizo** returned to Japan from the USA where he enjoyed life as a research fellow at the John F Kennedy School recently. How are your new responsibilities with Matsushita going? **Ty Jernstedt** left the Koalas in Australia and is now in Hong Kong recently with The Marketing Store Worldwide.



**IR98** **Elisa Buctuanon** is pursuing a PhD in the Department of Political Science, University of Alberta in Canada. **Konrad Maziarz** was promoted to the post of Second Secretary in the Embassy of Poland in Beijing, and his tour in China will continue for another four years. **Liang Tan** is now with General Electric Company in China working to facilitate growth of GE businesses in the Chongqing area. **Minako Kawana** took a new job with Eastern Car Liner Ltd. **Charleston Suniga** is in active military service in the Philippines

**IM98** **Sam Pitt** (IR98) and **Axel Allocio** left Japan in the summer and were married in September in France (photo). Many alumni from across the globe attended their ceremony. Axel is still with the French mining company, Eramet, and now in charge of sales for a particular product for Europe, South America and the Middle East.



**IR99** **Shannon Soni** is in a great position as an Economic Policy Officer in the Economic Relations with Developing Countries division of the Department of Foreign Affairs, Canada. She is hoping for an overseas assignment in the next couple of year. **Motohiro Kurokawa** finished his PhD studies and is now a Research Fellow in Thailand, in the Faculty of Economics, Thammasat University. **Arain Aamir** has been working with United Nations in the area of Peacekeeping and Governance. He was with the UN mission in Kosovo for 2 years as Senior Policy Adviser, one year

in Sierra Leone with UN/USAID as Governance Adviser to the Government of Sierra Leone and is now in Cambodia as UN Governance Adviser to the Cambodian Government.

**IM99** **Jaqueline Henneken** and husband Tod Wood are in London where Jaqueline works for Goldman Sachs on the Equities Division for institutional sales to Dutch and Scandinavian clients. **Karen Tsui** (Exchange) is among our first former exchange students to register with campus as an Honorary Alumni. She got the news quickly from the July newsletter through husband **Toshiyuki Kurishima** (IR99) who is with Hitachi as an Assistant Manager for the Software & Alliance Business Center. Karen works for nCipher Corporation Ltd. in Tokyo. Need to know anything about Pachinko? Ask **Sunghyun Roh** who started to work for his family business in Tokyo in Summer 2002. **Pascal Allouard** is in London with Detica and a consultant for e-CRM. Congratulations to **Pinar Sandikcioglu** on her marriage! She continues teaching in Turkey at an elementary school there. Lucky kids! **Girish Narang** headed for Hong Kong staying with his company JP Morgan and chasing a great career opportunity. **Masahiro Nagao's** current business, as a Marketing Manager in intermediates of nylon fiber or Ube Industries, is strongly related to the Chinese market, and may have the chance to check in on Girish in a trip to Hong Kong. "At that time, please show me exciting sites in Hong Kong." **Visveswaran Prabhakaran** finished his Masters of Finance at London Business School and landed a great job in Risk Management with Merrill Lynch back in Tokyo. Welcome back Vis. OUT of Japan went **Neil & Thuy Hagan** as Neil's company Capital Servicing called upon him to open a new office in Bangkok. While he is busy with a start up, we hear that Thuy is enjoying the pool side!

**IR00** **Abinav Walia** is conducting research at Nottingham Trent University in the UK. **Tim Aron** is in London training to be a barrister, a courtroom lawyer. **Arifin Imam** was sent to Tokyo for a 3-month training session this past Fall in his position with the Directorate General of Taxes for Indonesia. He is hoping to gain additional skills to better serve his country.

**IM00** **Pak Wah Chan** joined Entone Technologies in August in Hong Kong. **Nitin Datar** became the Director of Vertex Software Ltd. and was the first alumni to serve as Key Note Speaker for an



Guido Nabh, with DaimlerChrysler, visited campus in August



Motohiro Yamada, VP of Products and Mrkt. and Sumitomo Mitsui Bank, visited campus in the summer with Hiroko and Mikio.

IUJ Graduation Ceremony, honoring the first Master's of E-Business Management alumni with encouragement to "keep studying . . . your pursuit of IT usage and practical expertise has only just begun." See his speech on page 11.

**IR01** **Kohei Kawabata** began his PhD pursuits at the Australian National University in the Department of Asia Studies last Spring, and **Prithipal "Pal" Rajasekaran** started his PhD in Economics at the University of British Columbia this Fall! AND not to be left out, **Choi, Seung-Kwang** began his PhD, also at the Australian National University in the Asia-Japan Research Center. He met up with Prof. Welfield for dinner this past summer along with **Jigang Wei**. Joining the PhD tribe is also **Arif Al-Mahmood** who is going after one in Economics at the University of London. **Maral Madieva** is in a 1-year MA program in Geneva in Peace and Conflict Research, possibly heading to a PhD. **Rachel Smith** opted to pursue her Law degree, and is now in her 2nd year at McGill in Montreal Canada. Keeping business interests represented, **Tae-Suk "Tess" Hong** is on an Analytics Desk for Bloomberg in Tokyo.

**IM01** **Agus Kuswantoro** and his wife Yuni, welcomed Yasmin into their lives on Oct. 18. Both Agus and Yuni work

in the Ministry of Finance for Indonesia as Director General of Budget.

**IR02** **Souksavanh "Souk" Vixathep** found a great position in development issues with Asian Development Bank at their Lao Resident Mission. **Jamie Pizzorno** had an outstanding trip throughout SE Asia in July before returning to New York City and landing a job with NTT Docomo. **Ana-Maria Picioarea** took a position with the Yamato-machi Board of Education to help our small town to internationalize better. She is also awaiting the start of a PhD program in the USA in economics, and was recently spotted volunteering at the Yukiguni Hospital! **Martins Priede** is the Project Manager for Electric Devices division at Latvian Energo Construction in the Thermo & Hydro Power Plants Department. **Vandy Hem** is in Cambodia, and after hunting for the perfect position while remodeling his house, recently took a job with UNFPA (United Nations Population Fund). The position is National Professional for Population and Development Strategies Monitoring... "simply call me "Monitoring Officer. I will be working with a team of professionals that most likely will include alumni **Sokheang Hong** (IR91) at UNDP and **Pagnathun "Thun" Theng**, Deputy Director of International Relations Dept. at the Ministry of Planning." We look forward to learning how you all use the IUJ network to work together. AND thanks with your help as an Ambassador Vandy! **Nahn Nguyen** is waiting the start of her PhD program in Kobe in March.

**IM02** **Lokesh Jindal** finds himself living closer now to **Moon Sik Jung** than he did at IUJ! Neighbors in Tokyo, Lokesh is a consultant with Peoplesoft Japan and Moon is working at Capital Servicing, Japan. **Mai The Cuong** became the Vice Director of Project Planning and Managing Division for the Hanoi Institute for Socio-economic Development Studies on September 1. **Michael Wierzbinski** became the Manager of Toyota Credit Canada, complete with a company car! **Ken Fujita** has taken up the Assistant Management role in the Accounting Division of Japan Air Lines. **Tadashi Yamaguchi** is struggling to win consulting bids with the likes of JICA for his company Tohmatsu & Co. He is committed to keep trying until he succeeds. GOOD LUCK. **Farhad Abasov** took time out between academic and professional life for traveling around the globe! **Savitree Khemarangsarn** started her Doctor of Business Administration at Manchester Business School. **Ken Takai** was immediately sent to Guangzhou China to help run the JUSCO there!

**E-Bus02** This group cannot stay away from campus. Just 2.5 short months after graduating they came back in force to attend IUJ Open Day with **Yasushi Hirakawa** earning the honors as the farthest traveled alumni to Open Day (that we know of anyway) coming up from Okinawa! We were delighted to see so many back.

**FACULTY UPDATES** Four faculty members received a promotion recently all becoming Associate Professors. Congratulations to **Tom Hayes, Akitoshi Ito, Ibrahim Kushchu** and **Richard Smith**.

**Dr. Takahiro Akita** is currently Dean of the MA program with Associate Dean **Mohammed Ahemd**, and **Dr. John Welfield** serving as IRP program director, and **Dr. Shinichi Watanabe** as IDP program director.

The GSIM Dean is **Dr. Jay Rajasekera**, and serving as Associate Dean is **Dr. Akitoshi Ito**.

## JOB HUNTING?

Ask to be put on the Job Hunters e-mailing list to receive information that comes into campus appropriate for IUJ Alumni. You may also ask to be registered with GlobalWorkplace ([www.global-workplace.com/](http://www.global-workplace.com/)). Send your request(s) to [alumni@iuj.ac.jp](mailto:alumni@iuj.ac.jp)

# AN INTERVIEW WITH THE PRESIDENT

**Q1** Please share your goals for your presidency.

The financial support from the business world has decreased making IUJ's situation very difficult. We need to take steps to be able to keep IUJ going strong. We need to maintain and increase the quality of our educational offerings, which is a big challenge. We need to improve our student recruitment efforts with the goal of reaching 300 students a year, and I want to see immediate results to this end. The IUJ Chairman will be putting a continuous effort on fund raising however, we need to ensure our limited funds are used very effectively. I want to promote an open and friendly campus atmosphere, where we can all work closely and cooperatively together, and I think I can contribute to that end. Therefore, I want the faculty, staff and students to come to my office for frank discussions. Further, I hope everyone will not call me "President," but Mr. Sugihara or even just "Sugi-san."

**Q2** You have had a long association with IUJ. Please share your impressions.

Twenty years ago, Dr. Sohei Nakayama created the dream of an educational institution to promote the internationalization of business people with a practical education. With that dream in mind, I first became chairman and then remained as a board member. And now I am both delighted and honored to have the opportunity to serve as president. It is amazing what IUJ has become in just 20 short years. Just this morning during a walk around campus, I was again impressed by the wonderfulness of this environment and setting. Both in terms of the "hard" and "soft" offerings, we have a great campus.

**Q3** There has been talk of the IR and IM schools merging. Including that theme, what are your thoughts on where IUJ should be heading?

I have thought it a bit strange for a campus of just 300 students to be divided in to two separate schools. Of course, keeping a variety of degree offerings and a faculty representing diverse fields and backgrounds are both very good and important, but as for merging the two schools, I think it is an upcoming task. If you consider our size, perhaps the president can also perform the duties of the dean. In any event, I want to increase administrative efficiency without distributing power.

# ALUMNI FOREST



On October 31, under glorious blue skies with white snow mountains overseeing the ceremony, the IUJ Alumni Forest was officially opened. The Forest is a gift to campus from Dr. Sohei Nakayama, the founder of IUJ, and in tribute to all the graduates to pass through IUJ's halls in the first 20 years of our young history.



See the slide show of the ceremony on the Alumni Homepage. And when you come back to campus, find your tree while strolling along the pathway.

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In Tokyo, evening programs or non-degree programs are proving successful financial resources for American interests, and several Tokyo-based universities too are launching such programs. I think we need to carefully consider if IUJ can follow suit offering its unique programs in the same way, keeping the cost and financial benefit balance in mind.

**Q4** IUJ has been promoting itself to companies, through newspapers, magazine advertisements, various forums and fairs, but we have not found much success in attaining an increase in name recognition. Do you have any advice or opinions?

I have thought it a bit strange for a campus of just 300 students to be divided in to two separate schools. Of course, keeping a variety of degree offerings and a faculty representing diverse fields and backgrounds are both very good and important, but as for merging the two schools, I think it is an upcoming task. If you consider our size, perhaps the president can also perform the duties of the dean. In any event, I want to increase administrative efficiency without distributing power.

-- Continued on page 3 --

# E-BUSINESS GRADUATION

CONTINUED FROM PAGE 2

// . . . and classroom education cannot keep pace with it. Your IUJ days have taught you how to keep pace with the ever-changing technology. So in that sense, with the graduation ceremony, you are out of the training room and your race against time to keep yourself updated has just begun.

. . . Today corporate as well as individual survival is threatened as never before.

. . . And exactly this sense of urgency provides us a good business opportunity.

*The business world out there is very cruel, merciless. People and technologies get obsolete very fast. Lagging behind is promptly punished by obsolescence. Obsolete things have only one place: The Trash Can!*

*The present economic conditions are making life more difficult. Organizations are cutting down spending and the job market is shrinking. Most of the business people out there are sceptical about Japan's economic future. Every month, government is assuring better economic prospects but no one believes it any more. Today corporate as well as individual survival is threatened as never before.*

*Dear friends, Relax, I am not here to scare you! I did not drive 250K to pour cold water on your joy, happiness and expectations for a bright future. Relax. Let me assure you that you have got everything that it takes it to make a good career in e-business.*

*The future of Japan's economy let alone, the world economy, is not my domain of expertise. However, what I see in the current scenario is that companies are no doubt reducing capital investments but are simultaneously increasing investment in Information Technology. Large companies are increasing IT spending to remain competitive globally. Medium and small players are relying more on IT as never before to keep themselves from drowning. And exactly this sense of urgency provides us a good business opportunity.*

*Businesses are expecting a quick return on every Yen, every second they spend on IT projects. As a result, two clear trends I see are shorter time to market and smaller budgets. For a typical internet-centric business model, time from business case definition to going live is approximately six months. This means that time for technology development and implementation is barely three to four months. This business constraints forced software engineering theories to change. Waterfall models of project development gave way for spiral methodology long ago. Now Extreme Programming (XP) is emerging rapidly as the methodology of choice among project managers.*

*On the development side, building every system from scratch, or tailor made systems, just cannot fit into such a short time span. So there is a clear trend in getting off-the-shelf packages and integrating them. Package customisation and integration is taking most of today's programming time. Wise*

*solution providers are implementing "frameworks" in a big way. Many vendors like IBM, BEA Systems, Oracle are also pushing framework architectures built around their core products to the market. You must be familiar with open source projects like Apache. Such collaborative projects are also providing open source implementations of frameworks like Apache Struts.*

*With smaller budgets, IT managers do not have the luxury of rebuilding systems to suite the changing business requirements. You have to use existing systems and not abandon them. The collaborative nature of business implies that systems have to communicate not only within their organization but also to the outside world. That gave birth to a new business called Enterprise Application Integration (EAI) -- the "hot" word today. EAI basically integrates dissimilar systems across multiple platforms in a value added way. There are dozens of vendors offering a vast range of EAI products. Good knowledge and skills in EAI tools and methodology are very much essential for IT managers.*

*With your training at IUJ, I think, your prime role in the industry will be of technology evaluator and implementer. As I said before, you will be pressed to implement a solution in a short time and with a small budget. You will be required to select best-suited platforms, technologies and architecture from different proposals presented by your vendors. The choice will come in the form of Java against .NET, IBM Websphere against BEA Weblogic, JSP against Microsoft ASP and so on. An incorrect choice can cost you and your organization very dearly. You can rely on nothing else except your own knowledge and skills. And I am sure, you would agree that such knowledge cannot be acquired in a day or two. You have to be on a constant vigil. Always try to look beyond the horizon: Find the next thing coming up, grab it, digest it.*

*You have to be a good programmer, good manager, good communicator, good student, all at the same time. That is the reason why I said that today is the day of beginnings and not the day of achievement.*

*I always remember the words of a professor from one of my last class session in the MBA program. A gazelle wakes up in the morning and realizes that he has to run faster than the fastest lion in the jungle else he would not see another sunrise. The king of the jungle, wakes up with the thought that he has to be faster than the slowest gazelle in the jungle otherwise he would starve to death. Moral of the story is: Never relax in your quest for technology. Be on your toes! All the time. No matter whether you are a programmer or chief of the company.*

Ganbatte Kudasai! //



## DID YOU KNOW . . .

. . . there is a new E-mail service from campus for Alumni in the Job Hunt?

. . . there are nearly 1,000 (of the 1,761) alumni already using the Online Directory Search functions

. . . you can upload your personal photo to the Online Alumni Directory?



# GATHERINGS AROUND THE GLOBE!

A new initiative started on campus to link faculty visits outside of Japan with Alumni Gatherings. And the results were great. Email reports, photos, stories poured into campus after each event. Second and even third follow-up events occurred and alumni across programs and years are finding the fun and benefits of networking. Not only are they enjoying reminiscing about professors, campus life and . . . snow . . . but the professional benefits too are emerging.

Some events even included current and incoming students! So alumni met a few from the Class of 2004 before campus did!

## NEW YORK

A picnic in Central Park with alumni, their families and Prof. Asakawa!



## LONDON

Two summer gatherings welcomed a growing number of alumni in London, and said goodbye to a few returning to Japan. Another one took place in the Fall with Prof. Welfield's visit. London is becoming our most active "Chapter."



## PARIS & BARCELONA

Taos in Paris and Jose in Barcelona dined with Prof. Kase in two tiny IUJ gatherings.

## SHANGHAI

With IM Dean Jay in town, a growing number of alumni gathered in Shanghai. Shanghai is catching up with NYC in the number of alumni living there.

## WASHINGTON, DC

Prof. Shinoda took his summer class to DC and introduced current students to alumni and even a prospective student over dinner. The group gathered again to BBQ later in the summer



## SEOUL

At a beerhall, most of our small group in Korea enjoyed an evening together.

## TOKYO

Among the many Tokyo Class gatherings in the summer, the current and alumni



## SINGAPORE

Great stories, laughter, and "This is great! Why haven't we done this before?" sentiments were shared by a new group in Singapore. Buszynski-sensei was there for what was really a 3rd or 4th IUJ gathering in this city.



Matsushita International Foundation scholarship recipients gathered in Tokyo with MIF and IUJ staff. Also, Iggy and Mhu met with a second group of classmates from the late 80s.

## HONG KONG

Prof. Lo lunched with recent and old alumni, and a prospective student

## MANILA

Deo Blando, Jet Macabuhay, Reuben "Ben" Basiao, Charleston Suniga, and exchange student Stacey got together to celebrate IUJ's 20th anniversary in a cozy event! See info in the Classnotes on what they are doing. Stacey is with an NGO based in Manila.



Kuala Lumpur PHOTO

## KUALA LUMPUR

Prof. Buszynski met to share thoughts and IUJ stories with several in Kuala Lumpur in July.

## JAKARTA

Our largest alumni Chapter got together in July for small dinner party and friendship building.

## SYDNEY

Prof. Welfield had the chance to greet several alumni for dinner

## MORE

Not all events are covered here. Sorry if we missed yours. Let us know what happens in 2003 and we will be sure to note it!

## EDITOR'S NOTE

DEADLINE FOR THE JULY 2003 EDITION OF IUJ ALUMNI NEWS IS JUNE 6, 2003.

Please share your experiences in Int'l Organizations, media reporting, current research, publications, etc. May we introduce your business in the "Business Connections" section of this newsletter?

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