



2010 Placement Report:

Job and Internship results

Career Counseling and Services

As of August 15, 2010

Quick Summary

- *New career strategies and process internally helps pave the way for a healthier placement situation*
- *Internship results again an IUJ bragging point*
- *New and revived connections to enhance job offerings, and help Japanese companies expand overseas: IUJ Linking Japan to the World*

International University of Japan

Graduate School of International Management

MBA

Masters of E-business Management (E-biz)

Graduate School of International Relations

MA, International Development

MA, International Peace Studies

MA, International Relations

(MA, Public Management)

(MA, Economics)

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For More Information on . . .

- Career Coaching
before IUJ, while at IUJ or after IUJ
- Recruiting IUJ students
in Academic year 2010-2010
- Distance Internships
and campus-based special projects

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New Job support Strategies Begin to Take Effect

Hiring remained slow in Japan for the 2009-2010 season. Information coming to campus is that things are beginning to pick up steadily and the forecast for 2011 is improved.

IUJ's new strategies for supporting our job hunting students will be well in place just in time to meet the increased demand.

To compensate for the economic downturn, the over heavy reliance on "Entry Sheets" and online testing in Japan, and the need for an increased network outside of Japan where more growth is expected as Japan expands overseas, IUJ has begun to implement a new strategy in Career Services.

More people are involved from the very top of the administration. The IUJ president has taken an active interest in career services - both jobs and internships - and has built the career theme into all company outreach in Japan. Through this our contacts are changing and being renewed, and our overseas reach is expanding.

This is welcomed news for the Class of 2010, and will be even stronger for the classes of 2011 and 2012.

Things are not yet back to levels enjoyed before the Lehman shock, but with luck and an exciting new group of job hunters, we hope to continue on the right track

Job Placement Snap Shot

With the sluggish Japanese economy, the Class of 2010 faced a continuing challenge to secure employment. Several decided to return home before hunting. Those remaining in Japan could benefit from the recently instituted Designated Stay Visa that allows them to continue the job hunt and work part time or study Japanese.

A few benefited from newly created relations and secured exciting interviews and offers from such companies as Mizuho Corporate Bank, Accenture, Takeda Pharmaceuticals, etc.. Other groundbreaking company visits did not result in job offers this year, but the future looks bright with such companies as Orix, Nomura Securities, GE Japan, etc.

rities, GE Japan, etc.

Of the total 134 students in the Class of 2010, 34 registered for career support: 14 GSIR and 20 GSIM students. All other students either were already employed, or not allowed by their scholarship rules to job hunt before returning home.

About half of the GSIR students started work, PhD programs or language school right after graduation. For the MBA students, again just over half had started work within a few weeks of graduation. The remaining group include those who chose to postpone their hunt until going home, and have not yet reported in about their current status.

Placement Rates

Please see rates from previous years .
www.iuj.ac.jp/career/

JOBS - as of 8-15-2010	Total # of graduates	# of Job Hunters	# with jobs by Graduation or within 1 month	# found without IUJ intro	# found through IUJ
IDP	61*	3	2 (66%)	◆	2
IRP	13	5	4 (80%)	4	
IPSP	10	6	2 (33%)	2	
MBA	50	20	10 (2 Interns) (50%)	6	4
Ebiz**	20	10	3 (1 Intern) (33%)	1	2
Total	154	44 (29%)	21 (48%)	62%	38%

*20 are 1 year linkage program students not seeking employment.

**Numbers for 5 weeks BEFORE graduation. See Internship results as well.

◆IUJ provided information, resources, letters of support, application critiques, but may not have made the direct introductions for those in this column.

Where do IUJ Private Students find work?

(examples 2006-2010)

IDP

Access Technology, Japan
Asian Development Bank Institute
Central Bank of Myanmar
Citigroup Japan
Eurasia Capital Management
Government offices (various posts and ministries)
Islamic Development Bank
Mizuho Corporate Bank, Ltd.
National Banks/Securities of various countries
Nomura Securities Co., Ltd.
ORIX CORP.
Population International Service (PSI)
Trade & Development Bank of Mongolia
United Nations missions and offices

IRP

ASEAN Secretariat
Anderson International K.K.
Cambodian Institute for Cooperation and Peace
Kohsei Co. Ltd.
Ministries of Foreign Affairs of various countries
Mongolian Gas Development Company
National Planning Commission
Organization for the Prohibition of Chemical Weapons
Save the Children UK
Societe Generale Corporate and Investment Banking
Standard Chartered Bank
TCM Trading Co. Hong Kong
U.N. offices and missions
Various universities for teaching and PhDs

IPSP

Asian Development Bank Institute
Japan Association for Refugees
Search For Common Ground
United Nations missions

MBA

Accenture
Alternative Investments Capital, Ltd. (AIC)
BNP Paribas Tokyo
Barclays Capital Inc.
Citibank, N.A.
Deloitte Touche Tohmatsu Jaiyos
EMC Computer Systems
Fidelity Investments Japan
Goldman Sachs (Japan) Ltd.
HSBC
ING Life Japan
Innosight Ventures
Japan Market Research Institute
Macquarie Securities
Merrill Lynch Japan Securities Co., Ltd.
Ministries of various countries
Mitsubishi UFJ Securities Co., Ltd.
Mizuho Securities Co., Ltd. / Mizuho Corp. Bank
Morgan Stanley
NetSol Technologies
Nikko Citi Business Services
Nomura Securities Co., Ltd.
OCBC Bank
Panasonic Corporation
Takeda Pharmaceuticals
Telekom Malaysia Berhad
Tesco Plc.

Ebiz

AEON Co., Ltd.
Applied Materials Japan, Inc.
Bloomberg L.P.
Fujitsu Vietnam Limited
General Electric Company
HAVI Global Solutions K.K.
IBM Business Consulting Services
SAP AG
Standard Chartered Bank
Tata Consultancy Services Ltd.
UBS Warburg
United Nations—various offices and missions
Various universities
VietGate Communication

(◆Not all were introduced by IUJ, but found on their own or through the alumni network)

Internship Results remain very Consistent in 2010

With traditional internships being supplemented with new and exciting opportunities, the IUJ internship program for all degree students remains solid, and a bragging right for IUJ.

Again this year, we exceeded 100% placement rate for all active internship hunters: while one student unfortunately could not secure an opportunity, 2 students participated in 2 internships each!

The key to securing an internship remain unchanged: 1) An EARLY

start in the process - some international investment banks, for example, begin the internship recruiting in September - 9 full months before the internship begins. 2) Being proactive and working closely with the IUJ career coach - especially for UN-related internships, January is the time to be sending information out.

The IUJ new career initiatives will create a more diverse pool of internships to select from in the Japan business sectors for 2011 and beyond.

See Placement Reports from earlier years for statistical comparison.
www.iuj.ac.jp/career/
 Page 4 offers a quick glimpse.

Where did IUJ Students Intern in Summer 2009 and 2010?

IDP

Accenture
 Asian Development Bank Institute
 UNDP Cambodia
 UNESCAP,
 UN, various other offices

IRP

Global Foundation, Mongolia
 Kyodo News
 Fuji Xerox Shanghai, Marketing
 McCann Erickson Jakarta, Marketing
 UNDP Cambodia
 UNDP Mongolia
 UNESCAP, Bangkok
 UN OCHA - Relief Web
 Urban Connections

IPSP

Central Bank of Asia, Jakarta
 ERINA
 International Center for Ethnic Studies,
 Sri Lanka
 JICA Manila Office
 UN Conference in Okinawa

MBA

Alternative Investments Capital
 ANA,
 Barclays Capital
 Capital Servicing
 CCC, New Business Planning
 Coach21
 Depfa Bank,
 Deutsche Bank, Mumbai
 GE Japan
 Frontier Securities, Mongolia
 Fuji Xerox China
 HSBC Thailand
 Inter-American Development Bank, DC
 Kitamura Camera
 KPMG AZSA
 LDP member office
 McCann Erickson, Tokyo
 Mizuho Corporate Bank
 Nomura Securities (part-time contract)
 Panasonic
 TEPCO, Clean Energy
 Tokyo American Club

E-Biz

FastRetailing/Uniqlo
 McCann Erickson in Jakarta
 Mobikyo (Distance)
 Schering-Plough Animal Health (Distance)
 Toyota Motors, Creativity

Key internships where we expect to have continuing opportunities:

Finance and Financial Services

Bloomberg • Citibank, and Citigroup Services • Credit Suisse • Goldman Sachs • Hong Kong & Shanghai Banking Corp • Macquarie Group • Merrill Lynch • Mizuho Securities • Royal Bank of Scotland • Standard Chartered • WEALTH Management

Business and Consulting

AEON • Digital Meme, Fuji Xerox • HCL Corp. • Hitachi Chubu • IBM Corporate Communications • ISFnet • Marketing Research • McCann Erickson, Mumbai • Nissan • NSK • PWC • SONY • Syngenta

Government, International Org., Research

ADB (IUJ boasts a runner up again this year)
 IMF • UNAPCICT, Korea • UNCRD, Nagoya/Kenya • UN Habitat Fukuoka, UN Headquarters, and field offices • UN International Telecom Union • UN IL0 • UN International Criminal Tribunal • UN, Joint Inspection Unit, Geneva • UNESCO • UNIDO, Vietnam • UN Univ. and Info Centre • US Embassy, Tokyo, ATO • World Bank

Media

Japan Times • Mainichi Daily

	No. of Total students	No. registered with CC&S for an internship hunt	No. of active Internship hunters	No. of Internships found	No. found through IUJ	No. found on own	No. of those who failed	No. who withdrew for study or travel, or were inactive	No. with multiple internships	No. of paid internships	No. of unpaid internships
IDP	39	9	5	5	5	0	0	4	0	1	4
IRP	17	12	8	8	5	3	0	4	0	2	6
IPSP	7	1	1	1	1	0	0	0	0	0	1
MBA	51	27	18	20	18	1	1	9	2	13	6
(Ebiz)		--	(2)	(2)	(2)	0	--	--	--	(2)	0
Total	114	49	34	36	31	4	1	17	2		

Note on Ebiz Internships: Full-time, off campus internships are not possible while a student. Only internships after graduation and back home, or project internships done from campus are possible due to immigration regulations for this 1 year program. Ebiz students, therefore, do not register for internships, but for job hunting. On occasion special opportunities arise.

Timing and Services offered by IUJ's Career Center (CC&S)

Student Timeline

- Late September:** attend career [workshops](#) and draft resume. Begin applying online for finance related internships and UN related jobs
- October:** finalize resume and explore career options. Begin to apply and interview in reaction to CC&S announcements, and on websites. Receive first coaching session from CC&S.
- December:** begin to apply on own and through CC&S for Winter Term interviews. Prepare UN related applications for internships
- January:** Send UN related internship applications and continue to apply for various online and campus announced positions. Apply through IUJ and on own for business internships
- January - February:** Interview
- March - April:** Finalize Offers
- May - June:** change visa status (jobs) or obtain work permits (Interns)
- July:** Start internships or jobs

Internships may run from early July through late September depending on the company/organization needs and the students' scholarship issues and Fall exchange program timing (when applicable). Ebiz students may participate in internships under very special conditions only. Ask the career counselor.

Employment positions may start in July or after for MA and MBA students and September or after for Ebiz students.

Salary Ranges for Employment in Japan
Average Starting Annual Salaries
All - 6.5 Million Yen
MA - 5.5 Million Yen
MBA - 7 Million Yen
Ebiz - 6 Million Yen
High 12 Million Yen
Low 4 Million Yen

Internship Compensation Ranges in Japan
Average
100,000/month plus housing & transportation support
High
580,000 Yen/month + housing
Low
Unpaid including no housing or transportation support

Internship Placement Rates

	2006	2007	2008	2009	2010
Total	105%	92%	92%	105%	105%
MBA	110%	88%	92%	110%	110%
MA	100%	96%	92%	94%	100%

While some candidates each year do not get internship offers, some get more than one offer resulting in rates over 100% on occasion.

Recruiter's Timeline

- Anytime:** arrange for on-campus (or other method) recruiting visits
- October:** Receive the IUJ Resume Book and/or view the online Resume Bank
- October - late November:** Early-Bird Campus Recruiting time. Offers can be made at this time.
- Mid January - Late February:** **Main On-campus recruiting time.** Offers may be made at any time.
- Mid April - late May:** Spring recruiting season.
- June:** Assist employees with Work Visa documents (for Japan employment of overseas students). For interns, IUJ obtains Work Permit and Insurance with no company action required except the internship "contract"
- July:** Welcome the MBA/MA employee or intern (September for Ebiz)

IUJ is flexible to adapt our scheduling to your recruiting needs and styles.

Recruiter Services

- **Candidate introductions**
- **Communication support between recruiter and candidate**
- **Posters of openings creation**
- **Resume collection and delivery**
- **Resume Book delivery and online Resume Bank access approval**
- **Individual resume introductions**
- **On Campus recruiting visit/itinerary planning and arrangements**
- **Tokyo interview support**
- **Complimentary presentation rooms and equipment**
- **Complimentary interview rooms**
- **Work Permit and Insurance arrangements for interns**
- **Services customized for smooth interaction between recruiter and student.**
- See www.iuj.ac.jp/career/ for details

No fees or commissions apply when recruiting IUJ students through school services

What Careers do IUJ Graduates Go Into?

MBA

Finance fields, investment banking, general banking, consulting (IT, Management) marketing, general business, trade relations, etc. etc.

Ebiz

IT Consulting, general management, B2B business divisions, internet/webpage development firms, mobile industry, etc. etc.

IDP/Economics

Development consulting, UN various offices, Finance/investment banking, general banking, IMF-related work, government, international organizations mostly on development issues, etc.

PMPP

TBA: Government offices, large organization management, policy and research organizations, good governance watch groups, etc. etc. (Predicted. Program starts in 2010)

IRP/IPSP

PhDs, academics, research, university level teaching, journalism, diplomatic circles, politics, governments, international organizations, UN various offices, UNV, peace keeping missions, relief missions, election monitoring, banking, general business, etc. etc.