

IUJ 2009 Placement Report: Job and Internship support results

JULY 23, 2009 - CREATED

Career Counseling and Services (CC&S)



International University of Japan

Graduate School of International Relations

MA, International Development

MA, International Peace Studies

MA, International Relations

(MA, Public Management and Policy Analysis)

Graduate School of International Management

MBA

Masters of E-business
Management



Quick Summary

- *IUJ unable to escape impact of financial crisis for the Job Hunters*
- *New services launched to support recent graduates*
- *Internship results stay impressive despite the financial crisis*

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For More Information on

- **Career Coaching** before IUJ, while at IUJ or After IUJ (prospective students)
- **Recruiting IUJ students** in Academic year 2009-2010
Mid October and November, or Mid January and February.
- **Employment positions** starting July or September 2010
- **Internships** between July and September
- **Distance Internships**
- **On-campus special projects**

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Photo above: Overseas Internships in business sectors increased in 2009. This photo features GSIR Class of 2010 student with her Sempai (Class of 1985) in Shanghai!

Crisis Effects Class of 2009 Job Seekers

"We are expecting things to improve by years end, and we will certainly keep you updated when we are ready to hire again from IUJ." This response unfortunately was typical this year as the IUJ career counselor reached out to IUJ's traditional recruiting firms, and when developing new contacts. The Financial Crises certainly hit IUJ as it did many other graduate schools.

To counteract, IUJ improved our Alumni Job support services by creating an Alumni Resume Bank to promote to traditional and new contacts. Furthermore, we developed our services and processes to help active job hunting new graduates obtain a Designated

Stay Visa to continue their job hunt after graduation.

Further, an attempt to make more connections with overseas recruiters and trusted headhunters proved successful, and those new relationships should take us well into 2010.

Our talented new graduates will be ready to ride the wave when hiring does take place. The alumni have been asked to be active in helping them directly, and informing campus of opportunities which they are doing in record numbers.

We are hoping for solid results by September for our wonderful Class of 2009.

Job Placement Snap Shot

About 72% of all IUJ graduates were employed before or within days of graduation in 2009. This figure includes our sponsored students who return to their previous work place. For those without work waiting for them, unfortunately this year our placement rates are down as a reflection of the painful world economic crisis.

For student **registered** with career services at IUJ for job support, an over all 24% had found jobs before or within weeks of graduation. The range was 0% for our 5 IPSP students (many of whom postponed their job search entirely for personal reasons), to 32% of our 22 job hunting MBA graduates. For those MBA students able to secure

work, 54% received direct support from IUJ.

This year, about 25% of our 2009 graduates postponed their job hunt waiting for better days ahead. About 15% went on to language school or a second masters degree. About 35% continued an active job hunt, with the majority staying in Japan in the days after graduation, and the rest going back home where the language issue would not be a factor.

A few students took unpaid internships in their home countries at companies they hope to eventually work for once hiring resumes.

IUJ hopes to be able to provide assistance to those still without a job as things pick up in the fall.

Placement Rates

Please see rates from previous years as 2009 is not a good representation of a typical year. www.iuj.ac.jp/career/

JOBS - as of 7/17/09	Total # of graduates	# of Job Hunters	# with jobs by Graduation or within 1 month	# found on own	# found through IUJ
IDP	58*	10	1 (10%)		1 (100%)
IRP	12	5	1 (20%)	1 (100%)	
IPSP	9	5	0%		
MBA	53	22	7 (1Intern) (32%)	2 (29%)	5 (71%)
Ebiz**	20	13	4 (1Intern) (31%)	3 (75%)	1 (25%)
Total	152	55 (36%)	13 (24%)	46%	54%

*11 are 1 year linkage program students not seeking employment.

**Numbers for 5 weeks BEFORE graduation. See Internship results as well.

Where do IUJ Private Students find work?

(examples 2006-2009)

IDP

Access Technology, Japan
Asian Development Bank Institute
Cappgemini Business Services, Ltd
Central Bank of Myanmar
Citigroup Japan
Eurasia Capital Management
Government offices (various posts and ministries)
Islamic Development Bank
Mizuho Corporate Bank, Ltd.
National Banks/Securities of various countries
Nomura Securities Co., Ltd.
ORIX CORP.
Population International Service (PSI)
Teraoka Seiko Co., Ltd.
Trade & Development Bank of Mongolia
United Nations missions and offices

IRP

ASEAN Secretariat
Anderson International K.K.
Cambodian Institute for Cooperation and Peace
Capcom
Kohsei Co. Ltd.
Ministries of Foreign Affairs of various countries
Mongolian Gas Development Company
National Planning Commission
Organization for the Prohibition of Chemical Weapons
PhillipCapital
Save the Children UK
Societe Generale Corporate and Investment Banking
Standard Chartered Bank
TCM Trading Co. Hong Kong
U.N. Centre for Regional Development
UNESCAP
Various Universities for teaching and PhDs

IPSP

Asian Development Bank Institute
Japan Association for Refugees
Search For Common Ground
United Nations missions

MBA

AXA Life Insurance
Alternative Investments Capital, Ltd. (AIC)
BNP Paribas Tokyo
Barclays Capital Inc.
Citibank, N.A.
Deloitte Touche Tohmatsu Jaiyos
EMC Computer Systems
Fidelity Investments Japan
Goldman Sachs (Japan) Ltd.
HSBC
ING Life Japan
Innosight Ventures
Japan Market Research Institute
Macquarie Securities
Merrill Lynch Japan Securities Co., Ltd.
Ministries of various countries
Mitsubishi UFJ Securities Co., Ltd.
Mizuho Securities Co., Ltd. / Mizuho Corp. Bank
Morgan Stanley
NetSol Technologies
Nikko Citi Business Services
Nomura Securities Co., Ltd.
OCBC Bank
Panasonic Corporation
TNS - Marketing Consultant Research
Telekom Malaysia Berhad
Tesco Plc.

Ebiz

AEON Co., Ltd.
Applied Materials Japan, Inc.
Bloomberg L.P.
Fujitsu Vietnam Limited
General Electric Company
HAVI Global Solutions K.K.
IBM Business Consulting Services
SAP AG
Standard Chartered Bank
Tata Consultancy Services Ltd.
UBS Warburg
United Nations—various offices and missions
Various universities
VietGate Communication

Internships—Highlight of the Placement Program in 2009

Despite the economic crises facing the globe, the IUJ internship program again shows very solid results proving our students are valued by companies!

This year, we have more business-oriented companies hosting interns overseas (outside of Japan) than ever before, and again solid results for UN related positions. Several opportunities were not sought but nearly everyone who actively pursued an internship was rewarded for their efforts.

Not everyone at IUJ is eligible for, nor interested in an internship for the summer months. Some scholarship or sponsorship rules pre-

vent some students from interning, while some students prefer to spend the summer working on their thesis, language skills or other qualifications such as a CFA.

This year, 104% of those seeking internships are currently engaged in a summer activity. A record 5 students had 2 internship experiences: 3 MBA students, one IRP student and 1 Ebiz student (Please note, Ebiz students can participate in an internship only after graduation, or if the work is done part time and/or from campus.)

While 54 students registered for Internship support, 42 were in the end active in the hunt, with 44 total

internships being found. Two students were unsuccessful in the hunt.



Mizuho Corp. Bank recruiting on campus

See Placement Reports from earlier years for statistical comparison.
www.iuj.ac.jp/career/
 Page 4 offers a quick glimpse.

	No. registered with CC&S for an internship hunt	No. of active Internship hunters	No. of Internships found	No. wh found through IUJ	No. who found on own	No. of those who failed	No. who withdrew for study or travel, or were inactive	No. with multiple internships	No. of paid internships	No. of unpaid internships
IDP	8	6	5 (83%)	5		1	2		1	4
IRP	9	5	5 (100%)	5			4	1	1	4
IPSP	7	5	5 (100%)	1	4		2			5
MBA	24	20	22 (110%)	20	2	1	4	3	16	6
Ebiz	6	6	7 (116%)	7				1		7
Total	54	42	44 (105%)	38	6	2	10	5	18	26

Note on Ebiz Internships: Full-time, off campus internships are not possible while a student. Only internships after graduation and back home, or project internships done from campus are possible due to immigration regulations for this 1 year program.

Where did IUJ Students Intern in Summer 2009?

Links are reports sent in by the student on their internship experience

IDP
 UNDP Cambodia
 UNESCAP,
 UN, various other offices

IRP
 Global Foundation, Mongolia
 Kyodo News
[Fuji Xerox Shanghai, Marketing](#)
 McCann Erickson Jakarta, Marketing
 UNDP Cambodia
 UNDP Mongolia



IPSP
 Central Bank of Asia, Jakarta
 ERINA,
 JICA Manila Office
 UN Conference in Okinawa
 UN Habitat , Sri Lanka

MBA
[Alternative Investments Capital](#)
 ANA,
[Barclays Capital](#)
 CCC, New Business Planning
 Depfa Bank,

Deutsche Bank, Mumbai
 Frontier Securities, Mongolia
 HSBC Thailand
 Inter-American Development Bank, DC
 LDP member office
[McCann Erickson, Tokyo](#) (photo)

Mizuho Corporate Bank
 Nippon Yusen Kaisha Ltd.
 TEPCO, Clean Energy
 Tokyo American Club

E-Biz
 McCann Erickson in Jakarta
 Mobikyo (Distance)
 Schering-Plough Animal Health (Distance)

Others offered but note taken at:
 Hitachi Chubu
 WEALTH Management
 McCann Erickson, Mumbai
 L'Oreal, Jakarta
 UNCRD, Nagoya/Kenya
 UNAPCIC'T, Korea
 UN-Habitat, Fukuoka
 US Embassy, Tokyo, ATO
 ADB (IUJ boasts a runner up this year)
 Etc. etc.

Key internships where we expect to have continuing opportunities:

Finance and Financial Services
 Bloomberg • Capital Servicing • Citibank, and Citigroup Services • Credit Suisse • Goldman Sachs • Hong Kong & Shanghai Banking Corp • KPMG • Macquarie Group • Merrill Lynch • Mizuho Securities • Nomura Securities • Royal Bank of Scotland • Standard Chartered

Business and Consulting
 AEON • Fuji Xerox • HCL Corp. • IBM Corporate Communications • ISFnet • Marketing Research Services • Panasonic • New Media Group • Nissan • NSK • PWC • SONY • Syn-genta • Toyota

Government, International Org., Research
 ADBI • IMF • UN Headquarters, and field offices • UN International Telecom Union
 UN ILO • UN International Criminal Tribunal
 UN, Joint Inspection Unit, Geneva • UN-OCHA
 ReliefWeb • UNESCO • UNIDO, Vietnam • UN Univ. and Info Centre • World Bank

Media
 Japan Times • Mainichi Daily

Timing and Services offered by IUJ's Career Center (CC&S)

Student Timeline

- Late September:** attend career [workshops](#) and draft resume. Begin applying online for finance related internships and UN related jobs
- October:** finalize resume and explore career options. Begin to apply and interview in reaction to CC&S announcements, and on websites. Receive first coaching session from CC&S .
- December:** begin to apply on own and through CC&S for Winter Term interviews. Prepare UN related applications for internships
- January:** Send UN related internship applications and continue to apply for various online and campus announced positions
- January - February:** Interview
- March - April:** Finalize Offers
- May - June:** change visa status (jobs) or obtain work permits (Interns)
- July:** Start internships or jobs

Internships may run from early July through late September depending on the company/organization needs and the students' scholarship issues and Fall exchange program timing (when applicable). Ebiz students may participate in internships under very special conditions only. Ask the career counselor.

Employment positions may start in July or after for MA and MBA students and September or after for Ebiz students.

Internship Placement Rates

	2005	2006	2007	2008	2009
Total	95%	105%	92%	92%	105%
MBA	100%	110%	88%	92%	110%
MA	90%	100%	96%	92%	94%

While some candidates each year do not get internship offers, some get more than one offer resulting in rates over 100% on occasion.

Recruiter's Timeline

- September:** arrange for on-campus (or other method) recruiting visits
- October:** Receive the IUJ Resume Book and/or view the online Resume Bank
- October - late November:** Early-Bird Campus Recruiting time. Offers can be made at this time.
- Mid January - Late February:** **Main On-campus recruiting time.** Offers may be made at any time.
- Mid April - late May:** Spring recruiting season.
- June:** Assist employees with Work Visa documents (for Japan employment of overseas students). IUJ obtains interns Work Permit and Insurance with no company action required except the internship "contract"
- July:** Welcome the MBA/MA employee or intern (September for Ebiz)

IUJ is flexible to adapt our scheduling to your recruiting needs and styles.

Recruiter Services

- **Candidate introductions**
- **Communication support between recruiter and candidate**
- **Posters of openings drafting**
- **Resume collection and delivery**
- **Resume Book delivery and online Resume Bank access approval**
- **Individual resume introductions**
- **On Campus recruiting visit/itinerary planning and arrangements**
- **Tokyo interview support**
- **Complimentary presentation rooms and equipment**
- **Complimentary interview rooms**
- **Work Permit and Insurance arrangements for interns**
- **Services customized for smooth interaction between recruiter and student.**
- See www.iuj.ac.jp/career/ for details

No fees or commissions apply when recruiting IUJ students through school services

What Careers do IUJ Graduates Go Into?

MBA

Finance fields, investment banking, general banking, consulting (IT, Management) marketing, general business, trade relations, etc. etc.

Ebiz

IT Consulting, general management, B2B business divisions, internet/webpage development firms, mobile industry, etc. etc.

IDP

Development consulting, UN various offices, Finance/investment banking, general banking, government, international organizations mostly on development issues, etc. etc.

IRP

PhDs, academics, research, university level teaching, journalism, diplomatic circles, politics, international organizations, UN various offices, banking, general business, etc. etc.

IPSP

UN and UN Volunteers, International Organizations, academics, journalism, government, peace keeping missions, relief missions, election monitoring, etc. etc.

PMPP

TBA: Government offices, large organization management, policy and research organizations, good governance watch groups, etc. etc. (Predicted. Program starts in 2010)

Salary Ranges for Employment in Japan

High 12 Million Yen
Low 4 Million Yen

Average starting Salaries

All - 6.5 Million Yen
MA - 5.5 Million Yen
MBA - 7.5 Million Yen
Ebiz - 6 Million Yen

Internship Compensation Ranges in Japan

High
580,000 Yen/month + housing
Low
Unpaid including no housing or transportation support
Average
100,000/month plus housing support

IMPORTANT

Best to start with you: your motivations, values and passions plus skills and interests, and find the best career path for YOU. Then use the IUJ programs to create your unique curriculum to prepare for that future.

THERE IS NO RULE FOR WHERE YOU GO!!!!