



Placement Report 2008

Academic Year 2007-2008

PRELIMINARY Results
as of July 23, 2008

Employment and Internship Results at IUJ: *Preliminary*

International University of Japan
Graduate School of International Relations
MA, International Development
MA, International Peace Studies
MA, International Relations



An IUJer interning in Korea with the UNAPCICT for the first time this summer!

Graduate School of International Management
MBA
Masters of E-business Management

For More Information on

- Career Coaching before IUJ, while at IUJ or After IUJ (prospective students)
- Recruiting IUJ students in Academic year 2008-2009 (Companies/Organizations)
 - Employment starting July or September 2009
 - Internships between July and September
 - On-campus special projects

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Visit us online at <http://www.iuj.ac.jp/career/> (Live Chat available)

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Inside this Report

Employment Results for Class of 2008	2
Internship Results for Class of 2009	3
Services for STUDENTS: Before, during and after IUJ	4
Services for COMPANIES seeking to hire or intern IUJ Talent	4
Timing for IUJ recruitment: recommendations and process options	4

Special points of interest:

- 92% of those actively seeking an Internship for Summer 2008 found success: 44 of 48 students participated in career enhancing internships.
- IUJ did not escape the impact of the Sub Prime Loan crisis and the down turn in the Finance industry on our placement results, though exciting positions in more diverse industries were realized. By actual number, MORE jobs were found before graduation than in 2007, though in terms of percentage the rate is lower
- The outlook for 100% job starts within 3 months of graduation is attainable for this talented class.

2008 Employment Results - PRELIMINARY

2008 is marked by some very positive new trends for IUJ, and a tough climate for job hunting.

Corporate recruiting visits to campus increased and diversified this year with some new smaller firms, companies in non-finance sectors and headhunters' interest in IUJ increasing. Our traditional recruiters were again actively seeking IUJ talent though many were unable to follow through with offers due to the current economic situation characterized

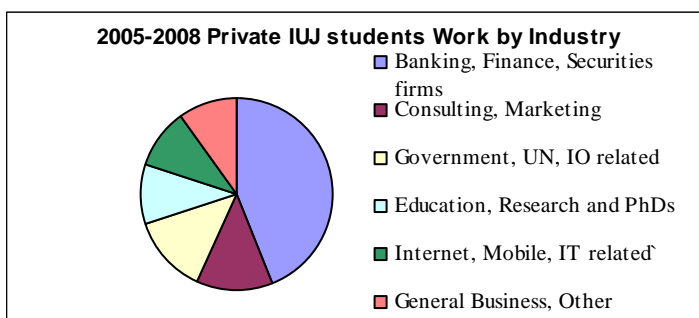
by the Sub Prime Loan crises.

The IUJ Class of 2008 is a large group for IUJ and filled with talented people facing a tough job-hunting climate. The MA graduate placement rate before graduation exceeded the business school students in this atmosphere for the first time. A few more are awaiting final offers from UN bodies, PhD schools and governments at the time of writing.

It should be noted that more graduates had job

offers before graduation than in the previous year, though due to the larger size of the graduating class the percentage rate is lower

That said, the outlook for July and August is hopeful for those still in the hunt in Japan, or starting their hunt back home. An update on their success will follow this initial report to show their "3 months after graduation" success rate.



On Campus recruiting attracted 35 companies and Organizations to campus in 2008: For a Japan-based university this number is attractive! Many more recruited at a distance.

Salary Ranges for Employment in Japan	
High	12 Million Yen
Low	4 Million Yen
Average starting Salaries	
All	- 6.5 Million Yen
MA	- 5.5 Million Yen
MBA	- 7.5 Million Yen
Ebiz	- 6 Million Yen

Who Hires IUJ new graduates: 2006-2008 (examples)

General Business, Consulting

AEON Co., Ltd. Japan * MBA, Ebiz
 European Chamber of Com., China IDP
 GE Consulting Ebiz
 Deloitte Touche Tohmatsu Jaiyos MBA
 Daijob.com IDP
 DHR International * IRP
 Japan Market Intelligence * MBA
 Japan Market Research Insti, Japan MBA
 Kaihatsu Man.Consulting, Japan IDP
 Kohsei Co. Ltd * IRP
 ORIX CORP. IDP
 ProudFoot Consulting, Japan MBA
 Tata Consultancy, Japan MBA/Ebiz
 Teraoka Seiko * IDP

Finance Related

AIG, KK MBA
 AI Capital * MBA
 Aozora Bank MBA

BNP Paribas, Japan MBA
 Capital Servicing MBA, IDP
 Citigroup, Japan MBA
 Citigroup Services, Japan IDP/MBA/Ebiz
 CitiFinancial, Japan MBA
 Credit Suisse MBA
 Fidelity Investments * MBA
 Goldman Sachs, Japan MBA
 Lehman Brothers, * Japan MBA/IDP
 Merrill Lynch Securities, Japan * MBA
 Mitsubishi Securities, Japan MA
 Mizuho Corporate Bank * IDP
 OCBC, Singapore MBA
 PhilipsCapital IDP/IRP
 Standard Chartered Bank, Japan/
 Singapore * MBA

IT, Mobile, Internet related

CapCom * IRP
 Innosights Ventures * Singapore MBA

Matsushita Group * MBA
 Taiyo Giken IRP
 WIPRO Technologies MBA

UN, Intl Org, Government, University

ADB Institute * IDP
 Japan Assoc. for Refugees * IPSP
 London School of Economics * IDP
 Search for Common Ground * IPSP
 UNDP Cambodia * IRP
 UNESCAP, Bangkok IRP
 University of Yangon MA
 University of Rhode Island MBA
 Virginia Tech University IDP
 Wartsila Co, Netherlands Ebiz
 Waseda University * IRP

-- More results for 2008 will follow

*New jobs in 2008.

Placement Rates in Numbers - Preliminary

Number of Job-hunting Candidates Registered with CC&S and Number of Job Offers Before or Within Several Weeks of Graduation (updated Aug. 25)

Year	2008		2007		2006	
	Registered	Placed	Registered	Placed	Registered	Placed
Total	60	45 (75%)	30	21 (70%)	45	31 (68%)
IRP	8	5 (63%)	6	5 (83%)	5	3 (75%)
IDP	10	6 (60%)	6	4 (66%)	11	7 (67%)
IPSP	3	3 (100%)	----	----	----	----
MBA	27	25 (93%)	12	9 (75%)	14	14 (100%)
Ebiz	12	7 (58%)	6	3 (50%)	16	7 (43%)

2008 saw twice as many IUJ job hunters as the previous year, and a record number of new graduates postponing their job hunt until they returned home after graduation. This is largely due to the down turn in the Japan economy and the better prospects back home. The figures in this chart show results just 1 month after graduation, and for the Ebiz students BEFORE graduation. We hope to hear great news from our graduates in the coming weeks.

Internship placement Posts Impressive Results

In a positive contrast to the Employment results, IUJ's internship program again boasts very solid results with even more students than last year finding exciting summer opportunities.

To compliment our traditional internship hosts, new companies and organizations joined the Internship Hosting pro-

gram to give more diversity to the IUJ offerings.

Of the actively hunting candidates 44 of 48 will intern in institutions from Lehman Brothers, Japan and Barclays Capital to the UN Habitat in Fukuoka, and the UNDP in Cambodia. IT and Marketing internships were found with McCann Erickson, and The New

Media Group.

More students than ever before are interning overseas specifically within the UN system.

Again this year, more unpaid internship than paid internships were offered, and the level or career enhancing experiences was again exceeded.

Internship Placement Rates

	2005	2006	2007	2008
Total	95%	105%	92%	92%
MBA	100%	110%	88%	92%
MA	90%	100%	96%	92%

Internship Compensation

Low UNPAID

Average 150,000 yen per month

High 540,000 yen per month, plus housing

Where do IUJ Students Intern?

Finance and Financial Services

AI Capital
Barclays Capital, Japan
Bloomberg, Japan
Capital Servicing, Japan
Citibank, Japan
Citigroup Services, Japan
Depfa Bank, Japan
Deutsche Bank AG
Capital Servicing
Global Commercial Real Estate (Japan) Inc.
Goldman Sachs, Japan
Hong Kong & Shanghai Banking Corp, Tokyo
KPMG AZSA, Finance Services
Lehman Brothers, Japan
Macquarie Group, Japan
Merrill Lynch, Japan
Mizuho Corporate Bank
Nithipat Capital Plc. (in Thailand)

Nomura Securities, Research
PNP Paribas
Shinsei Bank
Societe General, London
Standard Chartered, Japan
Taylor Rafferty
Thomson Financial Services
WEALTH Management
WestLB, Japan

General Business, Auto Industry, Marketing, Consulting

ABB K.K.
AEON
ANA
British American Tobacco
DaimlerChrysler Motors
Esperant Systems
Ford Motor Company
Fuji Xerox
HCL Corp.
Hitachi Chugoku

ISFnet
Komatsu Co. Ltd.
Marketing Research Services
Matsushita Electronic Corp. Co.,
Mazda Corporation
McCann Erickson
Mercedes Benz
Mitsubishi Motors
New Media Group
NSK
Niigata Mitsubishi Motors
PRTM
Reliance Industry Ltd., India
SONY
Socio Tech Institute
Syngenta,
TEPCO
Tokyo American Club
Toyota Motors

Government, International Organization, Research

ADB
Hokuetsu Economic Research Institute
Inter-American Development Bank in DC
MITI Kansai
UN APCICT, Korea
UN Headquarters, NYC
UN Information Centre
UN International Telecom Union
UNCRD, Nagoya
UNDP Headquarters, NYC

UN, International Organizations, Research, Governments

ADB
ADB Institute
Bulgarian Embassy
ERINA
Foreign Investment Board (Mongol)
Global Society for Peace and Dev.
Greenpeace, Turkey
IC NET
International Peace Bureau in Geneva
Japan Org.n for Intl.Coop. in
Japan Agency and Consultancy, Indonesia
LDP Politician's Office
MITI Kansai
MOFA, Korea
Small Arms Management,
South Asia Partnership, Pakistan
UNCRD Nagoya/Kenya
UN ILO
UN International Criminal Tribunal
UN Habitat
UN, Joint Inspection Unit, Geneva
UN-OCHA ReliefWeb

UNCRD (Nagoya and Nairobi)
UNDP (various countries)
UNESCAP, Bangkok
UNESCO
UNESCO
UNIDO, Vietnam
UN University
UN Head Quarters, NYC
US Embassy, Tokyo, ATO

Finance and Banking firms and services

Capital Advisory Services, Korea
Citigroup Services
Commerzbank Securities
Credit Suisse First Boston
Goldman Sachs,
Grameen Bank
IMF in Vietnam
Lehman Brothers, Japan
Standard Chartered
Taylor Rafferty
Thomson Financial Services
World Bank, (Hanoi)

Media

Bloomberg
Kyodo News
Mainichi Daily

General Businesses and IT related

AEON
ANA
Ford Motors
Fuji Xerox, Tokyo
Gplus Media
IBM Corporate Communications,
Indonesia IT and Internet service group
JETRO
NSK
NextView
Nissan Motors
Riko Kabushiki Gaisha, Dept. of Trade
Rohm and Haas
SONY
Socio-Tech Institute,
McCann Erickson
TEPCO, Tokyo Electric Power Co.



An IUJ student interns at AI Capital in Tokyo - a new internship slot for IUJ this year.

Recruiting at IUJ in 2009 - Company Info

Companies and Organizations interested in learning about IUJ MA, MBA and Ebiz candidates are welcomed to contact the IUJ Career Office at any time:

Gretchen Shinoda is the inhouse Career Counselor who works with both IUJ students and their hiring companies. Gretchen@iuj.ac.jp

Yoko Seta is based in the IUJ Tokyo Office seta@iuj.ac.jp.

TIMING

IUJ sends its Resume Book to companies interested in receiving it each November. After that time, companies are invited to come to campus for company overview sessions and interviews (ask for options). The optimal time for a campus recruiting visit is between mid January and late February each

year in our "Early Bird" recruiting season.

The secondary recruiting season is early April to late May each year.

START DATES

IUJ graduating students can start full time employment in July (MBA and MA graduates) or September (Ebiz students). IUJ interns are available between July and September each year.

SELECTION METHODS

Companies and Organizations are welcomed to select students directly from the IUJ Resume Book and ask for help with introductions from the IUJ Career Office. Preferred is for companies to submit their job descriptions or information on their openings to IUJ and allow IUJ students to apply with

updated resumes and cover letters. The Career Office can coordinate this.

INTERVIEWS

While on-campus interviews are very much appreciated, IUJ candidates are always ready to travel the short 90 minutes to Tokyo to interview in your offices. Those overseas, please ask for interviewing options.

FEES

There are no commission fees, facility usage fees, or coordination fees associated with recruiting at IUJ with IUJ's help

MORE Information

<http://www.iuj.ac.jp/career/>



OnCampus presentations followed by interviews make an effect recruiting day at IUJ. Here is Ken Takai of Michael Page International addressing candidates, Spring 2008

IUJ Facilities for On-campus Recruiting

IUJ is well-equipped to meet your on-campus recruiting needs. Our large presentation hall features a podium, large screen, clear projector, a white board and plenty of seating.

Small round-table seminar rooms are also available for smaller less formal presentations or discussions.

Interview rooms vary in size to meet your interview style: one-on-one or group/panel interviews can all be accommodated.

Those companies requiring several interview rooms on the same day can be easily accommodated.

Companies or organizations wishing to host informal happy hours at the end of the recruiting day are welcomed to ask for assistance.

Give us your budget and image, and we will arrange catering, and send you the bill at later time.

See <http://www.iuj.ac.jp/career/companies/> for photos

ENJOY THE AREA

A wonderful side benefit from recruiting at IUJ is the chance to escape the grey city and enjoy our nature and country-side setting. Often, our Tokyo recruiters exit the train station commenting on the wonderfully fresh air!

Early Bird recruiting season is in the middle of our ski season. Winter festivals, onsen visits, and delicious sake all await. We hope your busy schedule allows you to travel the short distance from Tokyo Station!

Career Coaching for Students - 3 Phrases

BEFORE coming to IUJ

IUJ Career Coaches would like to begin working with IUJ students well before enrollment in our programs. Even before you apply to IUJ, we welcome your contact. We hope to help you make a plan before you apply to be sure you are in the right degree program at IUJ for your long-term career goals.

We can provide coaching and guidance to help you customize your IUJ education which in turn will hopefully help you find success when you apply, and help you get admitted to IUJ!

DURING your IUJ days

Individualized coaching and group workshops will help you get an early start in your internship and/or job hunt. The IUJ coaches will be sure you are equipped with the job/internship hunting skills you need to reach your goal. They will help you plug in to the job hunting network in Japan and globally, and help you use the alumni network and resources that only IUJers can access!

You might even be surprised when the Career Counselor insists you apply to something you may have missed!

AFTER IUJ

As an IUJ alum, we hope to keep in touch with your career development, and when we can, assist you. With our Job Info Email list, our membership to MBAExchange and an alumni resume bank (coming soon), etc. we hope to continue working with you. In exchange, we hope our alumni will give back to campus by providing internship and job chances to those that come after them!

Introducing Gretchen: Serving recruiters, students, and prospective students of IUJ



"I love my job: There is so much diversity and talent on campus, and I get to work with each individual to find an internship opportunities suitable for the individuals professional development. From UN opportunities to Investment Banking chances, I work closely with students to find their futures.

"I am always armed with my red pen, ready to offer constructive critiques to application materials! And always ready to sit down with IUJ students and talk job hunt strategy!"

"Companies, I trust, find it easy to work with me and recruit from IUJ. I enjoy helping to find just the candidate they need from our diverse pool."

**IUJ Career Counselor,
Gretchen Shinoda
(IUJ Class of 1989)**