



# IUJ Placement Report 2015:

Results of job and internship placement support for academic year 2014-2015

## IUJ Alumni contribute to Career Services in Record Numbers

IUJ's Career Counseling and Services is delighted to report the largest ever involvement by alumni in helping current students with jobs and internship opportunities. A record 12 Alumni recruited on campus or from afar, and offered 30 internships and employed 5 students from all programs.

Of special note is the outburst of support from our very first graduating class in 1985. Three

alumni from our initial graduating class of 1985 hosted a total of 16 students in their respective companies!

Already for 2016 placement, IUJ has been contacted by more alumni ready to enter the race to find the best talent from among their "kohai."

This is an exciting and welcomed trend that both current students and alumni will enjoy for years ahead.



5 current students from the African continent were welcomed to Financial Agency for a major project-based internship. Several more were interning in the field for the company.

### Inside this issue:

List of Employment Companies GSIR and GSIM	2
Graphs of Employment by Industry 2012-2015	2
On Campus Recruiting	3
Internship Lists and Graphs	3
Timeline for Students	4
Timeline for Recruiters	4
Note on Keidanren Guidelines	4

### Special Points of Interest

- Record number of on-campus recruiting events
- Trends with IUJ Global Partners
- Note on IUJ timing with respect to the Keidanren recruiting guidelines.

## All Active Internship Hunters Received at Least 1 Opportunity



A student from Mongolia receives instructions on his first day of his internship before launching into his project for Tozai Asset Management

Another amazing internship placement year was enjoyed by the Class of 2016. Everyone who actively sought an internship secured at least one experience to contribute to a company and put their IUJ new skills to the test.

The 42 active candidates participated in 57 internship, a rate of 136% successful placement

While these rates are very exciting, they are not surprising. IUJ has enjoyed over 100% placement for several years now.

Here are the rates for the most recent 4 years

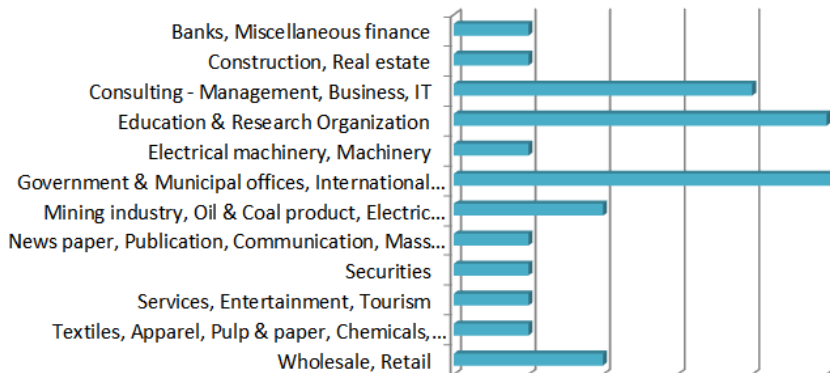
2012	124%
2013	105%
2014	134%
2015	136%

# Where are Recent IUJ graduates Working?

Those who come to IUJ without a job to return to, private students, may request support for their job hunting from IUJ Career Services.

Through those services, through alumni and on their own initiative hopefully applying IUJ's guidelines and advice, graduates from the last 3 years are working in the following firms, presented as GSIR and GSIM breakouts.

## 2012-2015 Work Industries for GSIR Graduates



## GSIR Graduates

- Adam Innovations Co., Ltd
- Adventist Development and Relief Agency Japan
- Asian Development Bank Institute
- Bank of America Merrill Lynch Securities
- Beijing Association of Sustainable Development
- Evolable Asia
- HRNetOne
- Institute for Global Environmental Strategies (IGES)
- Itochu Corp.
- Japan International Cooperation Center (JICE)
- Japan Petroleum Exploration (JAPEX)
- KASIKORN Bank
- MIKASA INDUSTRY CO.,LTD
- Mongolian Government
- Nagoya University
- National Graduate Institute for Policy Studies (GRIPS)
- NIKON CORPORATION
- Ootoya Co. Ltd.
- SOCAM
- Southasia Institute of Advanced Studies (SIAS)
- Taisei Corp.
- Tamada Industries
- Temp Staff
- World Food Programme
- Yokohama National University

### Class of 2015 Placement Rates before Graduation

With a relatively lower number of job hunters each year, IUJ is able to provide customized and individualized support to our students. As a result, the rate of students receiving job offers before graduation are quite solid.

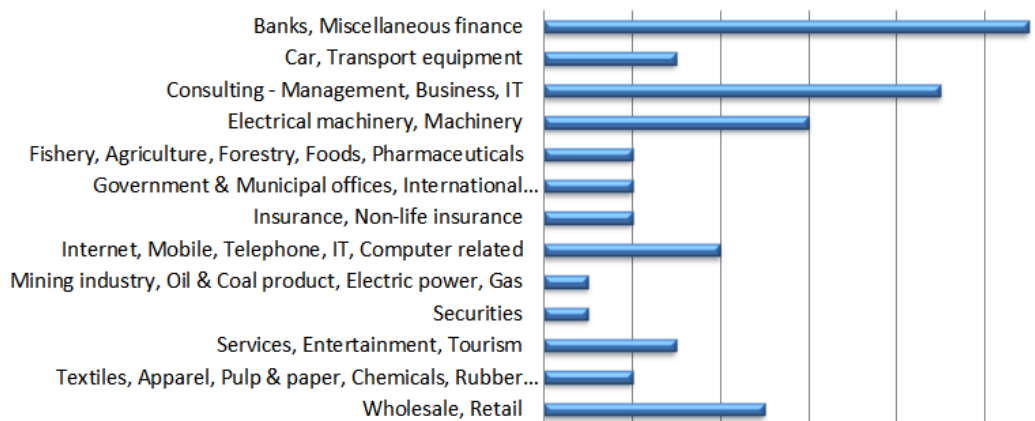
MBA—92% PMPP—100% IDP—66% IRP—25%

The figures are for those who were actively job hunting before graduation (did not postpone their job hunt), and received a job offer (some offers were turned down). With the number of companies recruiting directly from IUJ growing each year, we expect these trends to at least be maintained if not improved.

## GSIM Graduates

- AbbVie GK
- AEON Fantasy Co. Ltd.
- ASICS
- Burba Hotel Network (BHN)
- CAC Corporation
- Cognizant Technology Solutions
- Daikin Industries, Ltd.
- Deloitte Touche Tohmatsu LLC
- Ernst & Young
- Google Japan Inc.
- IBM Corporation
- ING Life Japan
- Japan Petroleum Exploration (JAPEX)
- KasikornBank
- Lanin Partners
- McCann-Erickson Inc.
- Metlife Japan
- MIKASA INDUSTRY CO.,LTD
- Ministry of Foreign Affairs, Indonesia
- Mizuho Bank, Ltd.
- Morgan McKinley
- Nippon Signal Co. Ltd.
- Novo Nordisk
- Pt. Bank Mandiri (Persero) Tbk
- Rakuten, Inc.
- Sankei Travel
- Seven-Eleven Ltd.
- Siemens Japan K.K.
- Stratasys Ltd.
- System Square Inc
- Univance Co. Ltd.

## 2012-2015 Work Industries for GSIM Graduates



Scene from an On-Campus recruiting event 2015

# On Campus Recruiting Report

Starting in October and running until just days before graduation, IUJ welcomed 45 company visits to our Niigata campus to offer presentation and meet students formally, informally, and in groups or individual sessions. Companies sought both employees and summer interns, and both Japanese and non-Japanese alike. Those without experience enjoyed the attention from those seeking “fresh graduate” hiring, and those with experience networked for more senior roles.

The peak season, mid January through late February, attracted over 50% of the visitors to our snowy campus.



## IUJ's Strong Internship Program: 1 or more internship experiences for active hunters

With the growing support from IUJ Alumni and IUJ's Global Partners (over 50 major companies in Japan), IUJ continues to be able to offer quality internship projects, and some interesting in-office experiences to those wishing to build their portfolios and gain work experience in Japan, and overseas.

Japanese language abilities remain a major factor when seeking experiences in Japan. Those planning to enroll in IUJ and wanting to intern, are highly recommended to come into IUJ with some skills, and enter our Intermediate Language level!

Companies in Japan are increasingly discovering the quality work they can receive from IUJ students in the 6-10 week internships between July and September each year. Internships are more and more often seen as a way to evaluate the student carefully before making employment decisions for the following year: these win-win experiences can help companies with their Global HR challenges smoothly and efficiently.

## Where do IUJers Intern? Examples from the Past Several Years

### Banking/Finance/Insurance

AEGON  
AIG  
Aozora Bank  
Capital Servicing  
Casys Capital  
Financial Agency  
Mizuho Corporate Bank  
Mizuho Financial Group  
Nomura Securities  
ShinNihon EY  
Tozai Asset Management

### Consulting

Change Co. Ltd.  
CoachA  
McCann WorldWide  
Skylight Consulting  
Yamada Business Consulting

### Entertainment/Service

AEON Fantasy  
MediPass  
Nippon Express  
Tokyo American Club

### Internet/Mobile/E-commerce

Siemens  
ValueCommerce

### Manufac./High Tech/Auto

Daikin Industries  
Hitachi Co. Ltd.  
Mitsubishi Fuso Truck and Bus Corporation (MFTBC)  
Niigata Kikai  
Stanley Electric Co. Ltd

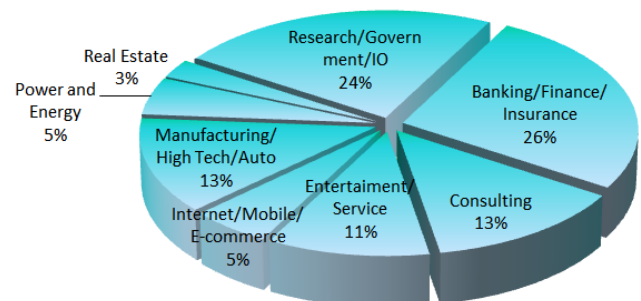
### Power and Energy

Bergen Solar Power & Energy  
JAPEX

### Research/Government/IOs

Adam Innovations  
ADB  
ERINA  
Japanese Diet Member offices  
MOFA  
NRIC  
UCLG ASPAC  
UN OCHA  
UNCRD, Nagoya and Kenya Office

### Internships by Industry 2012-2015



# Timelines & Services

## Student Timeline

- Late September:** attend career workshops and draft resume. Begin applying online for finance related internships and UN related jobs
- October:** finalize resume and explore career options. Begin to apply and interview in reaction to CC&S announcements, and on websites. Receive first coaching session from CC&S.
- December:** begin to apply on own and through CC&S for Winter Term interviews. Prepare UN related applications for internships. Attend Job Fairs and Info Sessions offered by companies on target list (for April Start year after graduation, and often for "new hires")
- January:** Send UN related internship applications and continue to apply for various online and campus announced positions. Apply through IUJ and on own for business internships.
- January - February:** Interview on Campus. Attend Info sessions in Tokyo
- March - April:** Finalize Offers through IUJ. Job hunters for the following year should apply through ENTRY SHEETS for Japanese firms, and plan to interview in August (if following the traditional job recruitment timeline)
- May - June:** Change visa status (jobs) or obtain work permits (Interns)
- July:** Start internships or jobs
- Internships may run from early July through late September depending on the company/organization needs and the students' scholarship issues and Fall exchange program timing (when applicable). Ebiz students may participate in internships, referred to as "practicum" under very special conditions only. Ask the career counselor.*

*Employment positions may start in July or after for MA and MBA students and September or after for Ebiz students. Some companies have strict "April Start" employment policies for incoming employees to enhance their long-term career development with the firm.*

## Recruiter Services

- Candidate introductions
- Communication support between recruiter and candidate
- Posters of openings creation
- Resume collection and delivery
- Resume Book delivery
- Individual resume delivery
- On Campus recruiting visit/itinerary arrangements
- Tokyo interview support
- Complimentary presentation rooms and equipment
- Complimentary interview rooms
- Work Permit and Insurance arrangements for interns
  - [http://www.jees.or.jp/gakkensai/docs/publish/2015gakkensai2000\\_goannai.pdf](http://www.jees.or.jp/gakkensai/docs/publish/2015gakkensai2000_goannai.pdf)
- Services customized for smooth interaction between recruiter and student.
- See [www.iuj.ac.jp/career/](http://www.iuj.ac.jp/career/) for details and photos

**No fees or commissions apply when recruiting IUJ students through school services**

## Recruiter Timeline

日本政府からの要請に基づき、経団連は「採用選考に関する指針（2014年発表）において、採用選考活動の早期開始自粛を求めています。しかしながら、本指針は4月～3月の学年暦に基づいたものです。本学は秋入学制度を採っている大学院大学であり、学年暦は9月～8月であることから、本指針の対象とはならない旨、文科省とも確認が取れています。本学学生の採用活動は通年実施いただけますが、例年1月～2月が最も効率的となっております。

- Anytime:** arrange for on-campus (or other method) recruiting visits
- Late October:** Receive the IUJ Resume Book and/or view the online Resume Bank
- October - late November:** Early-Bird Campus Recruiting time. Offers can be made at this time.
- Mid January - Late February:** **Main On-campus recruiting time.** Offers may be made at any time.
- Mid April - late May:** Spring recruiting season.
- June:** Assist employees with Work Visa documents (for Japan employment of overseas students). For interns, IUJ ensures Work Permit and Insurance with no company action required except the internship "contract" or Dispatch Form.
- July or after:** Welcome the MBA/MA employee or intern (September for Ebiz)

**IUJ is flexible to adapt our scheduling to your recruiting style.**  
貴社のご要望により、時期等対応いたしますので、ご相談ください。

### Internship Compensation Examples in Japan in 2014-15

Average: 100,000/month plus housing & transportation support  
Range 0 to 280,000/month for expenses for 7-10 week internships

### Internship Timing and Length

3 weeks to 3 months between July and late September