

# IUJ Alumni News

Newsletter for the 2,909 members of the IUJ Alumni Association 1985-2010

## IUJ Mission: Affirming Our Past for Future Direction



IUJ's Founder, Sohei Nakayama (2nd from right) and 1st president Saburo Okita (2nd from left) officially open IUJ to begin the story.

edge and skills, and a deep understanding of, and a respect for, different cultures, and can thereby contribute to the development of the international society.

### The Aim of IUJ

*The graduate school of the International University of Japan is a new professional school whose primary purpose is to educate capable young men and women and develop in them a high level of interdisciplinary and specialized knowledge which they can put to practical use in the international arena.*

IUJ has again looked at our founding principles as laid out by IUJ Founder Mr. Sohei Nakayama, nearly 30 years ago, and has re-committed to those values and goals. We share them again with IUJ alumni.

### The Mission of IUJ is to:

- teach and conduct research in academic theory and application necessary to develop practical solutions for issues facing international society and international businesses, and
- foster global leaders who have a high level of specialized knowl-



### Two Subthemes

Pres. Mori has adopted a theme for leveraging IUJ's unique positioning in the world for the benefit of the business and IO communities: **"Linking Japan to the World."** The slogan goes both ways as IUJ helps Japanese companies reach overseas, and helps non-Japanese bridge into this culture and economy for mutual gain.

GSIM is in the process of refreshing its programs with the working principle **"Leveraging Emerging Asia for Global Advantage."** Watch for exciting program announcements

GSIR is expanding partnerships with universities and governments for increased interaction and joint programming.

Building on our founding mission, IUJ is reaching out to bring in the business and non-business worlds like never before.

### Inside this issue:

• Alumni Census • MISSING alumni	<b>2</b>
• Double your Donation • IUJ Museum	<b>3</b>
• Chapter Revitalization • Economist essay winners	<b>4</b>
Class Notes	<b>5-6</b>
• IUJ Friday photos • 7 IUJ degrees!!	<b>7</b>
• Business Links • Global Strategy Conf.	<b>8</b>
• Sudan Conflict • Timor-Leste Development	<b>9</b>
• MBA Rankings • Research and Alumni	<b>10</b>
<b>Orix CEO Miyachi-san on Japan's economy</b>	<b>11</b>
• Preparing for the 30th! • Tell a friend: Application support	<b>12</b>

## Creating Partnerships

Through the slogan **"Linking Japan to the World,"** IUJ is aggressively creating partnerships with key companies in Japan - both Japanese and western firms.

The aim is to help fill the human resources gap in Japan which is hampering Japan's abilities to effectively expand business activities overseas. IUJ

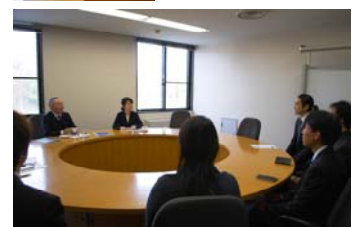
will provide education and training to employees in both degree and Non-Degree programs, feed the companies with well trained and internationally savvy staff both Japanese and non-Japanese, engage in joint research, and help the CHOs network, share experiences, and share knowledge to help the Japanese business world

prepare for, and implement their fast expanding overseas business operations.

Watch for the exciting Press Release from campus on these efforts, and discover the amazing firms we are partnering with for jobs, internships, research, academic and training programs, new students coming into IUJ and much more.



Mr. Tadashi Yanai, Chairman, President and CEO of FastRetailing (Uniqlo) meets students in a roundtable discussion on careers opportunities Fall 2010.



*The strength of our global network depends on updated info on everyone!*

*Please stay in touch!*

*Please help us find everyone!!*



## Alumni Census - preparing for the 30th

Enclosed with this newsletter, please find a sheet of information ON YOU. Please look it over, and if there is incorrect information please update us as soon as you can.

We conduct this Alumni Census every 5 years in preparation of our big anniversaries. As we turn 30 in 2012, the timing is now!

Please be sure your home address is accurate, your Work includes TITLES and DIVISIONS, and help us understand the industry you work/study in. In addition to the **work and home information**, we ask several indicators to update our profile of the overall Alumni Association of IUJ.

The amount of income increase after IUJ is one key factor. We ask JUST for a

**salary increase percentage** comparing before IUJ and today. I hope you can share that.

Also, we are often asked about the number of **entrepreneurs** in our association - those who have started their own company, especially in MBA profiling, but not exclusively. Similarly, mainly for GSIR we are asked about the number who go on to a **PhD**. Please help us out with statistics.

The 3rd section asks for your volunteership. We are asking for more help for **Career Services** (offering internships and considering hiring our *Kohai*) and **Student Recruitment** help through our Ambassador's program (answer questions from prospective students and maybe host an IUJ Info Session in your area).

A fun question we ask is for you to highlight your classmates who can be labeled as "accomplished." This means they are excelling in their field, have made a noticeable contribution, or really stand out as movers and shakers. Let us know who, besides you of course, is outstanding!

And last, we ask you to get your wallet out and give back to IUJ in the form of money for a scholarship for 2nd year students who are contributing to campus life and community. PLEASE donate.

Think of all IUJ has given you in terms of friends, colleagues, new ideas, access to fresh air, and for some of you a spouse!!! And please give a bit of what you gained back.

## Missing Alumni Search - please help find them!

Please ask the following alumni to contact campus as they are missing, and cannot get this info!

### Outdated HOME addresses

1985 Hideyuki, Teresita, Maria, Remongar, Satoko 1986 Hiroshi, Masahiko, Nobuya, Michiko 1987 Guang-Qian, Kweku, Keisuke, Karnpoj, Liz, Toshimitsu, Yoichi 1988 Eiki, Alain, Yasuyuki, Haruo, Toru, 1989 Hiroshi, John, Ryuichi, Takahiro, Takahide, Noriko, Tadamichi, Takuya, John 1990 Atsushi, Takako, Nathaniel, Sunday, Felicia, Yuichiro, Kojiro, Atsushi 1991 Toshinaga, Masanobu, Yasuhiro, Hideki, Halida, Gary, Keiichi, Masaro, Emmanuel, Emmson, Mark, Toshio 1992 Margaret, Nobutaka, Ichiro, Kazuya, Simou, Atsushi, Koichi, Shigehisa 1993 Jonathan, Takayuki, Tomoyasu, Kouki, Bambang, Nobuko, Ahmad 1994 Chuyang, Saju, Lianne, Seifudein, Jesse, Tsukasa, Ben, Masayoshi, Mary, Tetsuya, Toru, Jinya, Keiji, Kouki 1995 Luis, Jens, Tetsuya, Shinichi, Ahmet, Takeo, Vadim, Hiroki, Gwen 1996 Aggrey, Sondang, Kozo, Ken, Fernando, Octavian, William, Shigeaki, Mamadou, Munadi, Masami 1997 Theodore, Yoshiteru, Chairul, Takayuki, Abdul, Hasan, Khalid, Tadashi, Christopher, Akihiko, Hinwa, Anita, Raja, 1998 Misako, Felix, You, Tun, Agus, Eladizman, Suharto, Daisuke, Takayuki, Achmad,

Nurhikmat, Taisuke, Seiji 1999 Haryo, Andri, Ian, Adriana, Jose, Motohiro, Monica, Ling, Sajjad, Teong, Zainal, Jihyun, Tri-rong, Jacqueline, Serdar 2000 Laura, Nimo, Michinori, Shifei, Sung, Steve, Ye, Otgonbayar, Masahiro, Buyanlham, Linzhen, Shunya, Mayumi, Dai, 2001 Brady, Suebie, Jing, Yusuf, Mansur, Takayuki, Zanaria, Chikaomi, Dai, Fuminori, Yiqun, Suwarno, Andy, Haruo, Atena, Widie 2002 Ilman, Nozomu, Suppakit, Mesgena, Salma, Yulia, Batchimeg, Muhammad, Virya, Warintorn, Sawako, Diana 2003 Hee Tae, Takayoshi, Bang-Chieh, Triwidiastuti, Yasufumi, Victoria,

Christopher, Bulgan, Botir, Hiroyoshi, Mary 2004 Jamaluddin, Lukman, Eiichiro, Satsuki, Moe, I-Huei, Haibo, Andri, Sheetu, Go, Khagani, Ying Loong, Marlar, Quang Trung, Gebremedhin 2005 Cedric, Yi-Chun, Eiei, Thai Binh, Youngsoo, Rudy, Satoshi, Manisha, Wannila 2006 Minh, Miyako, Dongni, Thiphason, Reginaldo, Musokotwane, Thi Thanh Ha, Erma, Nasir, Akio, Rajendra 2007 Phuong, Oyunjargal, Yayat Cadarajat 2008 Aruna, Shaikh, Vonglatda, Heru 2009 Win Aung Kyaw, Jauw, Sadasib, Sirisomsouk, Nguyen Thi Dieu Hoa

### Outdated WORK addresses

1985, Toru 1986, Masahiko, Hiroshi, Anosorn 1988, Xiaojing 1989, Makoto 1990, Takako 1990, Jose, Bolton, Joseph, Md .1991, Masanobu, Koichi, Hideki, Toshihide 1992, Hong, Koichiro, Ichiro, Atsushi 1993, Yoshiaki 1994, Yudi 1995, Takeo, Hugo 1997, Khalid 1998, Nizar 1999, Joy 2000, Yoshihiko, Michinori 2001, Subekti, Jee-Young, Suwarno, Sheng 2002, Lyudmila, Tjahjo, Tze Khin 2003, Veasna 2004, Hiroyuki 2005, Ramez 2006, Angel 2009, Aye Aye Thant

### NO address for home or work, and no email on file!

1985 Bin, Premnaben, Tetsuo, Masanori, Toru 1986 Keiji, Shigeyuki, Mathias, Alaa, Nobuhiko, Kazuhiko 1987 :Dennis, Joseph, Andrew, Toru, Kunihiro, Mamoru, Jiang 1988 Yoshinobu, Hui-Yuan, Mark, Jianghui, Hong-Wei 1989 Joseph, Alex, Shishir, Ziqi, Musa, Katsuhiro, Shugo, Morimasa, Takaaki, Maria, Frederick 1990 Ming, Rui, Tetsuro, Naoto, Toshihiko, Musonda, Charles, Ning, Hideaki, Younian, Mahibur 1991 Yosuke, Masae, Daulah, Shoaib, Chaowalit, Joseph, May, Bing, Francis 1992 Marwan, Dichen,

Ryousuke 1993 Yoshiki, Atsuko, Onesphor, San, Nobuko 1994 Amy, Naoki, Arpad 1995 Emmanuel, Wei, Mauricio 1996 Atsushi, Ameyna 1997 Osman, Rita, Xueyi 1998 Daisuke, Dohei, Tang, Yan, Amin, Patra 2000 Michitomo, Bolormaa, Sumantono, Tuvdendorj 2001 Suphachai, Syahrul, Xingcai, Anga, Liang, Hong, Emmanuelle, Mikael 2002 Ahmed, Mohd, Savitree 2003 Junaidah, Nik Adnan Bin, Zazali Bin, Elena, Zauyah, Apichai, Achmad 2004 Sukanya , Zairi, Zakri, Lani, Ahmad, Takeshi, Sina 2005 Pierre, Hiroshi, Siphachanh 2006 Diwata

Miguela, Thandar, Hnin Hnin, Amir, Rochi, 2007 May, Tunjurbek, Faiq 2008 Carlos, Soe Yar Zar, Chiyuki, Gesangduoji, Baatar, Minh 2009 Agung, Zuzana, Bunyamin, Mengyu, Laura, Rabi'ah, Min Thyke, Maria Eliza, Jing, Phuong Hien, Sungmi, Rahadi, Nor Azizah, Wei Ying, Muhammad Indra, Ratih , Emad 2010 Thi, Uran, Hla Hla Myo, Wei, Ainura, Shamima, Jingchao.

**MANY emails bounce back! Do you get updates by email from IUJ?**

## Matching Donations - ThANKS !!!!

President Mori values the IUJ alumni calling us "IUJ's greatest asset." He has become very involved with the alumni attending small meetings and the Alumni Association reception, meeting alumni on campus, and asking very good questions about how we can go forward to improve relations.

Fundraising is an area he hopes for more alumni activity, and he is putting his money where his mouth is. His generosity comes at a time when the Alumni sponsored scholarship fund is dwindling down after sponsoring 6 students.

**For every donation an alum makes over the next few months, Morisan will match it.**

Please take advantage of this outreach and get involved in the ThANKS Fund.

The ThANKS Fund is **The Alumni NaKayama Scholarship** fund, and every donation goes directly to a sti-

pend for second year students who have shown, and are dedicated to providing leadership on campus to help campus integrate further. Our tight Alumni network starts from close bonds on campus. Our two ambassador's on campus are dedicated to promoting cross-border friendships and networking.

PLEASE help support 2 students each year. And DOUBLE your donation this Winter by taking advantage of Pres. Mori's matching donation campaign!

Indicate your intention to donate on the Census form, or go right to the online donation page [www.iuj.ac.jp/alumni/donations](http://www.iuj.ac.jp/alumni/donations)

Dear Alumni,

Do you remember your time in IUJ? Do you remember the Dorms, your Friends, Diners, Open Day, UMEEX, Study Excursions, Festivals, Book Fees, Japanese Studies, Rice Fields, IUJ Olympics and your Graduation? The ThANKS fund made many of these things possible for me and my stay at IUJ as memorable as yours.

Thank you so much for the ThANKS scholarship and your support.

Ann-Christin Winkler  
ThANKS Scholar 2009-2010

ThANKS Fund Scholarship recipients to date

Class of 2011

**Louis Consoletti IRP 2011, USA** is helping launch the new Dorm Floor Rep committee to improve the campus community

**Denis Desjardins MBA 2011, Canada** is serving on his second consecutive year on the GSO-EC as Social Affairs rep.

Class of 2010

**Anki Winkler IPSP, Germany**

**Nikhil Joshi, MBA, India**

Class of 2009

**Akihiko Nakano IDP, Japan**  
Ministry Of Foreign Affairs, Economic Researcher, Vietnam

**Manisha Kasana MBA, India**  
Nomura Securities Co. Ltd., Tokyo-Mumbai Business Processes

## IUJ Museum to highlight our 30 years: YOUR memorabilia sought

With the inspiration of 1st year GSIR student Ms. Angeliki Petrou, a professional museum exhibit planner, IUJ is beginning to work on our own museum!

Aimed at opening for the 30th anniversary, Angeliki

is now collecting and cataloging IUJ memories! Photos, trophies, IUJ Goods items, portraits of our past chairmen and presidents and much more.

If you have items you can donate to our Museum that

help show IUJ history and memories, please contact us with a photo, description and story, and we will explain how to send it in.

## Alumni win support for PhD pursuits

Congratulations to two IUJ graduates who won the The Ryoichi Sasakawa Young Leaders Fellowship Fund (Sylff) for their PhD studies support at Australian School of Management, University of New South Wales, Australia.

**Al Nahian Riyadh,** (Ebiz06), PhD Candidate, School of Information Systems, Technology and Management

**Thanh Xuan Nguyen,** (IDP07), PhD Candidate, School of Economics



## Chapter Revitalization and Expansion

### What is an IUJ Alumni Chapter?

Chapters are branches of the IUJ Alumni Association. The Alumni Association, supported by campus, is an elected group of people, mostly in Tokyo with overseas representatives. They provide various advisory services to campus, and organize events for the entire Alumni Association - though usually limited to those in the Tokyo area.

In order to keep ALL IUJ graduates a part of the IUJ family globally, Chapters play the key role. Currently IUJ boasts 44 chapters in 31 countries, and we want to expand this to over 50 by the 30th anniversary in 2012.

Chapter leaders are the first point of contact for campus when faculty or staff are traveling to your area. They hold yearly alumni social gatherings usually for IUJ World-Wide Fridays, and other gatherings to promote alumni networking for both fun and professional collaboration.

### Where are the current chapters?

Afghanistan	Kabul	Kenya	Nairobi
Australia	Brisbane	Korea(ROK)	Seoul
	Canberra	Kyrgyzstan	Bishkek
	Sydney	Laos	Vientiane
Bangladesh	Dhaka	Malawi	Malawi
Belgium	Brussels - <i>NEW</i>	Malaysia	Kuala Lumpur
Cambodia	Phnom Penh	Myanmar	Yangon
Canada	Toronto - <i>Need Replacement</i>	Nepal	Kathmandu
China	Beijing	Pakistan	Lahore - <i>NEW</i>
	Hong Kong	Philippines	Manila - <i>Need Replacement</i>
	Shanghai	Russia	Moscow
Egypt	Cairo	Singapore	Singapore
France	Paris	Sri Lanka	Kurunegala
Ghana	Accra	Turkey	Istanbul
India	New Delhi	UK	London
	Mumbai - <i>NEW</i>	USA	New York
Indonesia	Depok - <i>NEW</i>		Boston
	Jakarta		Los Angeles
Japan	Osaka		San Fran.
	Nagoya		DC
	Niigata City	Uzbekistan	Tashkent
	Sapporo	Vietnam	Hanoi

*NEW* indicates places where alumni have *just* volunteered to take on the "Chairship." **THANK YOU.** "Needs Replacement" shows where the current chair and vice chair had to step down due to moves out of the area, etc. **SO** we need to get those filled again!

### Who are their leaders?

Due to space limitations, we cannot list all the names of our Chairs and Vice Chairs. We deeply appreciate you though!

To find out the chapter chair and contact info, please see

[http://www.iuj.ac.jp/alumni/aa\\_chapters](http://www.iuj.ac.jp/alumni/aa_chapters)

### Where do we want MORE chapters?

EVERYWHERE. We hope to expand our network and have started by focusing on cities where 5 or more alumni live.

Our current targets are:

Canada	Vancouver
India	Pune
Indonesia	Tangerang
	Bogor
	Bandung

Japan	Hiroshima
Jordan	Amman
Kazakhstan	Almaty
Taiwan	Taipei
Tanzania	Dar es Salaam
USA	Honolulu
Vietnam	Ho Chi Minh

If you can become the Chair or Vice Chair through March 2013, please contact campus.

## Students Place in top 20 of Economist Essay Competition

Congratulations go to FOUR 1st year students, **Vijay Ramaswamy** from India, **Fangzhou Li** from China and **Yahor Kazlou** from Canada studying in the MBA program, and **Hugo Bygott** from the UK in the IDP, for placing in the top 20 of the Economist-organized Japan Summit 2010 Essay Contest on the theme "Generation Change in Japan: New Leaders, New Outlook." As the contest

website explains: *The Japan Summit will assess the strengths and weaknesses of contemporary Japan, and press up-and-coming leaders in politics, business, academia and civil society to explain how they intend to reform and re-energise the country.*

The 4 were invited to attend the Dec. 16 summit in Tokyo to network with over a 100 business leaders and

government officials, and meet the other contestant winners. "The Summit was a super hit! Very grand and lots of great people!" shared Vijay, one of only 3 students to ask a thought-provoking question during the conference. "I think IUJ got some good exposure and I know I could meet a lot of great people," said Yahor.



Hugo, Yahor, Vijay & Li

# ClassNotes - What are our colleagues doing?

**1985**

**Sempai!** Please check in with campus!

**1986**

**Seth Kumi** is with the UN in Sudan. See the story of how he and Nakashima-san ('87) reunited without even planning to! **Tadashi Suzuki** was back on campus to consider recruiting for his company Yachiyo Industries, a Honda Subsidiary. He met with a group of 9 students from India to start, and may consider internships and job hiring for India and beyond.



**1987**

Could **Susumu Makino** really be "retired?"

**1988**

**Toru Iwasaki** published a book about baseball in Myanmar. The title is 「ミャンマー裸足の球児たち」 in Japanese and [Bearfoot Baseball Players in Myanmar] and you can purchase it on Amazon! **Steven White** was on the Steering Committee for a major conference hosted by IUJ "Global Strategy Conference" in December. Steven is now in Beijing teaching at the School of Economics and Management of Tsinghua University.



**1989**

**Tatsuo "Tatty" Matsumoto** was dispatched to the Japan Association of Corporate Executive where he is a senior advisor in the Policy Studies department.

**1990**

**Naini Jayaseelan** is working in the Government of India in the planning commission working on labor and employment issues. **Jega Muniandy**

brought a flock of kids with him back to campus in a quick visit (See photo lower right).

**1991**

If you are looking to do business with Shanghai or Hong Kong, **Yoshinori Bunya**, may be your man!

**1992**

**San Maung Myint** was featured in the Kyemon Newspaper on November 15 for donating blood 99 times! He is now working at UN-OCHA, an agency providing information on needs for disaster relief (man or nature made). **Suwarn Vajracharya** became a PhD candidate at the University of Tsukuba.

**1993**

Has anyone watched **Naresh Makhijani** business talk show ?! He is the host of "Performance Transformation" – check him out on Youtube. (Photo right). After the M&A, **Minoru Okuyama** is now working for Meiji Yasuda Life Insurance Company.

**1994**

**Mariusz Wolongiewicz** is on the Management Board of Armatura S.A. which develops innovative products for water, gas and heating services in Romania.

**1995**

**Malcolm Cook** was appointed Dean, School of **International Studies** at Flinders University in Adelaide Australia! Congratulations. **Yasuji Nishiura** now is the General Manager of Marketing in the Global Mining Business Division of his company Komatsu Ltd. **Jumadi** is heading a division in the Institute for Research and Development of Ceramic Industry of the Ministry of Industry and Trade, Indonesia. **David Squeri** (Photo below) made a surprise appearance on campus - he and his wife were en-



joying something besides a sunny Hawaii day!

**1996**

**Korkut Bilgin** gave a lecture at IUJ for the marketing class, then rushed back to his position at A.C. Nielsen in Tokyo.

**1997**

**Adam Bergman** joined Deutsche Bank as their Director of the US CleanTech Investment banking team. **Shuji Inaba** is back with NTT Communications in charge of planning corporate strategy. Check out the name of **Brent Mori**'s current company TAT, The Astonishing Tribe! Brent is opening the Tokyo office for this innovative firm.



**1998**

**Edwin Mendoza** is working on culture and information issues as principle director in the Office of ASEAN Affairs, the Department of Foreign Affairs, The Republic of the Philippines.

**1999**

**Akashi Hongo** had his paper published in a journal, "Japanese Journal of Administrative Science," recently. He also co-wrote a book in Japanese entitled "日本の持続的成長企業" or Japanese Sustainable Growing Firms" through Toyo Keizai and available online with Toyo Keizai Online and Amazon.co.jp. Book summary in Japanese is 優良企業研究と長寿企業研究を組み合わせた1冊。キヤノン、トヨタ、武田薬品、花王など日本の超一流企業が分析対象。分析の結果見えてきた、持続的に成長できる企業の条件を解説。 Also published is **Serdar Basara** who wrote a job hunters guidebook in Japanese あなたの年収アップ力と人間力を引き出す99の話 "How to Imagine your Future" also available on Amazon.



**2000**

Find **Sung Ho Lee** at the Samsung Economic Research Institute, **Nikolay Mladenov** at the Univ. of Sofia teaching IT courses, and **Yuta Kano** in Australia with Chubu Electric Power Co., Inc.



Jega Muniandy and his traveling companions

ClassNotes - 2001-2010



Deb's new photo on the Online Directory

**2001**  
**Jee-Young Yang** joined Hewitt Associates and **Toshifumi Shimomura** is now on the Planning Team in the International Relations Group for Panasonic. His title is Counselor, Corporate Division for Government and Public Affairs!

**2002**  
**Patrick De Leon**, is busily working on his Ph.D. in Agricultural Education at the University of the Philippines in Los Banos, and was recently hired as an assistant professor at the University of the Philippines in Clark where he will be teaching microeconomics, money and banking, and agricultural economics.

**2003**  
**Fuyoshi Fujimoto** is back in school, working toward his PhD at Brandeis in International Economics. **Gisella "GiGi" Figueroa Tejada** became the Key Accounts Manager at the consulting firm in SP Peru.

**2004**  
**Zuba Wai** writes in with outstanding news! "I completed my doctoral studies in Political Science at York University, Toronto, Canada in April this year. My doctoral dissertation titled: "Interpreting African Conflicts: Power, Knowledge and the Discourse of Violence on the Sierra Leone Civil War" passed with distinction and has been nominated for the York University 2010 Dissertation Prize for its originality, research excellence and significant contributions to among others, the fields of Political Science, Conflict and Security Studies and African studies. Moreover, the examining jury accepted it without revisions and in an unprecedented move, recommended its publication as it is. I am now serving as Assistant Professor of Political

Science at Lakehead University in Thunder Bay, Northern Ontario, Canada. I am very grateful to IUJ and hope that one day I may return to IUJ as a professor to give back to my school." **Deb Chakraborty** sent in an updated photo, and announced he is the senior managing consultant in London for IBM Business Consulting Services! **Andy Laver** is leading investments advisory in Indonesia, Asia Strategic Advisory - contact him for opportunities there!

**2005**  
**Suresh Moktan** finished his PhD and is now Program Facilitator/Consultant in Cambodia for ADB. **Reliza Khodri** joined Quantum Magna Financial while **Raafat Hamze** switched to Solidere, a Lebanese company working to development and reconstruct Beirut

**2006**  
**Raza Kizilbash** has moved on to Hong Kong with Mizuho Securities. **Go Kumagai** joined Chiyoda Corporate and became a member of a team covering both the development of new energy solutions by synchronizing Chiyoda's technologies and experiences, and the creation of new business opportunities for both Chiyoda and the client. **Thanh Xuan Nguyen**, became a lecturer in Deakin University in December. **Rajendra Khichi** wrote in from his position at Lloyds TSB Bank plc.

**2007**  
**Kibria Ahsanul** finished as a YPP at the Islamic Development bank, and became Country Manager, Country Department, at the bank in Saudi Arabia **Timur Ganiev**, secured a managerial role in Corporate Finance with KPMG in Almaty.

**2008**  
**Sibtain Ali** started his own web development and maintenance company in Japan - Value Developers. See article in Business Connections. **Michael Barter**, too, is running a small company called (ECCS) Engineering CrossCultural Communications located at the foot of Mt. Fuji. **JC Crawford**

recently moved on to UNOPS (Office of Project Services)



while **Aruna Pant** serves at the UNDP in Nepal. **Richard White** married Naoko! Congratulations to you both.

**2009**  
**Maung Maung Thant** was recently promoted to full staff at Piku.jp Japan's first flash coupon site! We find **Nitin Sharma** at Murex, with a slogan "Constant innovation in trading, risk management and processing solutions" **Keiichi Ezaki** has been traveling with Japan International Cooperation System working on development issues.

**2010**  
**Chak Sopheap** was interviewed by Radio Free Asia and her interview is online with her photo: <http://www.rfa.org/english/women/activist-12022010155625.html>. **Ankit Dhariwal** was featured in a Takeda Pharmaceutical brochure. Happy Wedding bells to **Jeevan** and **Hiranthi**, and **Mahanani** and **Anurag**!!



Chinara (07) and Bermet (10) host their martial arts instructor from Koide in Kyrgyzstan for a demonstration of Iaido.



Alumni in Mongolia welcome women from Urasa to their area - Fall 2010



Dr. Zuba now!



Michael (08) stopped by



# IUJ Friday 2010!

Story submitted by Amb. Waheed (IR88)

Like many other countries of the world, the IUJ World Wide Friday was celebrated in Uzbekistan with fanfare. A dinner party was held at the Pakistan House - the Residence of the Ambassador of Pakistan to Uzbekistan at Tashkent. Ambassador Mohammad Waheed-ul-Hasan (IR-88) and his wife Mrs. Sadia Waheed hosted the dinner attended by the majority of the Alumni in Tashkent. The alumni felt happy to have one of their sempai assigned to Tashkent by

his government. The Ambassador explained to them IUJ as it was in 1986-88, as a young and budding educational institution, full of promises and hopes. The younger alumni, of course, have enjoyed much advanced infrastructure and developed academic environment in the present time.

The evening was indeed filled with great enthusiasm, enjoyment and feelings of camaraderie, reminiscent of the good old days in IUJ.



Tashkent hosted by Amb. Waheed-ul-Hasan and birthday girl Yasmin



Kuala Lumpur



Moscow



Osaka



Hong Kong

In other IUJ Friday news...

## IUJ's Current Academic Offerings

Beginning in September 2011, IUJ will offer 7 master's degrees from 5 interrelated programs

### MA in Public Management underway

Our first group of students are pioneering the new PMPP. This program focuses on training public servants emphasizing good governance and sound decision-making to effectively solve public problems.

### New MA in Economics

IUJ is excited to recruit for, then welcome our first incoming class in the newest of our 7 degree programs: MA in Economics. This degree track is under the IDP program and will prepare professionals for work in line with the goals of the IMF including macro economics, monetary policy analysis and banking.



**Learn ALL about the revised curricula, increased cooperation, and exciting new partnership development! Download our newly revised brochure at <http://www.iuj.ac.jp/admis/>**

And tell a friend! We are now at 300 students and striving to get to 400 students by 2013. YOUR role is crucial!

Application deadlines for those IN JAPAN: GSIM 2/18 4/1 or 5/27 GSIR 1/24 3/28 or 4/25

for those OVERSEAS: GSIM 2/4 or 3/25 GSIR 2/18 of 4/1

Early deadlines are recommended!



Business Links:

# Ebiz Graduate Launches own company in Japan

Introducing Sibtain Ali's (Ebiz08) new enterprise

**Develops effective, alluring and simple websites at affordable prices.**

**Provides reliable dynamic e-commerce solutions for web and mobile platforms**

**Value Developers** is a professionally managed web services agency in Japan. We are a team of web design, development and internet marketing experts with experience of developing and improving websites in several different industries. We understand business web design and the online marketing services that help companies successfully reach their customers across the internet. More importantly, we develop clarity in the design style to make the web easy for all of our clients,

which is backed up with an easy and free flowing content and latest technical know-how.

Our professionals are with you every step of the way - from strategic consultancy to development and ongoing management and support. From small business websites to fully-managed e-commerce systems, we are here to accommodate you with your needs.

Selling the goods and services online requires so many effective techniques to maximize new customers

and to retain the existing customers on the website. An effectively designed website will satisfy your customers without demanding much effort from them. Our experts will provide you an easy to explore but greatly decorated website, which will marvel your customers.

For more information contact the Founder, IUJ 2008 Ebiz Graduate Sibtain Ali

<http://valuedevelopers.net/>

## IUJ Hosts Major Global Strategy Conference

To begin drawing attention to IUJ for the 30th anniversary, and as part of the 20th anniversary of the IUJ research institute GLOCOM, a major conference was held in Tokyo bringing alumni in touch with leading academics in business fields, and business people across industries in a 2-day special event.



parts of the world.

On the conference steering committee was IUJ's Dr. T. Wakayama, and an alum from 1988 Dr. **Steven**

**White**, now with Tsinghua University in Beijing.

One of the primary objectives of the conference was to put academic leaders and business leaders into close touch for on-going interaction and dialog on these and related issues in search of best practices for global strategy development. It is hoped the network will grow and expand and meet the objectives of "delivering high-impact strategic messages grounded in academic rigor."

About 20 IUJ alumni attended the event. **Yoshikuni Hirayama** (IR89)

Promotion Center had this to say about attending: "I have been struggling with our R&D strategy alignment for emerging markets such as India and China. This conference stimulated the way of thinking and will give a positive impact to our future action."

Similarly, **Yasuji Nishiura** (IM95) who manages marketing activities in Komatsu's Global Mining Business says: "It was a really good seminar and deepened my understanding of emerging market magnitude and implications of this change."

The conference theme was "Leveraging Megatrends for Global Advantage." It was chaired by Dr. Anil Gupta of INSEAD, who is widely regarded as one of the world's leading experts on strategy, globalization and emerging markets, and drew 16 speakers from various

Participants attended 7 diverse sessions on topics from "Innovation in Emerging Markets: Creating Latecomers' Advantage," to "Searching for new Sources of Global Advantage" to "Acquiring, Developing and Managing Global Talent."

*"This conference stimulated the way of thinking and will give a positive impact to our future action"*

Director at Panasonic Corporation, Overseas R&D

Planning for the next gathering started with the last session of this conference "Theme for Next Gathering: The Coming Shape of Global Enterprises." Alumni will again be encouraged to participate.

**World Issue Links:**

## Sudan Conflict Worked on by IUJers

*Yoichi Nakashima (IR87) reports in on his chance meeting with Seth Kumi (IR86). Kumi-san, was sent by his UN agency to pick up the Japanese diplomat who turned out to be his Kohai, Nakashima-san!*

“In the end of June 2009, I became Counselor and the Deputy Chief of the Embassy of Japan in Sudan. In the course of my getting to know the situations in Sudan, I came across Kumi-san last July without any prior knowledge about him and his position. It was a great surprise after almost a quarter of a century!

Kumi-san, now Dr. Seth Kumi, is working as the Head of Civil Affairs of the Abyie Office of the UN Mission in Sudan (UNMIS in short). Abyie is now the most contentious issue of the present South-North conflict. Key to implementing a resolution, is the Comprehensive Peace Agreement (CPA) in Sudan which has prompted the Abyie issue to be extensively discussed in the Security

Council. Mr. Thabo Mbeki, the former South African President and an AU conflict resolution mechanism, is now mediating parties to find a sustainable solution.

When I met Kumi-san last July, he was in a suit and rain boots (NAGA-GUTSU)! Because of the rainy seasons in Abyie and a lack of infrastructure, the Abyie town becomes a big swamp and all its roads were muddy and slippery! He was in correct attire given such an environment, while I was in leather shoes and looked very out of place. Indeed, the moment reminded me of our IUJ days in winter.

My visit was very short but Kumi-san briefed me thoroughly about the Abyie situation and introduced me to various local politicians who are maintaining close relations with Kumi-san on a daily basis.

Kumi-san and I are working hard given the situation Sudan is now. This January, the South Sudan referendum will be conducted. The likely result



may change the geo-political setting of Sudan and require the international community to review their policies and adjust to a new situation. Please follow news on Sudan for the coming few months!”

### Share your Story!

**Have you collaborated with other IUJ alumni in your work or study?**

PLEASE share your stories. It shows off our amazing network which we hope to utilize much more!

**World Issue Links:**

## Timor-Leste Development through Beans

By **Robin Long (IDP2010)**

“I am now working for the Fair Trade Coffee project with Peace Winds Japan. I assumed the position of project manager since last July, and am now learning first-hand the process of coffee production from the farms through the export stage. July – August is the coffee season.

Recently we had a visit from the Ochanomizu University from Japan, which conducted a short field re-

search about the coffee households in Timor-Leste.

Timorese Fair Trade Coffee is sold as Peace Coffee by PWJ in Japan, and also through the Zensho Group network, now available in Sukiya chain restaurants and Moriva Coffee Shops in Japan.

Besides the coffee project, PWJ also facilitates the installation of rural water supply funded by Mitsubishi Japan, and recently completed building a small ru-

ral primary school which was kindly funded by the J-Pop singer, Ai Kawashima.

Hopefully in the coming years, Fair Trade Coffee can further contribute to the development of the Timorese rural households and provide a bright future for their children.”



## IUJ Research Institute Working Papers

<http://www.iuj.ac.jp/research/index.files/Page557.htm>

The IUJ Research Institute Working Paper comprises preliminary research documents, published by the Graduate School of International Relations, Graduate School of International Management and the IRI Research Institute.

They consist of two specific series, the "Politics and International Relations Series" (PIRS) and the "Economics and Management Series" (EMS).

### Politics & International Relations Series

The GSIR Working Paper Series, the Asia Pacific Series (APS) and the International Relations Series (IRS) published from 1997 through 2010 have been unified with new ID numbers as the Politics & International Relations Series.

### Economics & Management Series

The GSIM Working Paper Series, the International Development Series (IDP) and the International Management Series (IMS) published from 1997 through 2010 have been unified with new ID number as the Economics & Management Series.

Both series are available online

## ALUMNI involvement in Campus Research

Alumni are encouraged to volunteer for the Experts Program and indicate your interest in research collaboration either on an individual basis or through institutional ties. Please see the Online Directory, click on "PROFILE" and then "VOLUNTEER Options" and let us know how you can get involved. Those that have already volunteered may update their info too. We hope to use this

### Career Services asks for your help and networking for unique interests!

Can you help with internships in the following areas?

- Japanese post office - lessons for SAARC
- Karaoke Chain Stores - Secrets for N. America
- VC, Entrepreneurs are looking for exposure to starting a business.

## Forgetting your Japanese?? See YOUTUBE



We are pleased to inform you that the Japanese Language Program made a movie to present the first batch of Japanese lesson consisting of short but useful Japanese phrases that really work in life in Japan at restaurants. The movie has been uploaded to YouTube: [http://www.youtube.com/watch?v=O0koeXr\\_h4I](http://www.youtube.com/watch?v=O0koeXr_h4I) Enjoy visiting campus and remembering your Japanese!

## MBA Rankings: 83rd worldwide, 10th in Asia, 1st in Japan OR 3rd in Japan, 10th in Asia

While not satisfied with the results, we are proud to be in good company, and will continue to work to become the top of both these lists.

### **Economist WhichMBA? ranking** <http://www.economist.com/whichmba/2010>

Overall rank 83  
Regional rank 10 (and the only Japan school in the top 100 again this year)

### **MBA Programs Ranking** <http://www.mbaprograms.org/>

1	China Europe International Business School	China
2	Chinese University of Hong Kong	Hong Kong
/		
8	Aoyama Gakuin University	Japan
9	Hitotsubashi University	Japan
<b>10</b>	<b>International University of Japan</b>	
11	Keio Business School	Japan
12	Waseda University	Japan

**Yoshihiko Miyauchi, Chairman and CEO of Orix Corp.**

## Japan has Hope for Recovery: The Service Industry

*Chairman Miyauchi, a long time IUJ Board of Trustees member, addressed campus in a special lecture in December. Here is a recap of his insightful and well-learned look at the Japanese economic recovery.*

Mr. Yoshihiko Miyauchi gave an insightful presentation on the Japanese economy to students on December 3. Miyauchi-san described the first 30 years of his unique business career as one of enjoying rapid



growth and much potential. For the past 20 years, however, this turned to become one of a stalled economy. However, he sees hope ahead, but not without major reforms for Japan.

1990 was pointed out as the year everything changed: Down came the Berlin wall and the end of the Soviet union and economies that featured socialism. The majority of the world began working under one principle – the Market Principle. A market economy featuring ever-increasing globalization was a big shift away from socialism, and is allowing economies to function on a more equal playing field.

Within this scenario, Japan's economy stalled. The Japanese central bank, which is anti inflation, has successfully kept Japanese inflation nearly flat since the 1990s. But, Miyauchi-san emphasized, this is not a sign of a healthy industrialized country. Compared to the other major industrialized countries, Japan is

far behind the others' inflationary trends. Miyauchi-san explained that without inflation, and in fact with likely deflation, consumers are not motivated to spend. Without their spending the economy cannot grow.

Therefore, deregulations that can promote slight and gradual inflation of between 2% and 5% annually should be a goal for Japan.

Miyauchi-san also pointed out over the past 20 years, there has been a 10% shift in which

industries are contributing to the overall GDP of Japan: The manufacturing sector has decreased from about 35% in 1990 to just over 25% in 2008, mirrored by

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*To those who say Japan may not have a future . . . Miyauchi-san would say NO. (but) "it all depends upon how the younger people will react to a globalizing situation . . ."*

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the increase in the Tertiary (service) sector's contribution to GDP moving from 53% to nearly 62%. Employment rates for these two sectors, followed the same trend. The conclusion he drew is that Japan's economy cannot be stimulated by stimulating the manufacturing sector – instead, new business in the service sector will be needed to drive Japan into the future.

In comparing the US and Japan's productivity levels by sectors, Miyauchi-san

explained that only a few areas within the manufacturing sector in Japan are experiencing a higher rate of productivity than the US. Areas within the Tertiary sector are much lower. While this can be seen as a very low performance for Japan, Miyauchi-san wisely sees the opportunity for much growth in those underperforming sectors – he sees hope!

The major factor Japan is facing is its national debt as compared to GDP. GDP rates have remained stable even despite the major plunge in the stock market from its high in 1990 of 38,195 yen to just over 10,000 yen today. But the government deficit has exploded to be by far the worst in the world. Future generations need a grand design to tackle this deficit in a well-thought out 20-30 year plan of higher taxes and wiser spending.

To those who say Japan may not have a future because of the aging population, huge budget deficit and stagnant economy, Miyauchi-san would say NO. That Japan can show a new style of society – one that is stable and secure, where the new generation does not display aggression but a more mature approach to globalization in our ever-interdependent world. "I do not know the future," he concluded, "it all depends upon how the younger people will react to a globalizing situation and market economy principles and how they strive to help Japan remain an important part of Asia." If they react positively, Japan's role as a leading economy in Japan will be maintained for years ahead.

### Did You Get it?

The July 2010 *Alumni News* was distributed by Email with a link to a PDF file? Did you get it? Did you like that format? May we send July 2011 like that too?

*Feedback please!  
Email to alumni - @ -  
iuj.ac.jp*

Back copies of the newsletter are at  
<http://www.iuj.ac.jp/alumni/newsletter/>



## We Turn 30 in 2012!

### Goals for Alumni Relations:

- Find, and update info on **90%** of our alumni!
- Increase world-wide chapters from 40 cities to **50+ cities**  
Renew Chapter leadership, or find replacements
- Hold outstanding **World Wide Fridays in September 2012** in those 50+ cities  
Chapter Leaders, please be thinking of arrangements, and let campus know.  
*WHO are the chapter leaders?*  
See this site: [http://www.iuj.ac.jp/alumni/aa\\_chapters/](http://www.iuj.ac.jp/alumni/aa_chapters/)
- Help the Alumni Association Executive Committee with a **wonderful reunion** in Spring/early Summer 2012



## IUJ Brochure and Admissions info 2011

IUJ is striving to reach **400 students by 2013!** We need our alumni's power of communication and networking to do it!

Do you know someone who can benefit from an IUJ experience?

Please let them know the following:

NEW IUJ brochure in **English or Japanese** can be downloaded at.  
<http://www.iuj.ac.jp/admis/request/>

FREE Subscriptions to the IUJ E-magazines are available at

**ENGLISH:**

<http://www.iuj.ac.jp/ecampus/IUJEmagE.cfm>

**JAPANESE:**

<http://www.iuj.ac.jp/ecampus>

**2011 Online Applications at**  
[www.iuj.ac.jp/admis/](http://www.iuj.ac.jp/admis/)

**Tokyo Info Sessions are schedule for:**

Jan. 22 (Sat) 14:00-17:00  
Feb. 19 (Sat) 14:00-17:00  
April 2 (Sat) 14:00-17:00

### Application Deadlines

From within Japan GSIR: April 25 GSIM May 27  
From outside Japan GSIR: April 1 GSIM March 25  
EARLIER deadlines recommended!!!!

IUJ Ambassadors are available for individual Q&A support. Ask campus for introductions alumni --@-- iuj.ac.jp